



NAPCA

National Association of Pipe Coating Applicators

ISO 9001:2000
Registered

LB Foster
Coated Products

2010 Supplement to the March issue of

Pipeline & Gas Journal



Merry L. Brumbaugh
NAPCA President
and Vice President,
Tubular Products,
L.B. Foster Company,
Pittsburgh, Pennsylvania

An illustration of L.B. Foster Company production line.

3M™ Scotchkote™ Products

A Legacy of Protection



The 3M™ Scotchkote™ brand is celebrating 50 years of structural integrity protection!

Since 1960, 3M has achieved an international reputation in the field of high performance corrosion protection coatings with fusion bonded epoxy. Focusing on the challenges facing today's and tomorrow's infrastructure owners, engineers and contractors, 3M is delivering innovative and cost effective coating solutions for a diversity of operating environments, including:

- Oil & Gas
- Water Infrastructures
- Transportation Infrastructures
- Building Protection & Maintenance
- Industrial OEM

Be part of the legacy and use 3M™ Scotchkote™ products on your next critical protection project.

Visit www.3M.com/CorrosionProtection to learn more.

NAPCA 2010 Convention Program
Renaissance Esmeralda Resort and Spa, Indian Wells, California — APRIL 7-11, 2010

WEDNESDAY, APRIL 7

8:00 a.m. – 5:00 p.m. REGISTRATION – Lobby Court (Courtesy Berry Plastics Corrosion Protection Group (Covalence Raychem®, Powercrete®, Polyken® & AnodeFlex™))
8:30 a.m. BOARD MEETING AND BREAKFAST (NAPCA Board Members Only) – Monaco Room
6:00 p.m. – 6:45 p.m. INTERNATIONAL RECEPTION – Fountain Court Area (Courtesy GBA Products Co LTD)
6:45 p.m. – 7:45 p.m. PRESIDENT'S RECEPTION – Fountain Court Area (Courtesy Associate Members)

DINNER ON YOUR OWN

THURSDAY, APRIL 8

7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Valencia Foyer (Courtesy CRC-Evans Pipeline International, Inc. and Wheelabrator)
7:45 a.m. – 8:45 a.m. COAL TAR COATINGS BREAKOUT SESSION AND BREAKFAST –
Leader: George D. Stoddard, President, Mobile Pipe Wrappers & Coaters, Inc., Adelanto, California – Monaco Room
8:00 a.m. – 5:00 p.m. REGISTRATION – Valencia Foyer (Courtesy Berry Plastics Corrosion Protection Group (Covalence Raychem®, Powercrete®, Polyken® & AnodeFlex™))
8:30 a.m. – 9:30 a.m. LINE PIPE MANUFACTURERS' CLOSED MEETING AND BREAKFAST – Leader: Rusty Fisher, Chairman, Line Pipe Manufacturers Committee and Vice President Line Pipe Sales, Tubular Synergy Group, LP, Addison, Texas – Valencia Ballroom V-VI
8:50 a.m. – 9:50 a.m. LIQUID COATINGS BREAKOUT SESSION AND BREAKFAST –
Leader: Gary Brown, President, Commercial Coating Services International, Ltd., Conroe, Texas – Monte Carlo Room
8:45 a.m. – 11:45 a.m. "JEEP ADVENTURE TOUR" (Jeeps will leave from front of hotel)
SPOUSE EVENT
9:50 a.m. – 10:05 a.m. COFFEE BREAK – Valencia Foyer (Courtesy Akzo Nobel/Resicoat)
10:05 a.m. GENERAL SESSION – Valencia Ballroom I and IV
President's Report – Merry L. Brumbaugh, Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania
Managing Director's Report – Merritt B. Chastain, III
Introduction of Speaker – Brendan Ryan, Vice President/General Manager – North America, ShawCor Pipe Protection, L.L.C., Calgary, Alberta, Canada and 2010 Business Program Chairman
10:15 a.m. "GAZING INTO THE CRYSTAL BALL: THE OUTLOOK FOR THE ECONOMY"
Speaker – Dr. Loren C. Scott, Loren C. Scott & Associates, Inc., Baton Rouge, Louisiana
11:15 a.m. ASSOCIATE MEMBER PROFILE
11:20 a.m. "PIPELINE DESIGN AND COATING SELECTION FOR REMOTE LOCATIONS"
Speaker – David Webster P. Eng., Manager of Pipeline & Asset Integrity for the Pipeline Systems Business Unit, WorleyParsons Calgary, Calgary, Alberta, Canada
12:20 p.m. LUNCHEON FOR EVERYONE – Emerald Ballroom 6-8 (Courtesy Denso North America Inc. and W Abrasives)
1:20 p.m. GIN RUMMY TOURNAMENT – Lobby Court (Courtesy H.M.S. Corporation)
7:15 p.m. – 8:15 p.m. RECEPTION – Emerald Foyer (Courtesy Hempel Coatings (USA), Inc. and Lone Star Specialty Products, LLC)
8:15 p.m. – 11:15 p.m. "ROCK THE CASBA – NAPCA STYLE" – Emerald Ballroom 5-8 – The ultimate party including refreshments, meal, great entertainment, and dancing. (Courtesy Pipeline Inspection Co., Ltd. and DuPont Pipeline Solutions as principal sponsors. Other sponsors are Berg Steel Pipe Corp., Dura-Bond Pipe LLC, Evraz Inc. NA, JSW Steel (USA) Inc., PSL North America, TMK IPSCO, U.S. Steel Tubular Products, Inc., and Pearson Industries, Inc.)

FRIDAY, APRIL 9

7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Valencia Foyer (Courtesy CRTS, Inc. and Rosler Metal Finishing)
7:45 a.m. – 8:50 a.m. WATER AND SEWER PIPE BREAKOUT SESSION AND BREAKFAST –
Speaker: Don Barder, President and Chief Operating Officer, Liberty Coating Company, LLC, Morrisville, Pennsylvania; and Richard F. Brunst, Jr., President, Western Pipe Coaters & Engineers, Inc., Orem, Utah – Valencia Ballroom V-VI
9:00 a.m. – 2:00 p.m. "AERIAL TRAMWAY, LUNCH AT LE VALLAURIS, AND SHOPPING IN PALM SPRINGS"
SPOUSE EVENT
(Bus will leave from front of hotel)
9:00 a.m. GENERAL SESSION – Valencia Ballroom I-IV
9:00 a.m. ASSOCIATE MEMBER PROFILE
9:05 a.m. "NORTH AMERICAN GAS SUPPLY/GAS DEMAND OUTLOOK"
Speaker – Paul Ziff, Chief Executive Officer, Ziff Energy Group, Calgary, Alberta, Canada
10:05 a.m. ASSOCIATE MEMBER PROFILE
10:10 a.m. COFFEE BREAK – Valencia Foyer – (Courtesy Akzo Nobel/Resicoat)
10:25 a.m. ASSOCIATE MEMBER PROFILE
10:30 a.m. "OUTLOOK FOR PIPELINE CONSTRUCTION" Speaker provided by the Interstate Natural Gas Association of America, Washington, D.C.
11:45 a.m. GOLF LUNCH AND GOLF TOURNAMENT – Celebrity Course at Indian Wells Golf Resort
(Lunch, green fees, carts, and refreshments courtesy 3M Company and T.G. Mercer Consulting Services, Inc.)
7:15 p.m. – 8:15 p.m. RECEPTION – Rose Lawn Area (Courtesy Nordson Corporation and CANUSA-CPS)

DINNER ON YOUR OWN

SATURDAY, APRIL 10

7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Valencia Foyer (Courtesy Specialty Polymer Coatings, Inc. and NAPCA)
8:00 a.m. – 9:00 a.m. FUSION BONDED EPOXY COATING BREAKOUT SESSION AND BREAKFAST –
Leader: Merry L. Brumbaugh, Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania – Crystal I Room
9:00 a.m. – 2:00 p.m. "COLLEGE OF THE DESERT STREET FAIR AND LUNCH AT TOMMY BAHAMA'S"
SPOUSE EVENT
(Bus will leave from front of hotel)
9:15 a.m. CLOSED SESSION - ASSOCIATE MEMBERS – Valencia Ballroom V-VI
9:25 a.m. CLOSED SESSION - REGULAR MEMBERS – Valencia Ballroom I-II
10:25 a.m. BOARD OF TRUSTEES MEETING – Valencia Ballroom I-II
12:30 p.m. – 5:30 p.m. SPORTING CLAY SHOOT and LUNCH – (Courtesy SPT Energy Group, L.L.C. and STARR Networks Solutions, L.L.C.) (Bus will leave from front of hotel)
1:00 p.m. – 5:00 p.m. TENNIS TOURNAMENT – Renaissance Esmeralda Resort & Spa Tennis Courts
7:00 p.m. – 8:00 p.m. RECEPTION – Valencia Foyer (Courtesy The Valspar Corporation)
8:00 p.m. FINAL BANQUET – Valencia Ballroom (Courtesy Vacuorx International and NAPCA)
(Final Banquet Wine and Bar Service Courtesy Allan Edwards, Inc.)

ALL CONVENTION TRANSPORTATION (Courtesy Dun Transportation & Stringing, Inc., Montgomery Trucking, Co. and Pe Ben USA, Inc.)
SPEAKER FEES AND EXPENSES (Courtesy Universal Minerals International, Inc.)

The National Association Of Pipe Coating Applicators Aims To Spark A Search For Technical Solutions

In-Plant Pipe Coating Firms And Their Suppliers Beneficially Cooperate To Encourage The Use Of Fixed Coating Plants To Perform Honest Work With The Best Materials Using Standardized Application Specifications

By **Lew Bullion**, Senior Editor, *Pipeline & Gas Journal*, Houston, Texas



Merritt B. Chastain III, NAPCA Managing Director and General Counsel and Partner - Labor and Employment, Gardere Wynne Sewell LLP, Houston, Texas

The National Association of Pipe Coating Applicators (NAPCA) stepped up the pace of its activities during 2009 as it concentrated its attention on technical information development and delivery. The association grew by several measures at a deliberate pace as its leaders laid the groundwork for its future success.

While delivering benefits to the worldwide pipeline and energy industries, NAPCA extended its influence by continuing to encourage the better instincts of its members as they sought to produce exceptional work in safe and healthful environments while encouraging consensus in areas of general concern.

Objectives

The Association's objectives, business standards and ethics are: "The Association shall seek to promote the general welfare of the plant pipe coating application industry; to stimulate the use of plant-applied pipe coating and related materials; to standardize and improve specifications and materials; to aid consumers and manufacturers in their coating material research; to cooperate with other industries and organizations; to disseminate information to the members of the plant-applied pipe coating application industry, its customers and the public; and to encourage high standards of workmanship and business ethics in the plant pipe coating industry and particularly among its members, such business standards and ethics to include, but not be limited to, the following:

- To conduct business using good business practices so as not to commit any misrepresentation to a customer or anyone else;
- To abide by the customer and/or NAPCA specifications applicable to each job;

- To conduct one's business with financial responsibility;
- To not deviate from the high standards of performance generally accepted in the plant pipe coating industry."

Current Officers

Officers are Merry L. Brumbaugh, President; Brendan Ryan, Vice President; and Ryan Norris, Secretary/Treasurer. Merritt B. Chastain, III, is Managing Director and General Counsel. Brumbaugh is Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania; Ryan is Vice President/General Manager USA, Bredero Shaw (a ShawCor Company), Calgary, Alberta, Canada; and Norris manages Inside Sales for Dura-Bond Coating, Inc., Export, Pennsylvania.

Board Of Trustees

Trustees serving along with the officers are:

- Don Barder, President and Chief Operating Officer, Liberty Coating Company, LLC, Morrisville, Pennsylvania;
- Richard F. Brunst, Jr., President, Western Pipe Coaters & Engineers, Inc., Orem, Utah;
- Gary Brown, President, Commercial Coating Services International, Ltd., Conroe, Texas;
- George D. Stoddard, President, Mobile Pipe Wrappers & Coaters, Inc., Adelanto, California.

Advisory Trustees

Advisory Trustee and Associate Member Chairman is Joseph Hoffman, Hoffman Blast II by Circle R Industries, Inc., Wylie, Texas.

Advisory Trustee and International Member Chairman is Giovanni Portesan, Socotherm Americas, Buenos Aires, Argentina.

Managing Director

L.B. Irish (now deceased) served as the Association's managing director from 1967 until April 1979 when Merritt B. Chastain, Jr., assumed the duties and served until his retirement at the end of 2008. Chastain also represented NAPCA as its General Counsel from 1971 to the end of 2008.

The new Managing Director and General Counsel is Merritt B. Chastain, III. He took

office on January 1, 2009, following a year of working in tandem with the outgoing Managing Director. Merritt B. Chastain, III is Partner - Labor and Employment, Gardere Wynne Sewell LLP, Houston, Texas.

Recommended Specifications

A complete list of current recommended NAPCA specifications, covering a broad range of plant-applied coatings, a recommended practice for surface cleanliness of pipe received at the coating plant and other matters appears on the Association's web page at www.napca.com/napca_specifications.cfm.

Membership Classes

NAPCA has seven membership classes. Qualifications for membership in each class are:

Regular Member. Any business entity located in the U.S. primarily engaged in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is to be used for the construction of distribution and/or transmission pipe lines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and other hydrocarbons, including any business entity which applies concrete weight coatings.

Affiliate Member. Any business entity located in the U.S. which would otherwise qualify for regular membership, in which at least a majority of ownership thereof is held by or is the same as a regular member. Companies qualifying for affiliate membership shall not be eligible for regular membership, except as provided for immediately below. Any company qualified to be an affiliate member may elect to be classed as a regular member and pay dues as such with all the rights and privileges thereof, except it shall have no vote in association affairs.

International Member. Any business entity located outside the U.S. engaged in a substantial way in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is used for the construction of distribution and/or transmission pipelines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and



CANUSA-CPS

A SHAWCOR COMPANY



www.canusacps.com

Pipeline corrosion Protection

Canusa's products have become the industry standard for field-applied pipeline corrosion protection. Heat-shrinkable sleeves are the most commonly used field joint corrosion protection system in the world and Canusa's GTS products are recognized as leading the way in applicator ease of use and in-service performance.

Proven Performance • Global Experience

Canusa-CPS is registered to ISO 9001:2008.



3M™ Scotchkote™
50 years
of protection
3M

Visit www.3M.com/CorrosionProtection
to learn more.

FASTER • SAFER • SMARTER

Toll Free: 866-664-3450
10105 E. 55th Place
Tulsa, OK 74146
www.vacuworx.com
Ph.: 918-259-3050
Fax: 918-259-3055
E-mail: requests@vacuworx.com




Worldwide Sales, Service & Rental
of Plural Component Airless Spray
Equipment for Epoxies, Urethane &
Polyurea Coatings.

Contact us at Ph: (713) 681-0013
Fx: (713) 681-7222
Email: sales@airtechspray.com

**CONVENIENT
SOUTHEAST
U.S. LOCATION**



Plant Applied
Pipe Coatings & Linings

ISO 9001:2000 Registered

800.566.0667
www.lbfoster.com

LBFoster
Coated Products

other hydrocarbons, including any business entity which applies concrete weight coatings or insulation coatings.

Associate Member. Any business entity located in the U.S. engaged in the manufacture or sale of materials, supplies, equipment or services used by applicators of protective pipe coatings, any steel pipe manufacturer located in the U.S. which manufactures pipe coated by business entities qualified to be regular or foreign members and any distributor of new steel line pipe located in the U.S. which maintains a substantial inventory of such pipe in stock.

International Associate Member. Any business entity located outside the U.S. which otherwise meets the qualifications for associate membership set forth above and any registered agent of a foreign steel pipe manufacturer which meets the qualifications for foreign associate membership.

A listing of members is included in this issue. Other association member classes are Industry Member and Honorary Member.

Industry Member. Any individual regularly employed as a consultant or as an employee, officer, director or elected official of any corporation, governmental unit, or other entity interested in the end use of coated pipe.

Honorary Member. Any employee or former employee of a regular or associate member approved by the majority of the board of trustees for his or her contribution to the Association. Honorary members include I.H. Perry, John B. Wilson, R.J. Young and John H. Royston. *PE&GJ*

Hall of Fame Members

NAPCA's Hall of Fame award can be awarded to members or non-members, living or deceased. Annually, members may nominate individuals for this honor. Then, a select committee, consisting of the board of trustees, associate member chairman, managing director and all living recipients of the award, selects recipients of the Hall of Fame award, if any, by secret written ballot. Since its inception in 1965, NAPCA has honored the following with its Hall of Fame award:

R.E. Henry	Jerry E. Shea, Sr.
W.C. Hall, Sr.	Ronald E. Carlson, Sr.
G.W. Abernathy	Robert W. Sigle
Robert P. White	E.A. (Tony) Lawson
W.W. Hay, Jr.	S.J. Gaido
Joe Cunningham	John E. Pfeiffer
E.R. Anderson	George B. Wren, Jr.
C.W. Pillow	Joseph H. Hoffman
W.E. Rowland	Merritt B. Chastain, Jr.
L.B. Irish	Mike Reizer
James D. Porter	Wayne Norris
William G. Creel	Steve O. Carlson
John M. Holliman, Jr.	Chris Dunn
Robert Nee	Jerry E. Shea, Jr.
Tom Fauntleroy	Gregory N. Miller
John H. Royston	
Robert C. (Bob) Stephens	
Bob Theisen	

SAFETY • EXPERIENCE • LOCATION • FLEXIBILITY



THE BAYOU COMPANIES

Serving the Pipeline Industry
For Over
60 years

5200 Curtis Lane • New Iberia, Louisiana • 70560
www.bayoucompanies.com
337-369-3761

**PIG TRACKING
INSIDE & OUT**

Pipeline Inspection Co., Ltd.
713-681-5837
Fax: 713-681-4838
www.picltd.com



SPV



Pipeline Equipment

Western Hemisphere +1-918-438-2100
Eastern Hemisphere +31-33-253-4369
www.crc-evans.com

POLYGUARD PRODUCTS
Ennis, TX 75120-0755
(972) 875-8421
1-800-541-4994
Fax: (972) 875-9425
www.polyguardproducts.com
*ISO 9001 Certified

Polyguard

President's Message — Taking Stock

By **Merry L. Brumbaugh**, NAPCA President and Vice President,
Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania



Merry L. Brumbaugh

This mid-point in my term as NAPCA President is an ideal time to take stock of the last 12 months and look forward to the important work that remains to be completed.

In 2009, the NAPCA Strategic Planning Committee commissioned a detailed survey of members to help assess the state of our association and determine future concerns. While the results were positive and revealed a high approval rating, a prominent finding of this study was the need for more relevancy within the organization. The committee resolved to develop programs to meet member recommendations to improve NAPCA's agenda.

A primary concern was the need for a repository of important technical data that can be easily accessed by members through an online presence. Toward this end, planning is under way to further develop our website, "napca.com," to add information critical to technical, market and regulation issues. We anticipate that

our updated association website will be available for viewing online during the spring convention in April, 2010. We have also worked hard to improve the quality of our technical workshops and enlisted speakers who will better address the state of our industry with timely and pertinent information. Our efforts thus far were validated by the record attendance at the NAPCA Summer Workshop in Houston in August 2009.

Another recommendation was for the addition of new membership among international companies. We will encourage this expansion and sustain our worldwide members in their efforts to positively influence issues abroad that affect our industry as a whole. The NAPCA Board of Trustees also recently appointed a new International Member Chairman, Giovanni Portesan of Socotherm

500 North Broadway, Suite 1600
St. Louis, MO 63102
1-800-LaBarge
www.labarge.com



NAPCA MEMBER SINCE 1999

www.cumingcorp.com

T.G. MERCER



www.tgmercercorp.com

2300 Tin Top Road, Weatherford, TX 76087-8036
800-909-3345



wasco

PIPE COATING DIVISION
Incident and Injury Free®

www.wascoenergy.com

Pipeline Corrosion
Protection



Proven Performance
Global Experience

www.canusacps.com



CORROSION PROTECTION GROUP
www.berrycpg.com



**LONE STAR
SPECIALTIES, LLC**

LONESTARSPECIALTIES.NET

physical | 6412 U.S. Hwy 259 South Lone Star, TX 75668-3102

toll | 800.256.2032
main | 903.656.2536



the GLOBAL LEADER in pipe coating solutions.

3838 N. Sam Houston Pkwy E.
Suite 300
Houston, Texas, 77032-3400
Tel: +1-281-886-2350
Fax: +1-281-886-2353
usa@brederoshaw.com

www.brederoshaw.com

Americas, who is expected to bring valued technical expertise to the table and assist with the goal of making NAPCA more relevant on an international basis.

Members also asked that we affiliate our association with other important energy services organizations to advance issues that affect our common markets. NAPCA will increase its influence by joining forces with associations such as NACE International, INGAA and the National Association of Steel Pipe Distributors to identify similar goals, areas of expertise, market direction and concerns regarding standards and regulations. Toward this end, NAPCA

has already agreed to co-sponsor the North American Industrial Coating Show with NACE and the Powder Coating Institute. The Coating Show takes place in Indianapolis, Indiana, October 27-29, 2010 and NAPCA will present a workshop on the application of fusion bonded epoxy coating for line pipe.

After many years, NAPCA continues to successfully represent the pipe coating industry and the fine companies that service our membership. I am grateful to all members of NAPCA for your ongoing support of our organization, sponsorship of our convention, and active participation in association functions.

I also want to recognize the outstanding work of the outgoing Board and offer my appreciation for their counsel and generosity of time. These fellow members brought a wide range of practical experiences to the management of our association and demonstrated their resolve to achieve positive change.

Lastly, I want to thank NAPCA's Managing Director and General Counsel, Merritt B. Chastain, III, for helping to move our association beyond yesterday's status quo. Merritt recognized that NAPCA had reached an impasse and he has worked hard during his short tenure to bring more relevancy to our organization. *PE&GJ*

Pipe Coating Industry Leaders Share Their Goals And Perspectives

Brendan Ryan, Jeff Fargerson, And Mike Musslewhite Discuss Their Careers, Their Insights And Their Expectations For NAPCA With Lew Bullion, Senior Editor, *Pipeline & Gas Journal*



Brendan Ryan



Jeff Fargerson



Mike Musslewhite

Doing The Best With The Best



Brendan Ryan
Vice President/
Gen. Manager USA
Bredero Shaw (a
ShawCor Company)
Calgary, Alberta,
Canada

Brendan Ryan has enjoyed the opportunity to serve on the NAPCA board of trustees since 2008. He is Vice President and General Manager of Bredero Shaw's North American region, which operates from eight locations in Canada and the United States. Bredero Shaw is a division of ShawCor.

Brendan has been active in the Oil and Gas Transmission industry since 1982. His career started in Saudi Arabia working with a steel fabrication company that manufactured refinery storage tanks and flow

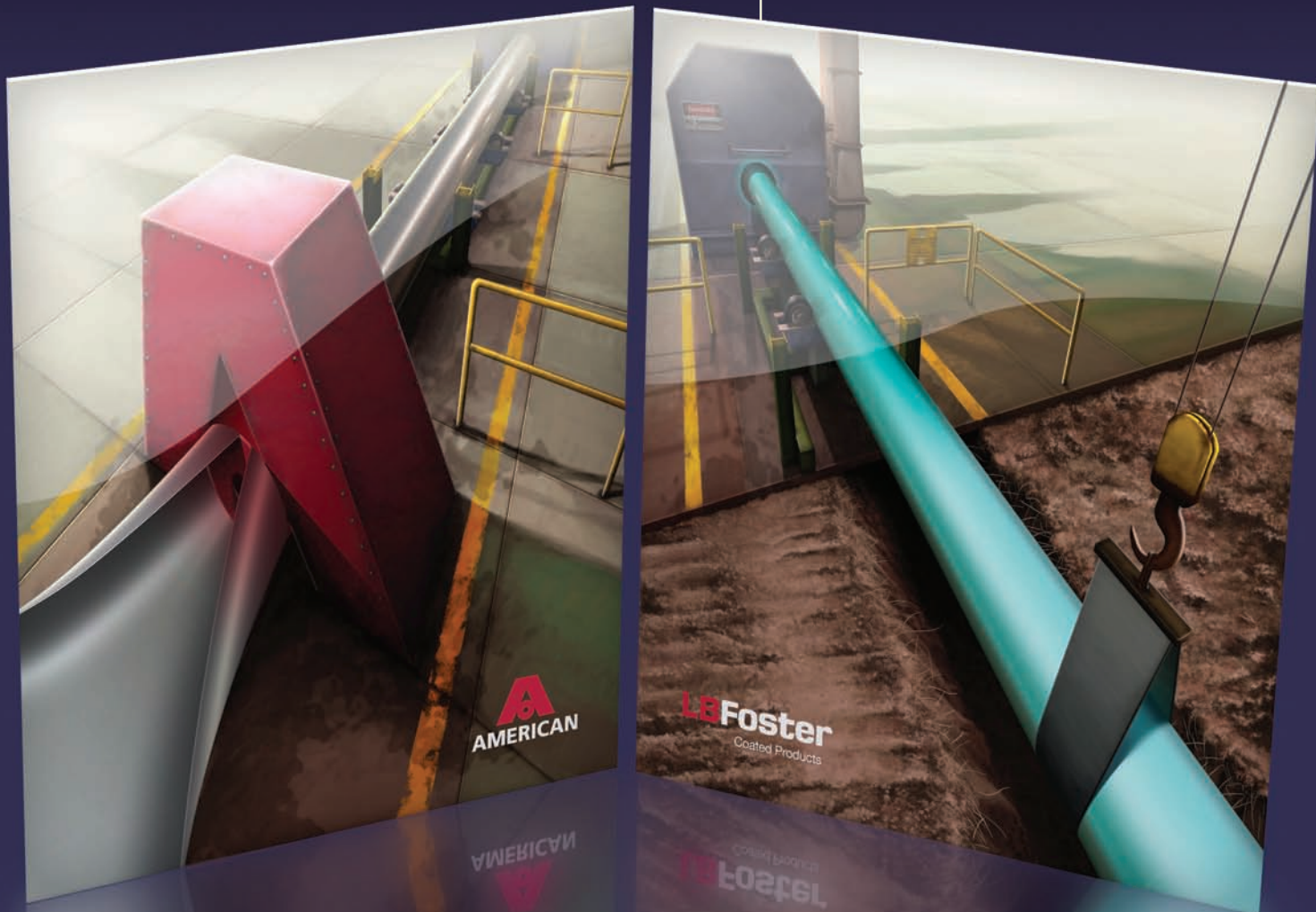
measurement systems. He held engineering and product management roles in Saudi and the UK before moving to the United States in 1991 to join Smith Meter Inc., (subsequently acquired by FMC). At Smith he progressed through positions in engineering, project management and marketing. He managed the After Sales Service Group prior to moving to ShawCor in 2000 as Business Development Manager, and — subsequently — Assistant General Manager, for Shaw Pipeline Services. Shaw Pipeline Services provides specialized ultrasonic and radiographic girth weld inspection services to the onshore and offshore pipeline construction industry. In 2006 Brendan transferred to ShawCor's pipe coating division as Vice President and General manager, Bredero Shaw, US. He says "experiencing the broad spectrum of pipeline activities from seabed to refinery and on to market has provided

an exciting career full of challenges, unique experiences and the opportunity to work with great people — there's never a dull moment!"

Bredero Shaw has more than 80 years of pipe coating experience, 27 pipe coating facilities located worldwide and the largest team of technical and service specialists in the business. Bredero Shaw's products include anti-corrosion coatings, flow efficiency, protective and weight coatings, flow assurance and custom coatings, and a fleet of five mobile concrete coating plants.

Brendan assesses that being the global leader requires a clear vision and focus on two of the company's greatest partners — its customers and its employees. His North America group has adopted the simple motto — "Doing the best with the Best." By aspiring to flawless execution, Brendan is proud to provide leadership to a workforce that embraces an Incident and Injury Free

AMERICAN STEEL PIPE and L.B. FOSTER



AN EXTRAORDINARY PARTNERSHIP

American Steel Pipe and L.B. Foster have worked together to provide unsurpassed quality and quality of service for more than eighteen years.

acipco.com
lbfoster.com

culture, one that actively engages lean manufacturing tools to eliminate waste and create value, and that develops and implements procedures to remove uncertainty and achieve repeatable quality regardless of changeover frequency. This overriding culture of continuous improvement and sense of empowerment drives the innovation required to address the latest technical challenges facing clients in this dynamic industry. The 2009 results show: the region's safety record achieved a 47% reduction in total recordable case frequency, two North American plants were recognized and showcased by the Association of Manufacturing Excellence and the Canadian Manufacturing and Exporter Association, and Thermotite® ULTRA™, an innovative new sub-

sea thermal insulation system with unlimited water depth capacity, was released.

For Brendan, being part of NAPCA provides the opportunity to promote high standards of workmanship and business ethics within the coating industry. NAPCA is a forum for its membership to learn from shared experiences, or about technical or operational challenges facing the industry, or to hear from customers on trends within the market, or vendors on the latest product developments. NAPCA continues to provide a unique networking opportunity where pipe coating professionals can openly discuss their business of protecting the world's pipeline infrastructure. Brendan hopes to contribute while serving on the

NAPCA Board by responding to the membership's interest in being engaged on technical and market related issues.

Brendan earned undergraduate degrees in Mathematics and Mechanical Engineering from Trinity College, Dublin and an MBA from Texas A&M University, College Station, Texas. He has been married to his dynamic and loving wife, Aisling, for 25 years. They relocated from Houston to Calgary in mid 2009. Their two grown sons are students, one a graduate at the University of Arkansas, College of Medicine and one an undergraduate at Boston College. Brendan's spare time is typically spent outdoors running, cycling, windsurfing or riding his Harley. **P&GJ**

Continuous Innovation Is The Rule



Jeff L. Fargerson
Senior Account
Manager, Gulf
Coast Region
3M Corrosion
Protection
Products Division
Houston, Texas

Jeff Fargerson joined the 3M Companies in 1985 as a sales representative for the Pipeline and Rebar Coatings Department in Houston, Texas. During his career at 3M he has been located in Houston while having sales and technical service responsibilities for fusion bonded and liquid epoxy products in the Rocky Mountain and Central Gulf Coast Regions. Jeff, his wife, Vicki, and their three children reside in Houston.

Jeff and Vicki were born in Houston and feel fortunate to have been able to maintain their residence in this dynamic energy capital. Jeff moved back to Houston in 1979 after receiving a Bachelor's degree in Business Administration from Sam Houston State University, Huntsville, Texas.

He began his oil and gas career in the non-destructive testing of exploration and produc-

tion products group with Magnaflux, Inc. During this period he relocated to Colorado and then to Oklahoma. He later joined Red Man Supply and returned to Houston as their sales representative in the Gulf Coast Area before joining the 3M Companies.

In the late 1950s, 3M introduced fusion bonded epoxy powders to encapsulate and coat pipelines for corrosion protection. The first pipeline coated with what later became known as ScotchKote fusion bonded epoxy (FBE) was in 1960. 3M has since taken this technology and developed many new fusion bonded and plural component liquid products for corrosion protection, as well as products required for chemical, damage or slip resistance. ScotchKote corrosion protection products are currently being applied worldwide to protect the exterior, interior and the welded joints of onshore and offshore pipelines. ScotchKote products may also be used for custom coating and flow enhancement.

In the mid 1970s, 3M introduced ScotchKote FBE products for use in the coating of rebar, dowel bar and similar structural steel products related to highway, bridge deck and concrete building construction. In his earlier years with 3M, Jeff was

involved with these products and their use on projects such as the Corpus Christi Causeway and the Fred Hartman Bridge in Baytown, Texas.

Based on continuous innovation by 3M, Jeff is looking forward to the "second half" of his career with 3M and is enthusiastic about the products that 3M is adding in the water and waste-water markets.

During his years in the industry Jeff has been active with several organizations, including the Southern Gas Association (SGA), the National Association of Corrosion Engineers (NACE), The Pipeliners Association of Houston, the Concrete Reinforcing Steel Institute (CRSI), and the National Association of Pipe Coating Applicators (NAPCA). Through NAPCA, Jeff is able to maintain contact with his customers and prospects, network, and keep abreast of new products and techniques for corrosion protection, as well as potential problems to avoid. Based on his dedication to NAPCA, he was recently elected by his member peers to the position of Associate Member Chairman of NAPCA, which post he will assume at NAPCA's convention in April 2010. Jeff looks forward to many years of service to and with NAPCA and its Board of Trustees. **P&GJ**

Staying On Top Of The Issues



Mike Musslewhite
Vice President of
Pipeline Projects
CPW America Co.
Houston, Texas

Mike Musslewhite is the Vice President of Pipeline Projects for CPW America Company, which is located in Houston, Texas. He has been active in the United States Pipe and Steel markets for over 30 years, servicing primarily the Oil and Gas industry. Mike has served on numerous committees in the industry, including Spiralweld Line Pipe (offshore construc-

tion) JIP/DNV. Beginning with Gaido Lingle Pipecoating in 1978, he has focused on the coating industry for most of his career.

CPW America's President, Dianne Burger, likewise has extensive experience in the United States Pipe and Steel markets. Dianne is the immediate past President of the National Association of Steel Pipe Distributors and current Vice President of the Texas Chapter of Association of Women in the Metals Industry.

CPW America represents Corinth Pipeworks S.A. (Corinth) in the United States. Corinth has been an active NAPCA member since 2001 and is a major international supplier to the Oil and Gas, Water and Construction

Industries. Founded in 1969, Corinth's primary objective is to deliver comprehensive and safe pipe solutions through a well-organized and cost effective project management system.

Corinth has steadily grown and today operates four plants just outside of Athens in Thisvi, Viotia, Greece with 700,000 tons capacity. All told, Corinth operates two pipe mills and two coating plants, which supply a wide range of high quality products and reliable services to customers throughout the world. These plants are located adjacent to a private port, which gives Corinth the advantage of importing raw materials and exporting its products with low freight rates, well organized load out and minimum delays.



NOW SEEKING
REGIONAL
DEALERS

NO MORE
CHAINS!
NO MORE
HOOKS!
NO MORE
OSHA
DIRTY
LOOKS!



Are you tired of moving your pipe, plate and concrete the old fashion, costly, and dangerous way?
Contact Vacuworx International, we have the solution!

10105 E. 55TH PLACE • TULSA, OK 74146 • 866.664.3450 • REQUESTS@VACUWORX.COM
WWW.VACUWORX.COM

The 26-inch HFI Welded pipe mill started production in 2001 and is one of the most technically advanced HFI mills in the world. The product range is 8-5/8-inch-26-inch OD, wall thicknesses up to 1-inch, and grades up to X-80. The 100-inch SAWH mill produces large OD spiral weld using the Two-Step method. The product range is 26-inches-100-inches OD, wall thicknesses up to 0.984 inches, and grades up to X-80.

Corinth's two coating and lining facilities apply external and internal coatings to assure consistent quality, effective corrosion protection, smooth flow and abrasion resistance. The TCP 40 handles up to 40-inch OD while the TCP 100 can handle up to 100-inch OD applying 3-layer polyethylene and polypropylene, fusion bonded epoxy and epoxy lining.

Dianne Burger's stated mission for CPW America and Corinth is to strive for excellence in everything they do. The combined goal is to deliver value-added energy solutions that comply with customer requirements, to produce quality products, to provide the highest level of services, and to ensure that their customers benefit from the maximum value of these products and services.

Toward this end, Corinth's membership in NAPCA affords it the opportunity to share and receive information about developments affecting the association membership and the oil and gas industry. Although engaged in daily competition with other NAPCA members, relationships developed through membership in the association enable Corinth and CPW to address issues to the benefit of their customers and clients. Corinth and CPW consider their membership in NAPCA as being an important part of fulfilling their mission. *P&GJ*

Pioneers in 1859....

SOCOTHERM
SERVING THE ENERGY TRANSPORTATION INDUSTRY

...today leaders in deep
water pipe coating
and insulation!

www.socotherm.com

Denso[®]

The Single Source Solution for
Pipeline Coatings.

HOUSTON: 18211 Chisholm Trail, Houston, Texas U.S.A. 77060 Tel: 281-821-3355 Fax: 281-821-0304	TORONTO: 90 Ironside Crescent Unit 12, Toronto Ontario, Canada M1X1M3 Tel: 416-291-3435 Fax: 416-291-0898
---	--

e-mail: sales@densona.com • www.densona.com

1-888-821-2300

Dura-Bond Industries

STEEL PIPE MANUFACTURING
PLANT APPLIED PIPE COATING



724.327.0280 www.dura-bond.com

Visit www.napca.com

For Bulletins, History,
Complete Membership
Information, Member ads, and
Other News.

1000 Louisiana,
Suite. 3400,
Houston, Texas 77002
Ph.: (713) 276-5306
Fax: (713) 276-6206

AIRTECH
SPRAY SYSTEMS

Sales and service of all types of
Plural Component Equipment

Modified to suite manufacturer's coatings

Plural Component Equipment also
available for rental

Service Technicians available for start-up
and training

We service Worldwide

Contact us at Ph: (713) 681-0013

Fx: (713) 681-7222

Email: sales@airtechspray.com

2010 NAPCA Membership Roster

Regular Members

A & A COATING, INC.

P. O. Box 476, Lone Star, Texas 75668, Ph.: (903) 656-2581, (903) 639-2595
CHUCK COLEMAN - President
JOE BAKER - Executive Vice President
CARL OLIVER - Operations Manager
GARY TURNER - Shipping and Inventory Manager
PLANT LOCATION: Highway 250, Lone Star, Texas, Ph.: (903) 656-2581.

BALL WINCH PIPELINE SERVICES

Web: www.ballwinch.com E-mail: tom.ball@ballwinch.com
P.O. Box 1255, Willis, Texas 77378, Ph.: (936) 228-0077
THOMAS BALL - Partner, LUTHER WINCH - Partner

THE BAYOU COMPANIES, INC.

Web: www.bayoucompanies.com, Ph.: (337) 369-3761
CORPORATE OFFICE & MAIN FACILITY: 5200 Curtis Lane, New Iberia, Louisiana 70560,
JERRY E. SHEA, JR. - President
JOEY ZAGAR - Vice President
CAMILLE LOPEZ - Director of Finance and Administration
DAVE HAMMON - Senior HR Manager
JOEY LEBLANC - Director of Operations
HUMBERTO MUNOZ -QHSE Manager
DANNY HEBERT - Senior Manager of Commercial, E-mail: dannyh@bayoucompanies.com
KOREY KIMBALL - Inside Sales, E-mail: koreyk@bayoucompanies.com
DEBBIE CHAMPAGNE - Inside Sales, E-mail: debbiec@bayoucompanies.com
KATIE MINVIELLE - Sr. Project Manager, E-mail: katiem@bayoucompanies.com
CHRIS MCGOWEN - Sr. Project Manager, E-mail: chrism@bayoucompanies.com
JOSH LANDRY - Project Manager, E-mail: joshl@bayoucompanies.com
SCOTT SHEA - Traceability Manager, E-mail: scott@bayoucompanies.com
HOUSTON SALES OFFICE--515 N. Sam Houston Pkwy E, Suite 630, Houston TX 77060, Ph.: (281) 591-1614.
PATRICK SHEA - Director of Business Dev., E-mail: patrick@bayoucompanies.com
TOM SHARP - Sales Manager, E-mail: toms@bayoucompanies.com
WESS POWELL - Sales Manager, E-mail: wesp@bayoucompanies.com
STEVE GARCIA - Technical Sales Support, E-mail: steveg@bayoucompanies.com
CINDY LOUVIERE - Executive Assistant, Business Development, Sales and Marketing, E-mail: cindy@bayoucompanies.com



Pioneers in 1859...



**...today leader in the pipe insulation
system for the Deep Water Industry!**

We started business in Vicenza, Italy, in 1859, pioneering asphalt application for the civil industry. Today we are Public Companies and one of the world's largest group in the pipe coating field serving the energy industry. The Group is continuously upgrading its Research and Development Division to achieve the most competitive technical advantage, safeguarding the environment and protecting the health and safety of everyone. We have plants in Angola, Argentina, Australia, Brazil, China, Italy, Qatar, Spain, Venezuela, USA.

SOCOTHERM

SERVING THE EMEA AND ASIAPAC

SOCOTHERM AMERICAS

SERVING THE AMERICAS

SOCOTHERM S.p.A. and SOCOTHERM AMERICAS S/A are Public Companies listed on the Italian and Argentinean Stock Exchange

www.socotherm.com

BATON ROUGE SALES OFFICE
12710 Leisure Road, Baton Rouge, Louisiana 70807,
Ph.: (504) 775-3018
GLEN SMOTEK – Vice President
TIM MORROW – General Manager
RICHARD CLEMENT – Sr. Manager of Sales,
E-mail: richardc@bayoucompanies.com
BAYOU PERMA-PIPE CANADA LTD.
#104, 221 – 18 Street, Calgary, Alberta, Ph.: (403) 264-4880
COATING FACILITY, Camrose, Alberta, Ph.: (780) 672-2345
ELDRIDGE INDEST – President, E-mail: eindest@
bayoupermapipe.com
MATT STEWART – Director of Sales, E-mail: mstewart@
bayoupermapipe.com
RANDY ZILLI – Director of Operations, E-mail: rzilli@
bayoupermapipe.com

BENNETT-ROGERS PIPE COATING, INC.

900 Kindelberger Road, Fairfax District,
Kansas City, Kansas 66115, Ph.: (913) 371-3880
G. G. BENNETT, JR. - President
G. G. BENNETT, III - Vice President
CHAMP C. BENNETT - Secretary
M. J. (BAM) SMITH - General Superintendent
MERLE G. VOGTS - Fleet Superintendent

BREDERO SHAW (a ShawCor Company)

Web: www.BrederoShaw.com
3838 N. Sam Houston Pkwy. E., Suite 300, Houston,
Texas, 77032-3400, Ph.: (281) 886-2350
GROUP EXECUTIVES
JOHN TIKKANEN - President, Bredero Shaw
Ph.: 281-886-2350, Houston
YVES PALETTA - SVP Americas, Bredero Shaw
Ph.: 281-886-2350, Houston
CARLOS ESCOBAR - VP Latin America, Bredero Shaw
Ph.: 281-886-2350, Houston
BRENDAN RYAN - VP/GM NA, Bredero Shaw
Ph.: +403-218-8229, Calgary, AB
LEE EVANS - SVP Asia Pacific, Bredero Shaw Pte. Ltd.
Ph.: +65 6732 2355, Singapore
ED BOUFARAH - VP/GM Middle East and India, Bredero
Shaw (Middle East) Ltd.
Ph.: +971 6 573 7374, Sharjah
KEVIN REIZER - VP/GM Europe, Africa and Russia,
Bredero Shaw Ltd.
Ph.: +44 131 553 9600, Leith

COMMERCIAL COATING SERVICES INTERNATIONAL, LTD.

Web: www.commercialcoating.com
E-mail: ccsi@commercialcoating.com
10655 Jefferson Chemical Road, Conroe, Texas 77301
Post Office Box 3296, Conroe, Texas 77305-3296
Ph.: (936) 539-3294
GARY BROWN - President
PAUL SCARBOROUGH - General Manager - Custom Coating
E-mail: pauls@commercialcoating.com
MITCH PFEIFFER - VP Financial and Administration
E-mail: mitchp@commercialcoating.com
DENNIS ROBERSON - VP Operations
E-mail: dennisr@commercialcoating.com
BRYAN KARASEK - General Manager - Field Services
E-mail: bryank@commercialcoating.com
EDUARDO AGUILAR - Outside Sales Manager
E-mail: eduardoa@commercialcoating.com
DAWN MCCUMBER - Field Services-Project Manager
E-mail: dawnm@commercialcoating.com

COMMERCIAL RESINS COMPANY

Web: www.commercialresins.com
E-mail: rcarlson@commercialresins.com
Corporate Office: 8100 East 96th Avenue, Henderson,
Colorado 80640, Ph.: (918) 342-5708
RONALD E. CARLSON - Chairman and CEO
RONALD E. CARLSON, JR. - President, E-mail:
rcarlson@commercialresins.com

CHRISTINE CANDY - Controller
LEON WILLIAMS - Equipment Manager

CONSOLIDATED PIPE AND SUPPLY CO., INC.

1205 Hilltop Parkway, Birmingham, Alabama 35204
Ph.: (205) 323-7261, (800) 467-7261
ROBERT W. KERR - Executive Vice President, e-mail:
Bkerr@consolidatedpipe.com
CHARLES E. HAMRICK - Line Pipe Sales Manager,
e-mail: Chamrick@consolidatedpipe.com
PAT JOHNSON - Branch Manager - Houston, e-mail:
Pjohanson@consolidatedpipe.com

CUMING CORPORATION

Web: www.cumingcorp.com
E-mail: ehershey@cumingcorp.com
4401 Curtis Lane, New Iberia, Louisiana 70560,
Ph.: (337) 367-8383
ELMER HERSHEY Manager, Gulf Coast Division

DURA-BOND COATING, INC.

Web: www.dura-bond.com
2568 Puckety Drive, Post Office Box 518, Export,
Pennsylvania 15632, Ph.: (724) 327-0280
WAYNE NORRIS - President
BRADLEY NORRIS - Vice President
JAMES NORRIS - Treasurer
JASON NORRIS - Sales Manager,
E-mail: jwn@dura-bond.com
CHUCK KAWANA - Outside Sales
RYAN NORRIS - Inside Sales

EB PIPE COATING, INC.

Post Office Box 59770, Panama City, Florida 32412-0770,
Ph.: (850) 763-0244
DAVID J. DELIE - President/CEO
RON WILLIAMSON - Vice President
DAN ETTER - Plant Superintendent
JOHN GARDEN - Production Superintendent
ebsales@bergpipe.com
HOUSTON SALES OFFICE, 10375 Richmond Avenue,
Suite 425, Houston, Texas 77042, Ph.: (713) 465-1600

FLOWLINE ALASKA

Web: www.flowlinealaska.com
1881 Livengood Way, Fairbanks, Alaska 99701,
Ph.: (907) 456-4911
RICK SCHOK SR. - Owner
RICHARD SCHOK - President
JIM KEEGAN - Engineering Manager
DAN SCHOK - Project Manager
MELANIE SCHOK - CPA - Special Products
SALLY ZUNDEL - CPA
MOSFLOWLINE, 6 Izhorskaya Street, Moscow, Russia
127599, Ph.: (905) 486-6767 or 7645 ANTHONY
COSTA - General Director

L.B. FOSTER COMPANY

Web: www.lbfoster.com
415 Holiday Drive, Pittsburgh, Pennsylvania 15220,
Ph.: (412) 928-3444
STAN L. HASSELBUSCH, SR. - President and COO
Ph.: (412) 928-3403, E-mail: SHasselbusch@lbfosterco.com
MERRY L. BRUMBAUGH - Vice President, Tubular Products
Ph.: (412) 928-3444, MBrumbaugh@lbfosterco.com
TIM CHIASSON - Operations Manager
Ph.: (205) 252-3490 (x13), TChiasson@lbfosterco.com
GARY FOERSTER - Sales Manager, Coated Products
Ph.: (713) 466-2743, E-mail: GFoerster@lbfosterco.com
BIRMINGHAM, Alabama-- Fusion bonded coatings
8-inches through 24-inches; Dual FBE Systems,
Powercrete, Spray Grade Urethanes.

LABARGE COATING, LLC

Web: www.labargepipe.com
Headquarters: 8300 Eager Road, Suite 602, St. Louis,

Missouri 63144, Ph.: (314) 646-3400, Sales Office: 400
South Sheldon Road, Channelview, Texas 77530,
Ph.: (281) 457-0200
DAVE KERSTING - Vice President - Sales/Operations
GREG DENTON - General Manager
STOCKING LOCATIONS: Bessemer, Alabama; St. Louis,
Missouri; Wagoner, Oklahoma; Houston, Texas.

LIBERTY COATING COMPANY, LLC

Web: www.libertycoating.com
21 S. Steel Road, Morrisville, Pennsylvania 19067,
Ph.: (215) 736-1111
BILL BURKE - Chairman
DON BARDER - President and Chief Operating Officer,
E-mail: dbarder@liberty-grp.com
TRACEY BECK - Manager of Sales and Marketing,
E-mail: tbeck@liberty-grp.com
WALLY ARMSTRONG - Regional Sales Manager - New
England States, E-mail: wally-armstrong@comcast.net
GEORGE ROCCHINO - Regional Sales Manager - Mid
Atlantic States, E-mail: grocchino@comcast.net
CHAD CUVO - Inside Sales Coordinator, Environmental,
E-mail: ccuvo@liberty-grp.com
DAVE COONS - Manager Carbon Steel Pipe,
E-mail: dcoons@liberty-grp.com
JOSEPH BARDER - Manager Ductile Iron Pipe, Safety
and Environmental, E-mail: jbarder@liberty-grp.com
BILLY MATCHETT - Yard and Pipe Handling,
E-mail: bmatchett@liberty-grp.com
JOANN CONRAD - A/P, A/R, Payroll, Shipping and
Receiving, Pipe Inventory, E-mail: jconrad@liberty-grp.com
ALAN PERCHALSKI - Purchasing, Production,
Scheduling, Labor Coordination and Safety,
E-mail: aperchalski@libert-grp.com

MIDWEST PIPE COATING, INC.

Web: www.midwestpipebar.com
925 Kennedy Avenue, Schererville, Indiana 46375,
Ph.: (219) 322-4564
CHARLES McCROSSAN - President
JOEL CHERMAK - General Manager
RANDY VAN KLEY - Plant Manager

MIDWESTERN PIPELINE SERVICES, INC.

P.O. Box 330356, San Francisco, California 94133,
Ph.: (415) 392-2031
T. MICHAEL HARRISON - President
STANLEY J. BRADY - Vice President
MICHAEL T. WILHITE - Vice President, Welding Operations
CHRIS S. HARRISON - Vice President, Finance
JESS HERNANDEZ - Plant Superintendent, 1815 E.
32nd Street, Tulsa, Oklahoma 74105, Ph.: (918) 748-4730.
JOHN L. POYAS - Senior Vice President

MOBILE PIPE WRAPPERS & COATERS, INC.

12766 Violet Road, Adelanto, California 92301
Ph.: (760) 246-4707, (800) 245-9727, (800) 338-9727,
E-mail: mobile@mscomm.com
GEORGE D. STODDARD - President
JIM HARVEY - Vice President and General Manager

PERMA-PIPE, INC.

Web: www.permapipe.com, E-mail: reuserh@permapipe.com
515 N. Sam Houston Pkwy. E, #630,
Houston, Texas 77060, Ph.: (281) 598-6222
FATI ELGENOY - President
HANK REUSER - Vice President
JOHN CARUSIELLO - Vice President
BOB MAFFE - Vice President

WESTERN PIPE COATERS & ENGINEERS, INC.

P. O. Box 157, Orem, Utah 84057 Ph.: (801) 225-5168
RICHARD F. BRUNST, JR. - President
MIKE BURGESS - Business Manager
STEVE BAUM - Orem Plant Manager
SANTANA ZAMBRANO - Clearfield Plant Manager

STRATEGIC PARTNERS.



BOTH BAYOU AND CCSI ARE COMMITTED TO PROVIDING **EXCEPTIONAL SERVICE** WHILE MAINTAINING THE HIGHEST STANDARDS FOR QUALITY AND SAFETY.

Bayou has been delivering effective solutions to meet industry demands since 1942. With 5 locations offering direct access to rail, barge or truck, Bayou's extensive experience results in the latest end-to-end pipe coating and welding services to solve all your onshore and offshore needs.

Whether your pipeline descends into ocean depths or rises high above sea level, we deliver what you need, where you need it--on budget and on time.



An Insituform® Company

www.bayoucompanies.com
337-369-3761

CCSI is an industry leader, providing innovative pipeline products and services for over 25 years. We offer a first-rate fleet of girth welding and blasting equipment, Trench Breakers, field joint and infill coatings/ GatorBack™ as well as custom coating and technical services for construction of oil, gas and water pipelines.

Wherever you go, put our extensive experience to work on your next project because we have the strength, global capabilities and synergy you need.



www.commercialcoating.com
800-432-5914

Successful projects all over the world, including Asia, Africa, North and South America, the Middle East, the North Sea, Black Sea, Mediterranean Sea and the Gulf of Mexico

Insituform's family of **Energy and Mining** companies



An Insituform® Company



WOMBLE COMPANY, INC.

Web: www.wombleco.com
12821 Industrial Road, Houston, Texas 77015-6802
Ph.: (713) 635-8300
ALICE F. WOMBLE - President
LARRY McKINNEY - General Manager
ANDREA WOMBLE - Sales
TODD WOMBLE - Sales
MARY VARGAS - Sales

GEORGE FREEMAN - Sales
JENEE WOMBLE STEFANAKAS - Sales

Associate Members

3M COMPANY

Web: www.3M.com/corrosion
6801 River Place Boulevard, Austin, Texas 78726-9000
Ph.: (800) 722-6721

MARTYN TIPLADY - Vice President and General Manager - Corrosion Protection Products
HENRY HERNANDEZ - Marketing Manager/Pipe,
E-mail: hhernandez@mmm.com
CASEY NOLDEN - Pipe Sales/Marketing Manager,
E-mail: cijnolden@mmm.com
TOM VAUGHAN - Pipe/Rebar Sales Manager,
E-mail: tgvaughan1@mmm.com
JEFF JOHNSON - International Marketing Manager,
E-mail: jajohnson3@mmm.com
JEFF WILKINS - Liquids Marketing Manager,
E-mail: jbwilkins@mmm.com

AIRTECH SPRAY SYSTEMS, INC.

4303 Pinemont, Houston, Texas 77018
Ph.: (713) 681-0013
JOE ACOSTA - President
JOHN WEEMS - Executive Vice President
RONALD CRADIT - Vice President, Sales
Branch office in Dallas, Texas

AJAX TOCCO MAGNETHERMIC CORPORATION

1745 Overland Avenue, Warren, Ohio 44482-0991,
Ph.: (330) 372-8511, (800) 547-1527
GERALD JACKSON - Manager - Application Engineering
WANDA STANKEWICH - Manager - Bar and Tube Products

AKZO NOBEL COATINGS INC.

Web: www.akzonobel.com/resicoat
20 Culvert Street, Nashville, Tennessee 37210,
Telephone (615) 259-2430, Toll Free (800) 543-0280
DIETER SCHEMBERGER - Global Market Manager
E-Mail: dieter.schemberger@akzonobel.com
FRITZ HERRMANN - Sales Manager
E-Mail: fritz.herrmann@akzonobel.com
JEAN-PAUL BUQUET - Marketing Manager Functional Coatings Asia
E-Mail: jean-paul.buquet@akzonobel.com
DR. STEPHEN DREW - Global Sales Manager
E-Mail: steve.drew@akzonobel.com
CHAMP BOWDEN - General Manager, North America
E-Mail: champ.bowden@akzonobel.com
JOSEPH GLASSCO - Technical Service Rep., N. America
E-Mail: joseph.glassco@akzonobel.com

ALLAN EDWARDS, INC.

Web: www.allanedwards.com
E-mail: aedwards@allanedwards.com
P.O. Box 9457, Tulsa, Oklahoma 74157, Ph.: (918) 583-7184
ALLAN J. EDWARDS, III - President
E-mail: aedwards@allanedwards.com
JOHN L. DISHER - Vice President
E-mail: jdisher@allanedwards.com
SABRA R. STEELE - Administrative

**AMERICAN STEEL PIPE DIVISION
OF AMERICAN CAST IRON PIPE COMPANY**

P. O. Box 2727, Birmingham, Alabama 35202-2727
2930 16th Street North, Birmingham, Alabama 35207,
Ph.: (205) 325-7742
J.D. (JON) NOLAND - Manager, Field Sales
CAROL SPARKS - Customer Service Manager
BIRMINGHAM SALES OFFICE: (205) 352-1936
D.M. (MARC) CURLES - District Sales Manager
HOUSTON SALES OFFICE: (713) 868-5805
A.G. (ANGELO) RUSSO - District Sales Manager
CHICAGO SALES OFFICE: (630) 574-7028
E.J. (JASPER) TREES - District Sales Manager
ATLANTA SALES OFFICE: (770) 396-2588
H.C. (HERB) WILLIAMS - District Sales Manager

BASELL POLYOLEFINS

Web: www.basell.com, Email: hans.videler@basell.com;
DAVID KINNEY - Business Manager, North America
(Houston, Texas), E-mail: david.kinney@lyondellbasell.com
SEAN COMERFORD - Global Customer Projects and



When you inspect fusion bonded epoxy (FBE) and other thin coatings with the SPY® Model 780, even the smallest pinholes don't get away. Direct current operation greatly enhances your detection capabilities and ensures the integrity of your FBE coating. Constant current enables your operator to move quickly yet carefully.

To ensure you get the most out of your FBE coating, use the tool designed for FBE holiday detection! Pipeline Inspection Company Ltd. SPY® Model 780.

Superior Control

Lightweight durable construction
Pistol grip with easy carry top handle
Shoulder Strap reduces fatigue
Fast simple electrode change-out

Built-In Flexibility

Integral Jeep Meter
On the fly voltage adjustments

Reliable Operation

Loud audible alarm & visual indication
Continuous coverage over a 1000 to 5000 volt spectrum
Proven circuitry
Direct current

PH: 713.681.5837
FAX: 713.681.4838
www.picltd.com



Denso®

Leaders in Corrosion Prevention

- Protal Liquid Coatings
- Petrolatum Tape Systems
- Bitumen and Butyl Tapes
- SeaShield Marine Systems



In business for over 125 years and with manufacturing plants worldwide, Denso is recognized as the global leader in corrosion prevention. For additional information and/or technical assistance call Denso at 1-888-821-2300.



Denso®

A Member of Winn & Coales International

www.densona.com • 1-888-821-2300 • info@densona.com

Technical Service Manager (Carrington, England),
E-mail: sean.comerford@basell.com
HEINZ VOGT - Product and Application Development Manager (Frankfurt, Germany), E-mail: heinz.vogt@basell.com
HANS VIDELER - Global Business Manager Anti-Corrosion Coating (Moerdijk, The Netherlands), E-mail: hans.videler@basell.com, Kruidof 55, 4623 BC, Bergen op Zoom, The Netherlands, Ph.: 31-164-211989

BASF URETHANE SPECIALTIES

Web: www.basf.com/pur
1609 Biddle Avenue, Wyandotte, Michigan 48192,
Ph.: (800) 733-3690
JOSEPH SHIRMER - United States Business Manager
KERRY BOWMAN - Canadian Business Manager
DR. KARL GUST - Technical Manager
RANDY HITT - Account Management
TERRY MCGEE - Account Management

BERG STEEL PIPE CORP.

Web: www.bergpipe.com
P.O. Box 59209, Panama City, Florida 32412-0209,
Ph.: (850) 769-2273
DAVID J. DELIE - President and CEO
RON WILLIAMSON - Vice President, Distributor Products
ALAN HODGSON - Vice President, Technical Sales and Q.A.
WAYNE C. LOPER - Vice President, Finance and Accounting
L. JOHN BURTON - Vice President, Operations

BERRY PLASTICS CORROSION PROTECTION GROUP (Covalence Raychem®, Powercrete®, Polyken®, and AnodeFlex™)

Web: www.berrycpg.com
E-mail: CPG@berryplastics.com
25 Forge Parkway, Franklin, Massachusetts 02038,
Ph.: (800) 248-0149
SAMUEL THOMAS - Director of Sales,
Ph.: (781) 372-2288, E-mail: samthomas@berryplastics.com
BOB HAYES and KIM JOHNSTON - Sales Representatives, Ph.: (925) 284 1515, E-mail: bob@pacpipe.net, AK, AZ, CA, CO, HI, ID, MT, NE, NV, ND, OR, SD, UT, WA and WY
AARON SCHIFFLETT - Sales Manager, Ph.: (713) 676-0085, E-mail: aaron Schifflett@berryplastics.com, TX, Gulf Coast, LA, MS, AL and TN
GROVER MARSHALL - Sales Manager, Ph.: (918) 627-3635, E-mail: grovermarshall@berryplastics.com, NM, TX, OK, KS, IA, MO and AR
BOB STOUT - Regional Sales Manager, Ph.: (352) 465-8205, E-mail: bobstout@berryplastics.com, FL, GA, AL, NC, SC and TN
SCOTT SMITH - Sales Representative, Ph.: (440) 498-1024, E-mail: scottie134@aol.com, DC, IL, KY, MN, MI, NY, NJ, DE, IN, MD, WV, VA, PA and OH

CANUSA-CPS

Web: www.canusacps.com
25 Bethridge Road, Toronto, Ontario, Canada M9W 1M7, Ph.: (416) 743-7111,
E-mail: info@canusacps.com
RON DUNN - Vice President and General manager
WAYNE HODGINS - Vice President, Marketing

JIM BRONSON - Vice President, Business Development
FRED WUTSCHERT - Manager, Asia Pacific Americas Region Office
2408 Timberloch Place, Building C-8, The Woodlands, Texas 77380, Telephone (281) 367-8866
RICHARD LEWELLEN - Manager, Americas
RON DUBLIN - Sales Manager USA, Northern Latin America
CARL GUDME - Sales Manager, Southern Latin America
SCOTT SMITH - Sales manager, Western USA
JEFF BERTSCHE - Sales Manager, Eastern USA

CATERPILLAR INC.

Web: www.cat.com E-mail: Macholan_Daniel_R@cat.com
13105 Northwest Frwy., Ste. 1010, Houston, Texas, 77040-6354, Ph.: (713) 329-2207
DAN R. MACHOLAN - Global Pipeline General Manager
MARCO JANNUZZI - CAT SARL Pipeline Market Manager, 76 Route de Frontenex, P.O. Box 6000 CH-1211, Geneva 6 Switzerland

CELTIC MARINE CORPORATION

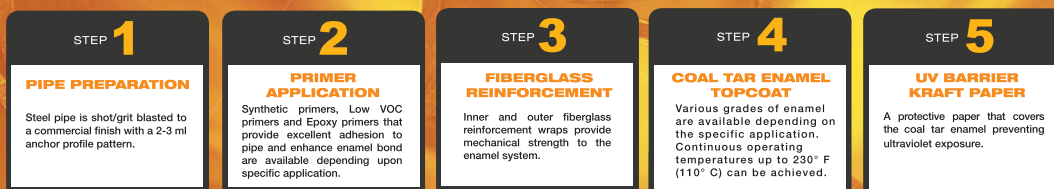
Web: www.celticmarine.com
E-mail: info@celticmarine.com
3888 S. Sherwood Forest Blvd., Baton Rouge, Louisiana 70816, Ph.: (225) 752-2490
MICHAEL O'CONNOR - President/COO
MONA PHEGLEY - Asst. Vice President Sales & Marketing

CRC-EVANS PIPELINE INTERNATIONAL, INC.

P. O. Box 50368, Tulsa, Oklahoma 74150
Ph.: (918) 438-2100



PIPELINE COATING SYSTEM



toll | 800.256.2032
main | 903.656.2536

LONESTARSPECIALTIES.NET
physical | 6412 U.S. Hwy 259 South Lone Star, TX 75668

Worldwide Capabilities in COATINGS

We coat with the best to protect from the worst.

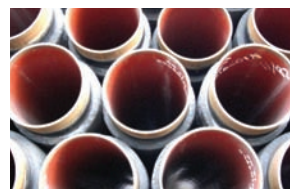
No matter where your pipeline project is located, the industry's best coatings are always close at hand. Bredero Shaw has 4,000 people at 27 coating plants around the world, including a fleet of fully equipped mobile facilities that can be up and running as quickly as 14 days upon arrival at your site. We can manage projects of any size and quickly adapt to meet any changes in scope or schedule.

We can coat pipe in one location and ship it anywhere in the world; we can coordinate the resources of multiple facilities; or we can bring a plant to you. The extremely tight timelines of one recent project required ten different products to be coated at three plants on two continents – and we still completed all work ahead of schedule. When it comes to making your pipeline safer and more efficient, we do whatever it takes, wherever you need it.

Bredero Shaw.
the GLOBAL LEADER in pipe coating solutions.



brederoshaw.com



CHRIS DUNN - Chief Engineer, E-mail: cdunn@crc-evans.com
ED STANTON - Sales Engineering Manager,
E-mail: estanton@crc-evans.com
HOLLAND: CRC-Evans BV, Galvanistraat 6, 3861 NJ
Nijkerk, The Netherlands
Ph.: +31-33-253-4369

GUS MEIJER - Vice President International Sales,
E-mail: gmeijer@crc-evans.nl
PIETER VAN DER JAGT - Project Engineer,
E-mail: p.jagt@crc-evans.nl
ENGLAND: Field Joint Coating Services: Pipelines,
Contract Sales and Service Center: Unit 12,
Farrington Road, Burnley BB11 5SW United Kingdom,
Ph.: +44-1282-415323, E-mail: sales@pih.co.uk
PHIL BOND - Managing Director

CREST INDUSTRIAL CHEMICALS, INC.

E-mail: crest@crestchemical.com
1737 County Road 57, Rosharon, Texas 77583,
Ph.: (713) 780-1828
BERNARD CORRELA - President
J.D. BENNETT - Vice President Sales

CRTS, INC.

Web: www.coatingrobotics.com
E-mail: jhuggins@coatingrobotics.com
1807 N. 170th E. Avenue, Tulsa, Oklahoma 74116,
Ph.: (918) 877-5210
E-mail: rlangley@coatingrobotics.com
JAMES A. HUGGINS - President
RUSSELL M. LANGLEY - Executive Vice President
J. DAVID CARTER - Field Services General Manager
DAVID PAULLEY - International Projects Manager

CSI TUBULAR PRODUCTS, INC.

P. O. Box 5075, Fontana, California 92335
Ph.: (800) 426-4171
RAY DUBREUIL - Sales Manager
RICK CRONHOLM - Account Manager
MARTHA MARTINEZ - Customer Service Manager

DENSO NORTH AMERICA INC.

Web: www.densona.com, E-mail: lwilliams@densona.com
9747 Whithorn Drive, Houston, Texas 77095,
Ph.: (281) 821-3355
LUCIAN WILLIAMS - General Manager

DUN TRANSPORTATION & STRINGING, INC.

Web: www.duntrans.com, E-mail: gene@duntrans.com
304 Reynolds Lane, Sherman, Texas 75092,
Ph.: (903) 891-9660
GENE JOHNSON - President, E-mail: gene@duntrans.com
MATT MUIRHEAD - Vice President,
E-mail: matt@duntrans.com
MIKE NUNNENKAMP - Secretary/Treasurer

DUPONT PIPELINE SOLUTIONS

9800 Genard Street, Houston, Texas 77041,
Ph.: (713) 939-4000,
Customer Service: (800) 247-3886
DAVID J. LAZZERI - President
WADE ROBINSON - Sales Manager, North America
TOM GRAUER - Sales Manager - Functional Coatings, 1827 19
N.W., Calgary, Alberta, T2M 1B6, Canada, Ph.: (403)
284-2922, E-mail: grauer@dupontpowder.com
KURUVILA VARUGHESE - Engineering Services
Manager, E-mail: varughese@napgard.com
JOHN HAKKINEN - Sales Representative

CRAIG DIETZ - National Product Manager
GLORIA VILLAFRANCA - Product Management
Assistant, E-mail: villafranca@dupontpowder.com

DURA-BOND PIPE LLC

Web: www.dura-bond.com, E-mail: rwtatkins@dura-bond.com
2716 South Front Street, Steelton, Pennsylvania 17113,
Ph.: (717) 986-1100
WAYNE NORRIS - President

ENCASE CORPORATION

E-mail: info@encasecorp.com
10503 East 59th Street, Indianapolis, Indiana 46236
P. O. Box 26052, Indianapolis, Indiana 46226-0052
Ph.: (317) 823-4426
CHARLES R. THATCHER - Chairman of the Board
ALICE F. THATCHER - President
AMY F. THATCHER - Vice President
ANDREW E. REEDER - Vice President Engineering
JENNIFER M. CHELF - Office Manager

ERVIN INDUSTRIES, INC.

Web: www.ervinindustries.com
E-mail: sales@ervinindustries.com
3893 Research Park Drive, P. O. Box 1168, Ann Arbor,
Michigan 48106 Ph.: (734) 769-4600, (800) 748-0055
WILLIAM RHODABERGER - Vice President Sales and Marketing
JACK POLITZ - Sales Manager

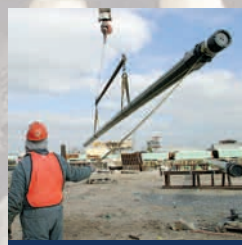
EVRAZ INC. NA

Web: www.osm.com, E-mail: coffind@osm.com
1000 Southwest Broadway, Suite 2200, Portland
Oregon, 97205, Ph.: (503) 978-6075
LARRY R. LAWRENCE - Vice President

TAKE OUR INSULATION TO NEW DEPTHS—WITH CONFIDENCE.



Patented cast-on-pipe technology ensures high performance insulation for risers.



C-THERM insulated pipe provides flow assurance to major deepwater projects.

Since 1996, our *C-THERM* syntactic foam insulation has continued to raise the bar for subsea applications. The reasons are many, including an R&D effort that anticipates evolving customer needs. The production capacity to provide on-time delivery for projects of major scope. And factory-trained installers who can bring their expertise anywhere on short notice. Contact us today to discuss your next challenge.





QUALITY. PERFORMANCE. SERVICE.

Continuing the Tradition of Excellence as Covalence[®] Heat Shrinkable Products

Introduced in 1975, Covalence Raychem[®] (formerly Raychem[®]) rapidly became the product of choice for field-applied joint corrosion protection. This continued success is based upon our strict manufacturing processes, global product availability and a strong team of professionals to support our customers and products. In the coming months we will be changing our name from Covalence Raychem[®] to Covalence[®]. You have our commitment that this change is in name only and that we will continue the tradition of excellence in our product line that makes Covalence the professional's choice.



* Raychem is a trademark of Tyco Electronics Corporation and used under license by Berry Plastics.

CORROSION PROTECTION GROUP
www.berrycpg.com

Franklin, MA, USA
Tel: +1 508 918 1714
CPG@berryplastics.com

Houston, TX, USA
Tel: +1 713 676 0085
CPGH@berryplastics.com

Tijuana, Mexico
Tel Mexico: +52 664 647 4397
CPGTJ@berryplastics.com

Aarschot, Belgium
Tel: +32 16 55 36 00
CPGE@berryplastics.com

Baroda, India
Tel: +91 2667 264721
CPGIN@berryplastics.com

DAVID COFFIN - Regional Sales Manager

FAREMOUTH & COMPANY

Web: www.faremouth.com, Email: faremouth@sbcglobal.net
10565 Katy #215, Houston, Texas 77024,
Ph.: (713) 895-7772

MARY ANN FAREMOUTH-SANDLAND
KIM EGYED - Assistant

H.M.S. CORPORATION

651 North Shepherd, Suite 440, Houston, Texas 77007
Ph.: (713) 869-3944
W.C. (BILL) SANDLAND - President
KELLY VALE - Office Manager

HEMPEL COATINGS (USA), INC.

600 Conroe Park North Drive, Conroe, Texas 77303
Ph.: (800) 678-6641

PETER TRELEAVEN Special Projects Manager

Houston, Texas, Ph.: (713) 859-6002

E-Mail: cpt@us.hempel.com

Middleton, Delaware, MIKE BARBADO,

Ph.: (713) 302-1714, E-Mail: MAB@us.hempel.com

Fitzgerald, Georgia, DANNY WELLS,

Ph.: (229) 425-4556, E-Mail: JDW@us.hempel.com

Edmonton, Alberta, Canada, WAYNE KAUTZ,

Ph.: (780) 233-3772, E-Mail: wdk@ca.hempel.com

HOFFMAN BLAST II BY CIRCLE R INDUSTRIES, INC.

Web: www.hoffmanblastii.com

E-mail: jhoffmanblast@verizon.net

530 Curtis Ray Rd., Midlothian, Texas 76065,

Ph.: (972) 941-8915

DICKEY RAY - President

DALE RAY - Vice President

DAVE KRAKER - Sales Engineer (214) 949-5346

JOSEPH H. HOFFMAN

ITW GEMA

Web: www.itwgema.com, E-mail: Chaislip@itwgema.com

P. O. Box 88220, Indianapolis, Indiana 46208-0511

Ph.: (317) 298-5143

CHRISTOPHER MERRITT - General Manager

CHARLES A. HAISLIP - Director, Aftermarket Products

JOHN DEERE WORLD WIDE

CONSTRUCTION & FORESTRY DIVISION

1515 5th Avenue, Post Office Box 8806, Moline, Illinois,

61266-8806, Ph.: (309) 781-7937

DAVID ALTHAUS - Events and Promotions Manager

JOTUN POWDER COATINGS A/S

Web: www.jotun.com

E-mail: richard.cowl@jotun.com

Jotun Powder Coatings U.A.E., P.O. Box 51033, Dubai,

United Arab Emirates, Ph.: 971 4 3472 515

KNUT ØVIND MALMIN - President, DENIS GRIMSHAW -

Segment Manager, RICHARD COWL - Global Sales Manager

PLANT LOCATIONS: Czech Republic, India, Indonesia,

Malaysia, Norway, Pakistan, Saudi Arabia, Thailand,

Turkey, UAE, UK, Vietnam.

JSW STEEL (USA) INC.

Web: www.jindalusa.com

5200 E. McKinney Road, Baytown, Texas 77520,

Ph.: (281) 383-5265

SUKHI KOHLI - Pipe Sales Executive

KELLY PIPE CO., LLC

Web: www.kellypipe.com

11680 Bloomfield Avenue, Santa Fe Springs, California

90670, Ph.: (562) 868-0456

EARLE COHEN - President

JOHN WOLFSON - Vice President, Western Region

STEVE LIVINGSTON - Vice President, Central Region

LONE STAR SPECIALTY PRODUCTS, LLC

Web: www.lonestarspecialties.net

E-mail: chris@lonestarspecialties.net

P.O. Box 247, Lone Star, Texas 75668,

Ph.: (903) 656-2536

CHRIS O. SMITH - President

LS INDUSTRIES

Web: www.lsindustries.com

E-mail: sales@lsindustries.com

710 E. 17th St. N., Wichita, Kansas 67214,

Ph.: (316) 265-7997

BRITTON HARPER - Marketing Director

TIM ENS - Sales Manager, Pipe Specialist

MCJUNKIN RED MAN CORPORATION

Web: www.mrcpvf.com

P.O. Box 35632, Tulsa, Oklahoma 74153-0632,

Ph.: (918) 250-8541

ANDREW LANE - President and CEO

KEN HAYES - Corporate Vice President, Business Development

STOCKING LOCATIONS: See website www.mrcpvf.com

T.G. MERCER CONSULTING SERVICES, INC.

Web: www.tgmercer.com

E-mail: george@tgmercer.com

2300 Tin Top Road, Weatherford, Texas 76087,

Ph.: (817) 596-7367

GEORGE MERCER - President

BRUCE MUNRO - Executive Vice President

METAL PARTS & EQUIPMENT CO.

16365 Park Ten Boulevard, Suite 185,

Houston, Texas 77084, Ph.: (281) 398-1191

JAMES J. O'SULLIVAN, JR. - President

DARREN BOWDEN - Manufacturer's Representative

BRIAN BERGNER - Manufacturer's Representative

KEN MONTI - Manufacturer's Representative

MINELCO, INC.

Web: www.minelco.com

E-mail: minelco.inc@minelco.com

2020 Scripps Center,

312 Walnut Street, Cincinnati, Ohio 45202,

Ph.: (513) 322-5530

MATS DRUGGE - President

ERIC BOSLER - Business Development Manager

MONTGOMERY TRUCKING, CO.

Web: www.mtilogistics.com

E-mail: jimmy@mtilogistics.com

6300 Schurmier, Houston, Texas 77048-5801,

Ph.: (713) 592-6766

JIM MONTGOMERY - President

DAVID MONTGOMERY - General Manager

NORDSON CORPORATION

E-mail: ballsop@nordson.com

Industrial Coating Systems

300 Nordson Drive, Amherst Ohio 44001

Ph.: (800) 626-8303, (440) 985-4000

STEVE SMITH - Vice President, North American Sales

BOB ALLSOP - Marketing Manager, Powder Systems

ED LASH - Marketing Manager, Liquid Systems

OFFSHORE JOINT SERVICES, INC.

Web: www.ojs.com

1621 Primewest Parkway, Katy, Texas 77449,

Ph.: (281) 578-6523

DENNIS LEE - President and CEO

ANDREW J. PAUL - Vice President Coatings

DONALD A. BENSON - Vice President Operations

OSBORN INTERNATIONAL

Web: www.osborn.com, E-mail: avarvoutis@osborn.com

5401 Hamilton Avenue, Cleveland, Ohio 44114,

Ph.: (216) 361-1900

CHUCK SHULTZ - President

DOUG TRASATT - Vice President, Sales

ART VARVOUTIS - Business Development Manager,
North America

PE BEN USA, INC.

Web: www.pebenusa.com

E-mail: dmykyte@pebenusa.com

1001 Texas Avenue, Suite 1100, Houston, Texas, 77002,

Ph.: (281) 452-4204

DALE MYKYTE - President

TODD PHILLIPS - Vice President Business Development,

Todd@PeBenUSA.com

PEARSON INDUSTRIES INC.

Web: www.pearsonindustries.com

E-mail: bpearson@pearsonindustries.com

P.O. Box 681360, Prattville, Alabama 36068, 811 County

Road 4 East, Prattville, Alabama

36067, Ph.: (334) 365-5416

BILL PEARSON - President

DANIEL PRICE - Plant Manager

PERMIAN LONE STAR COATING, L.L.C.

E-mail: chuck@lonestarcosting.net

4305 E. Highway 80, Midland, Texas 79706

Ph.: 432-689-8311

CHUCK OWEN - General Manager

PETTIBONE

Web: www.gopettibone.com

E-mail: sales@pettiboneusa.com

1100 Superior Avenue, P.O. Box 368, Baraga, MI 49908,

Ph.: (906) 353-6611

KEVIN WALSH - President

PETE NEGRO - Controller

PETE HAIKIO - Vice President of Sales and Marketing

ANDREW KEMPPAINEN - Cary-Lift and Speedswing

Product Specialist

SANDRA LYTIKAINEN - Customer Service Manager

DAVE DOMPIER - Service Manager

PIPE EXCHANGE, INC.

Web: www.pipexch.com, E-mail: doly@pipexch.com

13831 Northwest Freeway, Ste. 525, Houston, TX

77040, Ph.: (713) 934-9480

DOLTY CHERAMIE III - President

STOCKING LOCATIONS: A&A Coating, Lone Star, TX,

Bredero Price, Pearland, TX,

Womble Company, Houston

PIPELINE INSPECTION CO., LTD.

Web: www.picltd.com, E-mail: sales@picltd.com

P. O. Box 55648, Houston, Texas 77255-5648

Ph.: (713) 681-5837

B. I. WREN - Chairwoman of the Board

G. N. MILLER - Managing Director and CEO

JOHN GRAHAM - Chief Operating Officer

CRAIG KELLER - Sales Manager

JIMMY HEILAWDER - Inside Sales

BARRY WARD - Engineer

P. O. WRIGHT - Consultant

CARLOS MATOS - Engineer

POLYGUARD PRODUCTS, INC.

P. O. Box 755, Ennis, Texas 75119

Ph.: (214) 515-5000

JOHN W. MUNCASTER - President

ROBERT M. NEE

RICHARD NORSWORTHY - Director

CHIC HUGHES - Vice President, Pipeline

Products Division, Houston, Ph.: (713) 681-1743

PSL NORTH AMERICA

Web: www.pslna.com, E-mail: steveo@pslna.com

Sales Office: 2625 Bay Area Boulevard, Suite 520,

Houston, Texas 77058 Ph.: (281) 990-9258

DURA-BOND FACILITIES ARE LOCATED IN THE MARCELLUS SHALE REGION

Serving the Natural Gas Pipeline Industry for 50 Years



Dura-Bond Industries supplies gas transmission, mid-stream, gathering and gas distribution pipeline companies with locally-manufactured steel pipe, protective pipe coatings and pipeline products from three facilities in the Marcellus Shale region. Our convenient regional locations reduce transportation expenses and provide Just-In-Time deliveries of pre-staged pipe and pipeline products.

Plant-Applied Pipe Coatings

Dura-Bond pipe coating facilities are located in the Pennsylvania cities of McKeesport, Export and Steelton. These modern protective coating plants apply fusion bond epoxy, X-Tec™ extruded polyethylene, dual layer fusion bond, Powercrete® abrasion resistant over-coating, and internal linings to large and small diameter steel line pipe. Our customers know when they choose Dura-Bond, they will receive a product with the highest quality possible. Dura-Bond Industries has a long list of satisfied customers that continues to grow.

Dura-Bond Industries

724.327.0280 dura-bond.com

Steel Pipe Manufacturing

Dura-Bond Industries manufactures API Straight Seam DSAW steel line pipe in 24" to 42" diameters, grades up to X-80 and lengths up to 80' in Steelton, Pennsylvania. This "UOE" mill is the only one of its kind in the United States that utilizes a hydraulic expander. The facility uses the latest advancements in welding and non destructive testing as well as an advanced pipe mill tracking system. The 50+ year proven history of straight seam expanded DSAW pipe affords peace of mind even when used in the most demanding installations.



BRIAN VAILL - CEO
STEPHEN OYLER - Vice President Sales and Marketing
WILLIAM BROHMAN - Sales Manager
MICHAEL BIGGS - QA Manager
WESLEY HENDRICKS - Coating Manager

**ROHM AND HAAS CHEMICALS, LLC, DBA
ROHM AND HAAS POWDER COATINGS**

Web: www.rohmhaaspowdercoating.com
E-mail: pbechtold@rohmhaas.com
150 Columbia Drive, Reading, PA 19601,
Ph.: (610) 775-6600
VOLKAN GOREN - Segment Director Consumer and
Industrial Goods Segment
PHIL BECHTOLD - Sales Manager Consumer and
Industrial Goods Segment, (704) 782-7714
STEVE KIEFER - New Business Development Manager
GLENN CORRELL - North American Regional Research
and Development Manager

ROSLER METAL FINISHING

Web: www.rosler.us, E-mail: info@rosler.us
1551 Denso Road, Battle Creek, Michigan 49037,
Ph.: (269) 441-3000
PAUL RAWLINSON - General Manager, (269) 441-3612,
E-mail: prawlinson@rosler.us.
RICK ROTH - Shot Blasting Sales Manager

SPECIALTY POLYMER COATINGS, INC.

Web: www.spc-net.com
Unit #104, 20529 62nd Avenue, Langley, B.C., Canada
V3A 9R4 Ph.: (604) 514-9711
BOB ALLISTON - CEO
CHRISTOPHER ALLISTON - VP and CFO
J. TRACY MENARD - General Manager-USA,
Ph.: (281) 595-3530, E-mail: Tracy@spc-net.com
SCOTT NEWCOMER - Technical Sales and Service
RONNIE HANKINS - Technical Sales Representative
PHILIP J. CLEMENTS - Sales
O.B. "SONNY" DAWSON - Plant Manager

SPT ENERGY GROUP, LLC

Web: www.spt-energy.com, E-mail: info@spt-energy.com
ROBERT J. AGUILAR - Executive Managing Partner
MARTY MARTIN - General Manager
BRODY MEAUX - Operations Manager
TANYA MEDLEY - Sales and Project Manager
Corporate: 107 Concord Street, Abbeville, Louisiana
70510, Ph.: (337) 898-0909
Houston: (281) 931-5056

STARR NETWORKS SOLUTIONS, L.L.C.

Web: www.STARR-Networks.com
107 Concord Street, Abbeville, Louisiana 70510,
Ph.: (337) 898-0909
ROBERT AGUILAR - Managing Executive Partner
MARTY MARTIN - General Manager
TANYA MEDLEY - Sales and Marketing Manager

STUPP CORPORATION

12555 Ronaldson Road, Baton Rouge, Louisiana 70807
Ph.: (225) 775-8800, (800) 933-7473
JOHN STUPP - Chairman of the Board
ED SCRAM - President, E-mail: escram@stupp.com
D.L. EFFERSON - Senior Vice President-Commercial,
E-mail: defferson@stupp.com

TENARIS

Web: www.tenaris.com
Houston, Texas 77027, Ph.: (713) 767-4400
MAURICIO LACOUTURE - General Manager Line Pipe
Projects USA, E-Mail: mlacouture@tenaris.com
ANDRE UCHOA - General Manager Offshore Line Pipe
USA, E-Mail: auchoa@tenaris.com

TEX-TUBE COMPANY

Web: www.tex-tube.com, E-mail: rdavila@tex-tube.com

Houston, Texas 77055, Ph.: (713) 685-3204
RAYMOND DAVILA - Vice President Sales
ISIDRO CANTO - General Manager

TEXAS PIPE & SUPPLY CO., INC.

Web: www.texaspipe.com, E-mail: arts@texaspipe.com
Houston, Texas 77051, Ph.: (713) 799-9235
JERRY RUBENSTEIN - Chairman
ART SHELTON - President
KEITH RUBENSTEIN - Executive Vice President - Operations
EDDIE BRELAND - Executive Vice President - Sales
BERNIE WEBER - Director of Purchasing

TMK IPSCO

Web: www.ipsco.com
TMK IPSCO Downers Grove, Illinois 60515,
Ph.: (630) 874-0078, (866) 654-0078
PIOTR GALITZINE - Chairman
VICKI AVRIL - President and CEO
SCOTT BARNES - V.P. and Chief Commercial Officer
Sales Office: TMK IPSCO/TMK NA, Houston, (281) 949-1023,
(888) 258-2000
CHUCK KING - Director Line Pipe,
E-mail: cking@tmkna.com
VICTOR PODYTNNY - Project Line Pipe Sales,
E-mail: Victorpodtynny@tmkna.com
MICHAEL RAMSEY - Line Pipe Manager,
E-mail: mramsey@ipsco.com
CARA DAVIS - Small Diameter Line Pipe Sales,
E-mail: cdavis@tmkna.com
SARAH VAN HORN - Small Diameter Line Pipe Sales,
E-mail: svanhorn@ipsco.com
NAPCA Contact: CHUCK KING (281) 949-1023

TUBULAR SYNERGY GROUP, LP

E-mail: fisher@tubulargroup.com
Addison, Texas 75001, Ph.: (214) 623-5071
STEVE FOWLER - Principal
RUSTY FISHER - Vice President Line Pipe Sales

U.S. STEEL TUBULAR PRODUCTS, INC.

Pittsburgh, Pennsylvania 15219, Ph.: (800) 527-4615
DOUG MATTHEWS - Vice President Tubular Products
GEORGE THOMPSON - General Manager Commercial
JIM MASSIMINO - General manager Metallurgy and QA
WILLIAM BARTOS - Marketing Mgr. Standard & Line Pipe
CHRIS REITER - Commercial Mgr. Standard & Line Pipe

UNIVERSAL MINERALS INTERNATIONAL, INC.

Web: www.umint.com E-mail: jordye@umint.com
4620 South Coach Drive, Tucson, Arizona 85714
Ph.: (520) 917-0661, (866) 286-6311
JORDY ENSIO - President

VACUWORX INTERNATIONAL

Web: www.vacuworx.com
E-mail: slowman@vacuworx.com
10105 E. 55th Place, Tulsa, Oklahoma 74146,
Ph.: (918) 259-3050
BILL SOLOMON - President
SHAWN LOWMAN - Director of Sales and Marketing
RAY PLANK - Purchasing Manager

THE VALSPAR CORPORATION

Minneapolis, Minnesota 55415, Ph.: (612) 332-7371
MIKE ADAMS - Marketing Manager Protective Coatings
Functional Group, (281) 370-6164
RICK PARK - Sales Manager Protective Coatings
Functional Group, (918) 625-6690
MARVIN WILLIAMS - Technical Service and Sales

W ABRASIVES

Web: www.wabrasives.com
E-mail: michael.cagnoli@wabrasives.com
Bedford, Virginia 24523, Ph.: (281) 480-2341
BOB SCHMIDT - Vice President of Sales and Marketing

WEILER CORPORATION

Web: www.WEILERCORP.com

E-mail: LTOKOI@WEILERCORP.com
Cresco, Pennsylvania 18326-0149, Ph.: (570) 595-3600
JOHN STOCKMAN - Vice President, Strategic Business Dev.
LAURI TOKOI - Business Development Manager, Energy

WHEELABRATOR GROUP

Web: www.wheelabratorgroup.com
LaGrange Georgia 30240, Ph.: (800) 544-4144
BJORN TRANEBO - General Manager
DOUG LOFRANCO - Sales Manager - Equipment
RAY BITZEL - Sales Manager - Aftermarket

E.A. WILCOX COMPANY

Web: www.eawilcox.com, E-mail: john@eawilcox.com
6436 E. Corvette St., Los Angeles, CA 90040
Ph.: (323) 728-1221
JOHN MUNSON - President
JIM SPAULDING - SLS Engineer

WILSON

Web: www.iwilson.com
E-mail: ctresselt@wilson.com
1301 Conti, Houston, Texas 77002, Ph.: (713) 237-3700
CHARLIE TRESSELT - Vice President, Business Dev.
JIM OWSLEY - Vice President Material Sourcing
SHAUN BROCK - Manager Line Pipe Department

International Members

AL QAHTANI PIPE COATING TERMINAL

E-mail: info@aqpt.com, Tariq A.H. Al Qahtani & Bros,
P.O. Box 20, Dammam 31411, Kingdom of Saudi
Arabia, Ph.: 966-3-857-4150
TARIQ A.H. AL QAHTANI - Chairman of the Board
SALAH A.H. AL QAHTANI - Executive Vice President
Johnny Matthews - Project Development, (713) 781-
0366, USA, 966-3-857-41-50 KSA,
E-mail: jmatthews@saosi.com

ALTUS ENERGY SERVICES

Web: www.altusenergy.com, 1607 10th Street, Nisku,
Alberta T9E 0A7, Canada, Ph.: (780) 955-2856
WAYNE DUNCAN - Executive Vice President - Coating Svcs.

ARABIAN PIPECOATING COMPANY LTD.

Post Office Box 106, Al Khobar,
Saudi Arabia 31952
Ph.: 966 3 895 3552

ATLANTIDA INTERNACIONAL, C.A.

E-mail: atlaint@telcel.net.ve, MCO 2006, P.O. Box
025233, Miami, Florida 33102-5233
Ph.: 58-65-29555, 58-65-29522, 58-65-25504

BAYOU PERMA-PIPE CANADA, LTD.

Web: www.bayoupermapipe.com
E-mail: eindest@bayoupermapipe.com
5233 39th Street, Camrose, Alberta, Canada T4V 4R5,
Ph.: (780) 608-8890
R. ELDRIDGE INDEST, JR. - President
MATTHEW STEWART - Director of Sales

BREDERO SHAW (a ShawCor Company)

Web: www.BrederoShaw.com, 3838 N. Sam Houston
Pkwy. E., Suite 300, Houston, Texas, Ph.: (281) 886-
2350
JOHN TIKKANEN - President, Bredero Shaw
Ph.: 281-886-2350, Houston
YVES PALETTA - SVP Americas, Bredero Shaw
Ph.: 281-886-2350, Houston
CARLOS ESCOBAR - VP Latin America, Bredero Shaw
Ph.: 281-886-2350, Houston
BRENDAN RYAN - VP/GM NORTH AMERICA, Bredero Shaw
Ph.: +403-218-8229, Calgary, AB
LEE EVANS - SVP Asia Pacific, Bredero Shaw Pte. Ltd.
Ph.: +65 6732 2355, Singapore
ED BOUFARAH - VP/GM Middle East and India, Bredero



Your full service coating solution.

CAPABILITIES

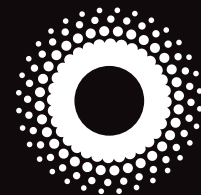
2" – 48" O.D. | Up to 80' Lengths | Two plants to schedule your requirements
Double Joint Services | Internal Linings | Fittings Coating

COATINGS

Fusion Bond Epoxy | Abrasion Resistance Overcoating
Flowliner | 3 Layer Polypropylene/Polyethylene

LOGISTICS

Truck | Rail — Unit Train Spur
Water — Barge Dock



Contact LaBarge Coating
for your next project requirement.

TOLL FREE 866 992 4191
www.labargecoating.com

LaBarge
COATING

Shaw (Middle East) Ltd., Ph.: +971 6 573 7374, Sharjah
 KEVIN REIZER - VP/GM Europe, Africa and Russia,
 Bredero Shaw Ltd., Ph.: +44 131 553 9600, Leith

CORINTH PIPEWORKS S.A.

Website: www.cpw.gr, E-mail: info@cpw.gr
 57B, Ethnikis Antistasseos Str., 152 31 Halandri Athens,
 Greece, Ph.: 30-210-678-7111,
 U.S.A. Office: CPW America Company, 14800 St. Mary's
 Lane, Suite 140, Houston,
 Texas 77079, USA, Ph.: 281-752-7300
 Dianne Burger - President, E-mail: DBurger@cpwamerica.com
 Mike Musslewhite - Senior Sales Manager Pipeline Projects,
 E-mail: MMusslewhite@cpwamerica.com.

GARNEAU INC.

E-mail: reception@garneau-inc.com
 2003 5th Street, Nisku, Alberta T9E 7X4 Canada
 Ph.: (780) 955-2398
 SALES OFFICE: Calgary, Alberta, Ph.: (403) 264-4880

MÜLHEIM PIPECOATINGS GMBH

Web: www.muelheim-pipecoatings.com
 E-mail: info@muelheim-pipecoatings.com
 Pilgerstr. 2, 45473 Mülheim an der Ruhr, Germany,
 Ph.: 011-49-208-4596-0,

SOCOTHERM

Website: www.socotherm.com
 E-mail: socotherm@socotherm.com
 Strada Pelosa, 171, 36100 Vicenza, ITALY,
 Ph.: +39-0444-246911
 EXECUTIVE OFFICE: 45011 Adria (RO), ITALY,
 Ph.: +39-0426-941000
 Z. SOAVE - Chairman and C.E.O.
 Pipe Coating and Insulation Division:
 Ph.: +39-0426-941000

STP LIMITED

Web: www.stpltd.com, E-mail: pipeprotect@stpltd.com
 3rd Floor 14-15, Farm Bhawan, Nehru Place, New Delhi
 - 110 019, India, Ph.: 91-11-46561359

WASCO ENERGY COATERS

Web: www.ppsc.com.my
 E-mail: martyn.wilmott@ppsc.com.my, 59-9, 9th Floor,
 The Boulevard, Mid Valley City, Lingkaran Syed Putra,
 59200 Kuala Lumpur, Malaysia
 Ph.: +603-2287-8990

WELSPUN GUJARAT STAHL ROHREN LIMITED

Web: www.welspunpipes.com
 E-mail: sales_wgsri@welspun.com
 9/B, Tradeworld, Kamala Mills Compound, Senapati
 Bapat Marg, Lower Parel, Mumbai 400
 013 (India), Ph.: 91-22-56612600/24908000

ZARAMELLA & PAVAN CONSTRUCTION COMPANY, S.A.

Apartado 44, Lagunillas, Zulia, Venezuela
 Ph.: (58-65) 24 022
 U. S. Liaison and Purchasing Office: Z&P Construction
 Co., S.A., Miami, Florida 33126, Ph.: (305) 592-1806

International Associate Members

BAUHUIS INTERNATIONAL

Web: www.bauhuis.com, E-mail: bauhuis@bauhuis.com
 Bauhuis International, PO Box 172, 7470 AD Goor,
 Netherlands, Ph.: 31-547-281000

DOW HYPERLAST

Web: www.hyperlast.com, E-mail: help@hyperlast.com
 Station Road, Birch Vale, High Peak, Derbyshire SK 22
 1BR, United Kingdom,
 Ph.: 44 (0) 1663 746518

GBA PRODUCTS CO LTD

P.O. Box 4116, Dubai,
 United Arab Emirates
 Ph.: 9714 8815565

INDUSTRIE POLIECO MPB S.R.L.

Web: www.mpb.it, E-mail: commerciale@mbp.it
 Via Enrico Mattei, n° 49 - 25046 Cazzago S. Martino
 Brescia, Italy, Ph.: +39 030 7241521

RADYNE

Web: www.radyne.co.uk, E-mail: sales@radyne.co.uk
 Basingstoke, Hampshire RG24 8NA, England, UK,
 Radyne Corporation US, Milwaukee, Wisconsin 53207,
 Ph.: (414) 481-8360

SHAIC INTERNATIONAL CO.

Web: www.shaic.com
 E-mail: davekim@shaic.com
 Kyungnam, Korea, Ph.: 82-55-342-0401/0402

TIANJIN PHAHOW REINFORCEMENT TECHNOLOGY CO. LTD.

Web: www.phahow.cn
 E-mail: prtc@phahow.cn
 P R of China, Ph.: 86-22-5838-9097

Industry Members

ENTERGY CORPORATION

E-mail: rguise@entergy.com
 Ph.: (504) 593-3449

WILLBROS GROUP

Web: www.willbros.com
 E-mail: patrick.lamb@willbros.com
 Ph.: (832) 300-6918

T.G. MERCER

Transportation • Management • Real Estate Services • Pipeline Logistics



T.G. MERCER began in 1910, with a herd of 1000 mules transporting pipe across the Southwest. T.G. MERCER has evolved into a leader in the global market with the most advanced, state-of-the-art equipment, and a continued history of superior service and knowledge in Transportation, Management, Real Estate Services and Pipeline Logistics – comprehensive consulting services.

www.tgmercer.com

2300 Tin Top Road, Weatherford, TX. 76087-8036 1-800-909-3345



C HOSTILE ENVIRONMENTS.
EXTREME TEMPERATURES.
TOUGH SPECIFICATIONS.
WICKED TIMELINES. **D**

**IT'S WHAT GETS US UP
IN THE MORNING.**



You'll find that our pipe coating division has the widest range of coating and corrosion protection solutions to suit all kinds of environment. We own the only fully integrated deepwater flow assurance pipe coating plant in Asia-Pacific, enabling us to support your operating environment, no matter how extreme.

We are wild about pipelines. And making sure they go the distance for you drives us even further. Wasco Energy, making things happen.

PIPE COATING DIVISION
Incident and Injury Free®

www.wascoenergy.com

W
wasco



Association Advances Innovation & Quality of Pipeline Corrosion Protection

NAPCA Members Protect Pipelines Worldwide



The National Association of Pipe Coating Applicators is committed to promote the growth of its industry and to provide its members, their customers and the international public with high standards of quality and workmanship necessary to protect the world's pipeline infrastructure.

Please call NAPCA to inquire about membership or visit NAPCA.com to find a member in your area.

www.napca.com

■ Ph: (713) 278-5308 ■ Fax: (713) 278-6208