



National Association of Pipe Coating Applicators

2011 CONVENTION PROGRAM



Merry L. Brumbaugh

NAPCA President

Vice President, Tubular Products
L.B. Foster Company, Pittsburgh, PA

A large photograph of an industrial facility. The main image shows a long, dark-colored building with a corrugated metal facade. The words "LB Foster" are printed in large, bold letters on the side of the building. "LB" is in red, and "Foster" is in black. In the foreground, several large, green-painted pipes are stacked horizontally on blue metal supports. A yellow tracked loader is positioned in front of the pipes, with its arm extended towards them. The sky is blue with some light clouds.

LB Foster

Supplement to the March Issue of PIPELINE & GAS JOURNAL

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NAPCA 2011 Convention Program
MARRIOTT HARBOR BEACH RESORT & SPA • FORT LAUDERDALE, FLORIDA - APRIL 6-10, 2011

WEDNESDAY, APRIL 6

8:00 a.m. – 5:00 p.m. REGISTRATION – Caribbean Foyer
 7:30 a.m. BOARD MEETING AND BREAKFAST (NAPCA Board Members Only) – Miami Room
 1:00 p.m. – 5:00 p.m. DEEP SEA FISHING TOURNAMENT - Boats leave from Bahia Mar Dock (Meet in Caribbean Foyer at 12:30 pm for walk to Bahia Mar) (Courtesy Universal Minerals International, Inc. as Principal Sponsor; SPT Energy Group, L.L.C. and STARR Networks Solutions, L.L.C. as other sponsors)
 6:00 p.m. – 6:45 p.m. INTERNATIONAL RECEPTION – Dunes/Coconut Terrace (Courtesy GBA Products Co LTD)
 6:45 p.m. – 7:45 p.m. PRESIDENT'S RECEPTION – Lagoon Pool Deck Area (Courtesy Associate Members)
DINNER ON YOUR OWN

THURSDAY, APRIL 7

7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Caribbean Foyer (Courtesy CRC-Evans Pipeline International, Inc. and Wheelabrator)
 7:40 a.m. – 8:40 a.m. COAL TAR COATINGS BREAKOUT SESSION – Leader – Chris O. Smith, President, Lone Star Specialty Products, LLC, Lone Star, Texas – Caribbean Salon VI
 8:00 a.m. – 5:00 p.m. REGISTRATION – Caribbean Foyer
 8:30 a.m. – 9:30 a.m. LINE PIPE MANUFACTURERS' CLOSED MEETING – Leader – Rusty Fisher, Chairman, Line Pipe Manufacturers Committee and Vice President Line Pipe Sales, Tubular Synergy Group, LP, Addison, Texas – Jacksonville/Tallahassee
 8:45 a.m. – 9:45 a.m. LIQUID COATINGS BREAKOUT SESSION – Leader – Joel Chermak, General Manager, Midwest Pipe Coating, Inc., Schererville, Indiana – Caribbean Salons VII VIII
 8:45 a.m. – 11:45 a.m. "MILLIONAIRE'S ROW WATER TAXI TOUR" (Bus will leave from Caribbean Foyer Convention Entrance)
SPOUSE EVENT
 9:45 a.m. – 10:00 a.m. COFFEE BREAK – Caribbean Foyer (Courtesy Akzo Nobel/Resicoat)
 10:00 a.m. GENERAL SESSION – Caribbean Salons I-IV
 President's Report – Merry L. Brumbaugh, Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania
 Managing Director's Report – Merritt B. Chastain, III
 Introduction of Speaker – Brendan Ryan, Vice President/General Manager –
 North America, ShawCor Pipe Protection, L.L.C., Calgary, Alberta, Canada and 2011 Business Program Chairman
 "POLITICAL AND ECONOMIC REALITIES – THE ABSENCE OF OUTRAGE"
 Speaker – Dr. Donald McNeeley, President and Chief Operating Officer, Chicago Tube & Iron, Romeoville, Illinois
 ASSOCIATE MEMBER PROFILE
 "CHANGES IN THE NATURAL GAS PIPELINE INFRASTRUCTURE"
 Speaker – Guy G. Buckley, Group Vice President, Corporate Strategy & Development, Spectra Energy Corporation, Houston, Texas
 LUNCHEON FOR EVERYONE – Ocean View Terrace (Courtesy Denso North America Inc. and W Abrasives)
 1:30 p.m. GIN RUMMY TOURNAMENT – Caribbean Salons II-III
 7:00 p.m. – 11:00 p.m. RECEPTION AND "CRUISING WITH NAPCA" DINNER ABOARD THE LADY WINDRIDGE YACHT—Busses will Leave from the Caribbean Foyer Convention Entrance at 6:30 p.m. – Busses will Return to the Hotel at 11:00 p.m. after Completion of the Cruise (Flat Shoes are Recommended)
 7:00 p.m. – 8:00 p.m. CRUISE RECEPTION (Courtesy Hempel Coatings (USA), Inc. and Lone Star Specialty Products, LLC)
 8:00 p.m. – 11:00 p.m. "CRUISING WITH NAPCA" – The ultimate twilight cruise through the Intracoastal Waterway including refreshments, meal, and great entertainment. (Signature Sponsors - Pipeline Inspection Co., Ltd. and DuPont Pipeline Solutions. Premier Sponsor - Vacuworx International. Other Sponsors - Dura-Bond Pipe LLC, Evraz Inc. NA, JSW Steel (USA) Inc., PSL North America, U.S. Steel Tubular Products, Inc., and Pearson Industries, Inc.)

FRIDAY, APRIL 8

7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Caribbean Foyer (Courtesy CRTS, Inc. and Rosler Metal Finishing)
 7:45 a.m. – 8:50 a.m. WATER AND SEWER PIPE BREAKOUT SESSION – Leader – Don Barber, President and Chief Operating Officer, Liberty Coating Company, LLC, Morrisville, Pennsylvania – Jacksonville/Tallahassee
 9:00 a.m. – 2:00 p.m. "BONNET HOUSE TOUR AND LUNCH AT CASABLANCA CAFE" (Bus will leave from Caribbean Foyer Convention Entrance)
SPOUSE EVENT
 9:00 a.m. GENERAL SESSION – Caribbean Salons I-IV
 9:00 a.m. ASSOCIATE MEMBER PROFILE
 9:05 a.m. "LINE PIPE BY THE NUMBERS – A BRIEF LOOK BACK AND THOUGHTS ON DEMAND TRENDS GOING FORWARD"
 Speakers – Paul Vivian and Rick Preckel, Co-Owners, Preston Publishing Co., St. Louis, Missouri
 ASSOCIATE MEMBER PROFILE
 10:05 a.m. COFFEE BREAK – Caribbean Foyer – (Courtesy Akzo Nobel/Resicoat)
 10:10 a.m. ASSOCIATE MEMBER PROFILE
 10:25 a.m. "BEHAVIORAL-BASED SAFETY AND THE IMPORTANCE OF SUPERVISOR SUPPORT"
 10:30 a.m. Speaker – Bradley A. Brewster, CPLP, Senior Consultant, Moody International, Houston, Texas
 11:30 a.m. GOLF LUNCH AND GOLF TOURNAMENT – Buses leave for Jacaranda Golf Club from Convention Entrance - Box lunches provided at course (Transportation, lunch, green fees, carts, refreshments and prizes Courtesy 3M Company and T.G. Mercer Consulting Services, Inc.)
 7:15 p.m. – 8:15 p.m. RECEPTION – Ocean View Terrace (Courtesy Nordson Corporation and CANUSA-CPS)
DINNER ON YOUR OWN

SATURDAY, APRIL 9

7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Caribbean Foyer (Courtesy Specialty Polymer Coatings, Inc.)
 8:00 a.m. – 9:00 a.m. FUSION BONDED EPOXY COATING BREAKOUT SESSION – Leader –
 Merry L. Brumbaugh, Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania – Jacksonville/Tallahassee
 9:00 a.m. – 2:00 p.m. "SHOPPING AT MIZNER PARK AND LUNCH" (Bus will leave from Caribbean Foyer Convention Entrance)
SPOUSE EVENT
 9:15 a.m. CLOSED SESSION - ASSOCIATE MEMBERS – Caribbean Salon IV
 9:25 a.m. CLOSED SESSION - REGULAR MEMBERS – Caribbean Salons II-III
 10:25 a.m. BOARD OF TRUSTEES MEETING – Caribbean Salons II-III
 1:00 p.m. – 5:00 p.m. TENNIS TOURNAMENT – Marriott Harbor Beach Resort & Spa Tennis Courts
 7:00 p.m. – 8:00 p.m. RECEPTION – Caribbean Foyer (Courtesy The Valspar Corporation)
 8:00 p.m. FINAL BANQUET – Caribbean Salons I-IV (Courtesy BASF Polyurethanes and NAPCA)
 (Final Banquet Wine and Bar Service Courtesy Allan Edwards, Inc.)
 CONVENTION TRANSPORTATION (Courtesy Dun Transportation & Stringing, Inc., Montgomery Trucking, Co., and Pe Ben USA, Inc.)

The National Association Of Pipe Coating Applicators (NAPCA) Energizes A Search For Solutions To Industry Challenges



Merritt B. Chastain III,
Managing Director
and General Counsel
of NAPCA and
Partner — Labor
and Employment,
Gardere Wynne
Sewell LLP,
Houston, Texas

Inside-The-Plant Pipe Coating Firms And Their Suppliers Cooperate To Encourage The Use Of Fixed Coating Plants To Perform Honest Work With The Best Materials Using Standardized Application Specifications

By **Lew Bullion**, Senior Editor, *Pipeline & Gas Journal*, Houston, Texas

The National Association of Pipe Coating Applicators (NAPCA) experienced a busy, successful year during 2010 as it continued its concentrated efforts to develop actionable technical information and to disseminate it to the industry quickly and widely. Based on several important measures, the association grew at a deliberate pace as its leaders laid the groundwork for its future success.

While delivering benefits to the worldwide pipeline and energy industries, NAPCA extended its influence by continuing to encourage the better instincts of its members as they sought to produce exceptional work in safe and healthful environments while encouraging consensus in areas of general concern.

Objectives

The Association's objectives, business standards and ethics are: "The Association shall seek to promote the general welfare of the plant pipe coating application industry; to stimulate the use of plant-applied pipe coating and related materials; to standardize and improve specifications and materials; to aid consumers and manufacturers in their coating material research; to cooperate with other industries and organizations; to disseminate information to the members of the plant-applied pipe coating application industry, its customers and the public; and to encourage high standards of workmanship and business ethics in the plant pipe coating industry and particularly among its members, such busi-

ness standards and ethics to include, but not be limited to, the following:

- To conduct business using good business practices so as not to commit any misrepresentation to a customer or anyone else;
- To abide by the customer and/or NAPCA specifications applicable to each job;
- To conduct one's business with financial responsibility;
- To not deviate from the high standards of performance generally accepted in the plant pipe coating industry."

Current Officers

Officers are Merry L. Brumbaugh, President; Brendan Ryan, Vice President and Gary Brown, Secretary/Treasurer. Merritt B. Chastain, III, is NAPCA's Managing Director and General Counsel.

Brumbaugh is Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania; Ryan is Vice President/General Manager USA, Bredero Shaw (a ShawCor Company), Calgary, Alberta, Canada; and Brown is President, Commercial Coating Services International, Ltd., Conroe, Texas. Merritt B. Chastain, III, is Partner — Labor and Employment, Gardere Wynne Sewell LLP, Houston, Texas. NAPCA Trustees serving along with the officers are:

- Don Barder, President and COO, Liberty Coating Company, LLC, Morrisville, Pennsylvania;
- Ronald E. Carlson, Jr., President, Commercial Resins Company, Henderson, Colorado;

- Joel Chermak, General Manager, Midwest Pipe Coating, Inc., Schererville, Indiana; and
- Hank Reuser, Vice-President, Perma-Pipe, Inc., Houston, Texas.

Advisory Trustees

Advisory Trustee and Associate Member Chairman is Jeff Fargerson, 3M Corrosion Protection Products Division, Houston, Texas. Advisory Trustee and International Member Chairman is Giovanni Portesan, Socotherm Americas, Buenos Aires, Argentina.

Managing Director

L.B. Irish (now deceased) served as the Association's managing director from 1967 until April 1979 when Merritt B. Chastain, Jr., assumed the duties and served until his retirement at the end of 2008. Chastain also represented NAPCA as its General Counsel from 1971 to the end of 2008.

Merritt B. Chastain, III, is now serving as Managing Director and General Counsel. He took office on January 1, 2009. He is Partner — Labor and Employment, Gardere Wynne Sewell LLP, Houston, Texas.

Recommended Specifications

A complete list of current recommended NAPCA specifications, covering a broad range of plant-applied coatings, a recommended practice for surface cleanliness of pipe received at the coating plant and other matters appears on the Association's web page at <http://www.napca.com>.



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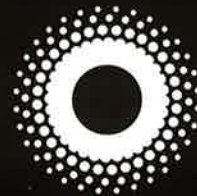
2" – 48" O.D.	Up to 80' Lengths	Two plants to schedule your requirements
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Flowliner	3 Layer Polypropylene/Polyethylene

LOGISTICS

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Water — Barge Dock	



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Membership Classes

NAPCA has seven membership classes. Qualifications for membership in each class are:

Regular Member. Any business entity located in the U.S. primarily engaged in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is to be used for the construction of distribution and/or transmission pipe lines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and other hydrocarbons, including any business entity which applies concrete weight coatings.

Affiliate Member. Any business entity located in the U.S. which would otherwise qualify for regular membership, in which at least a majority of ownership thereof is held by or is the same as a regular member. Companies qualifying for affiliate membership shall not be eligible for regular membership, except as provided for immediately below. Any company qualified to be an affiliate member may elect to be classed as a

regular member and pay dues as such with all the rights and privileges thereof, except it shall have no vote in association affairs.

International Member. Any business entity located outside the U.S. engaged in a substantial way in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is used for the construction of distribution and/or transmission pipelines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and other hydrocarbons, including any business entity which applies concrete weight coatings or insulation coatings.

Associate Member. Any business entity located in the U.S. engaged in the manufacture or sale of materials, supplies, equipment or services used by applicators of protective pipe coatings, any steel pipe manufacturer located in the U.S. which manufactures pipe coated by business entities qualified to be regular or foreign members and any distributor of new steel

line pipe located in the U.S. which maintains a substantial inventory of such pipe in stock.

International Associate Member. Any business entity located outside the U.S. which otherwise meets the qualifications for associate membership set forth above and any registered agent of a foreign steel pipe manufacturer which meets the qualifications for foreign associate membership.

Industry Members

Industry Member. Any individual regularly employed as a consultant or as an employee, officer, director or elected official of any corporation, governmental unit, or other entity interested in the end use of coated pipe.

Honorary Member. Any employee or former employee of a regular or associate member approved by the majority of the board of trustees for his or her contribution to the Association. Honorary members include I.H. Perry, John B. Wilson, R.J. Young and John H. Royston. A listing of members is included below in this issue. *P&GJ*

Hall Of Fame Members

NAPCA's Hall of Fame award can be awarded to members or non-members, living or deceased. Annually, members may nominate individuals for this honor. Then, a select committee, consisting of the board of trustees, associate member chairman, managing director and all living recipients of the award, selects recipients of the Hall of Fame award, if any, by secret written ballot. Since its inception in 1965, NAPCA has honored the following with its Hall of Fame award:

R.E. Henry
W.C. Hall, Sr.
G.W. Abernathy
Robert P. White
W.W. Hay, Jr.
Joe Cunningham
E.R. Anderson
C.W. Pillow
W.E. Rowland
L.B. Irish
James D. Porter

William G. Creel
John M. Holliman, Jr.
Robert Nee
Tom Fauntleroy
John H. Royston
Robert C. (Bob) Stephens
Bob Theisen
Jerry E. Shea, Sr.
Ronald E. Carlson, Sr.
Robert W. Sigle
E.A. (Tony) Lawson

S.J. Gaido
John E. Pfeiffer
George B. Wren, Jr.
Joseph H. Hoffman
Merritt B. Chastain, Jr.
Mike Reizer
Wayne Norris
Steve O. Carlson
Chris Dunn
Jerry E. Shea, Jr.
Gregory N. Miller

President's Message

The last 12 months have been eventful for NAPCA as we worked to achieve many of the recommendations that were included in the survey of members commissioned by the NAPCA Strategic Planning Committee in 2009. This leadership group determined that some of the findings of this report should be incorporated into our organization in order to bring more relevancy to the association.

In pursuing these suggestions we have worked to establish relationships with affiliated organizations that also represent pipeline and protective coating interests. Toward this end, NAPCA joined with Associate Member 3M to present information about functional coatings at the North American Industrial Coatings Show in Indianapolis in October 2010.

NAPCA leadership has worked to meet another recommendation by engaging more relevant speakers for our Conventions and

Workshops. As an example, the 2011 Convention includes a timely presentation by Dr. Donald McNeeley, President and Chief Operating Officer of Chicago Tube & Iron who will speak about Political and Economic Realities and the



By **Merry L. Brumbaugh**, NAPCA President and Vice President, Tubular Products, **L.B. Foster Company**, Pittsburgh, Pennsylvania

Absence of Outrage. Dr. McNeeley will be followed by Guy G. Buckley, Group Vice President, Corporate Strategy & Development at Spectra Energy Corporation who will present Changes in the Natural Gas Pipeline Infrastructure. The additional convention speakers also will present timely and informative topics. The quality of the Workshop programs also has resulted in record attendance the past two years.

Perhaps the most ambitious recommendation to be addressed in the last year is the development of our new website. NAPCA.com presents the updated association information required to encourage new membership and aid current members in search of relevant organization and industry resources. The improved website is poised to grow into a valuable tool that can assist with Convention and Workshop regis-

tration, expand our community of members to companies worldwide, and reach out to affiliated groups to foster important relationships around common industry and market interests.

NAPCA.com was designed to improve visitor searches of member and product directories. Convention and Workshop registration is now more convenient and continues to evolve toward a problem-free interactive experience. The event photo galleries, past speaker presentations and future events information that populated the old website are now more easily accessed with intuitive navigation and better page structure. The website remains an excellent vehicle for posting relevant articles and information for member use.

In addition to the fresh design and convenient links of the new website, the biggest

change is the availability of advertising space in each member company information area and — even more visibly — on the website's primary pages. I encourage all members to read about these new advertising opportunities and upcoming event sponsorships by clicking on the "Ads and Sponsorships" link at NAPCA.com.

The recommendations of the 2009 Strategic Planning Committee survey are — like the new website — a work-in-progress. I look forward to working with the members and leadership to continue bringing the best of the survey's suggestions forward. I also want to thank the current 2010 NAPCA Board of Trustees and especially Gary Brown and Don Barder for their contributions and support. Lastly, thanks to Merritt Chastain III for his management of our association. *P&GJ*

Three From The In-Plant Pipe Coating Industry Share Their Perspectives

Ronald E. Carlson, Jr., Joel Chermak and Rick Park Pause For A Closer Look At Their Careers, Their Companies And Their Expectations For NAPCA In Visits With Lew Bullion, Senior Editor, *Pipeline & Gas Journal*

Steady Hand Appreciated In Steering Company Through Varying Seas

Ronald E. Carlson, Jr. is President of Commercial Resins Company headquartered in Henderson, Colorado. Commercial Resins is a family-owned company and is in its 42nd year of operating pipe coating plants and engaging in related activities. The company is a corrosion coating technology and services corporation, specializing in Fusion Bonded Epoxy (FBE) coatings. Its current manufacturing and storage facilities sit on the Niobrara and Denver shale deposits and serve the Mid-Continent and Northern Rockies. Commercial

Resins serves both the oil and gas industries as well as rebar coating for industrial construction projects.

Oklahoma State Graduate

Ron graduated from Oklahoma State University in 1982 with a Bachelor's degree in Business Management. Since coming to work for Commercial Resins that same year Ron has served in many different capacities. He spent the early part of his pipe coating career establishing and working in international pipe coating facilities for Commercial Resins. Upon returning to the United States in

1987 he took on marketing roles for the field services division of the company. He assumed responsibilities for pipe coating management in the early 1990s. Since becoming President in 1999, Ron has steered the company through many changes and challenges in the oil and gas pipeline industry. Commercial Resins' corporate direction under Ron boasts a diverse set of ventures designed to leverage the power and knowledge of manufacturing and storage. Through independently owned subsidiaries and joint-ventures, Commercial Resins' corporate vision of focused quality and service is extended to all companies.

Two Coating Plants

Commercial Resins now operates two primary coating plants: one in Henderson, Colorado and the other in Sidney, Nebraska. The Colorado coating plant is a multi-use facility that can coat a wide variety of products, such as reinforcing steel, sucker rods, earth retention bars, and small diameter steel pipe. The 15,000 square foot building sits on five acres with several outdoor cranes for material movement. FBE is the corrosion coating applied; thereafter, a variety of epoxies and polyesters are available to achieve different objectives such as corrosion resistance, flexibility, color, or ultra-violet resistance.

The Nebraska plant is the company's newest FBE pipe coating facility devoted to the oil and gas industry. The 55,000 square foot

building is on 50 acres and has abundant room for pipe storage. This coating plant applies both dual and single layer FBE to pipe from 2 inches to 24 inches in diameter. The Rocky Mountains and Central Plains can be serviced from this location. Pipelines from Montana to New Mexico and Minnesota to Oklahoma can easily be reached from Sidney. Based on the success of the Colorado and Nebraska facilities, in 2008, Ron moved the company's corporate office from Tulsa to Henderson and now splits his time between Colorado and Nebraska.

Family Tradition

Leadership within the National Association of Pipe Coating Applicators (NAPCA) is a family tradition for Ron and the Carlsons.

Both Ron's father, Ronald E. Carlson, Sr., and his uncle, Steve O. Carlson, were long-time NAPCA Board members and past recipients of the NAPCA Hall of Fame Award. In 2010, Ron continued this tradition when he was elected to the NAPCA Board of Trustees. Ron appreciates the opportunity to serve on the NAPCA Board and hopes that he can make a strong contribution through the experience he has gained from many years of working within the industry. For Ron, being part of NAPCA provides the opportunity to promote high standards of workmanship and business ethics within the coating industry, as well as a unique networking opportunity where pipe coating professionals can openly discuss their business of protecting the world's pipeline infrastructure. **P&GJ**

Looking Forward To The Business Day Each Morning

Joel Chermak is in his tenth year as General Manager of Midwest Pipe Coating. He reports he starts each business day with a zest that observers often mention when they describe him as an exemplary leader. He talked recently about his career, his family and his association with NAPCA.

Midwest Pipe Coating has been an industry leader in the coating business for 45 years. Over the years the company has had coating plants in Indiana (currently) and also in Minnesota, Iowa, Nebraska and Florida. Joel joined Midwest Pipe Coating, Inc. in 1982.

During his career Joel has held many positions with the company:

- 1982 – 1990 Rebar Fabrication Foreman
- 1990 – 1992 Pipe Coating Line Foreman
- 1992 – 1994 Pipe Coating General Foreman

- 1994 – 1996 Pipe Coating Manager
- 1996 – 1999 Sales/Technical Representative
- 1999 – 2001 Sales Manager
- 2001 – Present General Manager

Over the past 28 years Joel says he has been the beneficiary of a great deal of support starting with his wife, Susan. They will celebrate their 30th wedding anniversary this coming May, have raised three daughters, and now have been blessed with seven grandchildren.

Other support has come from the ownership of the company, Charley and Helen McCrossan and the McCrossan family. Joel says retired Vice President, Tom Hopkins, also was very influential in providing opportunities for Joel's advancement over the years. Joel took the opportunity during the preparation of this profile to offer his gratitude to them all for their support.

Many people wake up in the morning and dread

going to work, but Joel says he is not one of those people. He says he truly looks forward to going to the office every day. One of the reasons for his eager anticipation each morning is that Midwest Pipe Coating in his opinion has the best group of people with whom you could ever imagine working. They all come to work daily with the utmost respect for the industry and the company's customer base. That respect and integrity is strongly indicated by the company's employee

longevity figure which averages 16 years of service among a total employment at 86. Joel says, with that kind of longevity, customers receive the security that their pipe coating needs are being processed expertly and with the highest quality standards possible.

Joel began attending conventions and workshops hosted by the National Association of Pipe Coating Applicators (NAPCA) in 2000. Midwest Pipe Coating's retired Vice President of Sales, Tom Hopkins, was one of the pioneers of NAPCA and was part of the first meeting in the early 1960s in Biloxi, Mississippi with Burt Irish and four other gentlemen.

Since this beginning, NAPCA has been a priority for Midwest Pipe Coating. The company's former Vice President of Operations, Bob Theisen, is a past President and a member of the NAPCA Hall of Fame. Joel says Bob was very involved and truly believed in the association. Joel continued the company's spirit of leadership when last year he was voted onto the NAPCA Board of Trustees. Going forward, Joel is excited about the new role and says he "would like to continue the work of NAPCA's predecessors and help strengthen and grow NAPCA in any way I can be a benefit to the association." **P&GJ**



Joel Chermak
General Manager
Midwest Pipe Coating, Inc.
Scherrerville, Indiana

Aerial view of the Midwest Pipe Coating, Inc., facilities.



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A Passion For Supplying Innovative Coating Technologies

For more than 30 years, Rick Park has brought the same tenacity to the pipeline coating industry that he did as a stand-out basketball player at the University of Tulsa where his 1964 free throw record remains unbroken. During Rick's tenure, Valspar has continuously raised the bar on development of innovative coating technologies that improve pipeline corrosion protection while ensuring ease of application.

Rick spends a lot of his time with coating applicators to understand their current and future application needs. As a global coatings leader for more than 200 years, Valspar takes protective coatings seriously. "Our mission is to be the best coatings company in the world as judged by our customers, shareholders, employees, suppliers and the communities in which we operate," Rick said. "Understanding our customers' needs is an important part of deliv-

of NAPCA to improve application standards for this demanding industry is an important one," explained Rick.

Since joining Valspar in 1998, Rick's career has included progressive leadership roles in both sales and marketing management with a strong technical focus. Previous positions include sales management and business development with Nicolet Industries and Cook Paint, in addition to founding the Park Pipeline Products company. Rick is currently a member of NAPCA, NACE, SGA, and CRSI. He also has been an active member of and served on the Board of Directors of The Pipe Liners Club of Tulsa. Rick holds a bachelor of science degree in education from the University of Tulsa in Tulsa, Oklahoma, and a master of science degree in education from Southwestern State University in Weatherford, Oklahoma. Rick and his wife, Shirley, reside in Houston, Texas.



Rick Park
Business Development Mgr.
Valspar Protective Coatings
Houston, Texas

"Our mission is to be the best coatings company in the world as judged by our customers, shareholders, employees, suppliers and the communities in which we operate."

— Rick Park

valspar
if it matters. we're on it.®

Rick prides himself in building strong relationships with customers to understand their needs and turning those needs into targeted solutions. He has lived in both "Oil Capitals of the World"—first Tulsa and now Houston, where he moved to be closer to pipeline owners and applicators. Rick keeps his pulse on changing regulations and their impact on pipeline protection. This ensures Valspar's full family of Pipeclad® pipeline coatings are engineered to exceed regulatory requirements. Years of stringent field performance has demonstrated Valspar's consistent, reliable coatings protect pipelines from corrosion in the harsh environmental conditions required in the pipeline industry.

ering on this mission." In addition to consistent coating performance, the team at Valspar helps applicators ensure that all documentation and paperwork is completed for their end user customers and that products are delivered on-time so that applicators can concentrate on coating pipe.

Actively involved in NAPCA during his entire career, Rick says he believes that it is important for the pipe coating applicators to have a single voice to their customers—the pipeline owners—that promotes high standards and quality improvements in the industry. "Applicators know which type of applications will provide the best performance in the field and the collective effort

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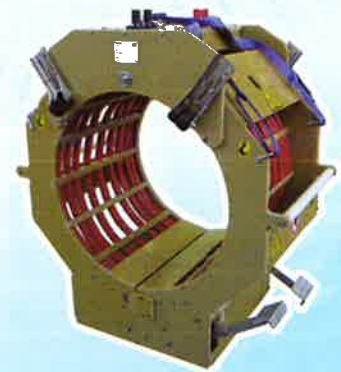
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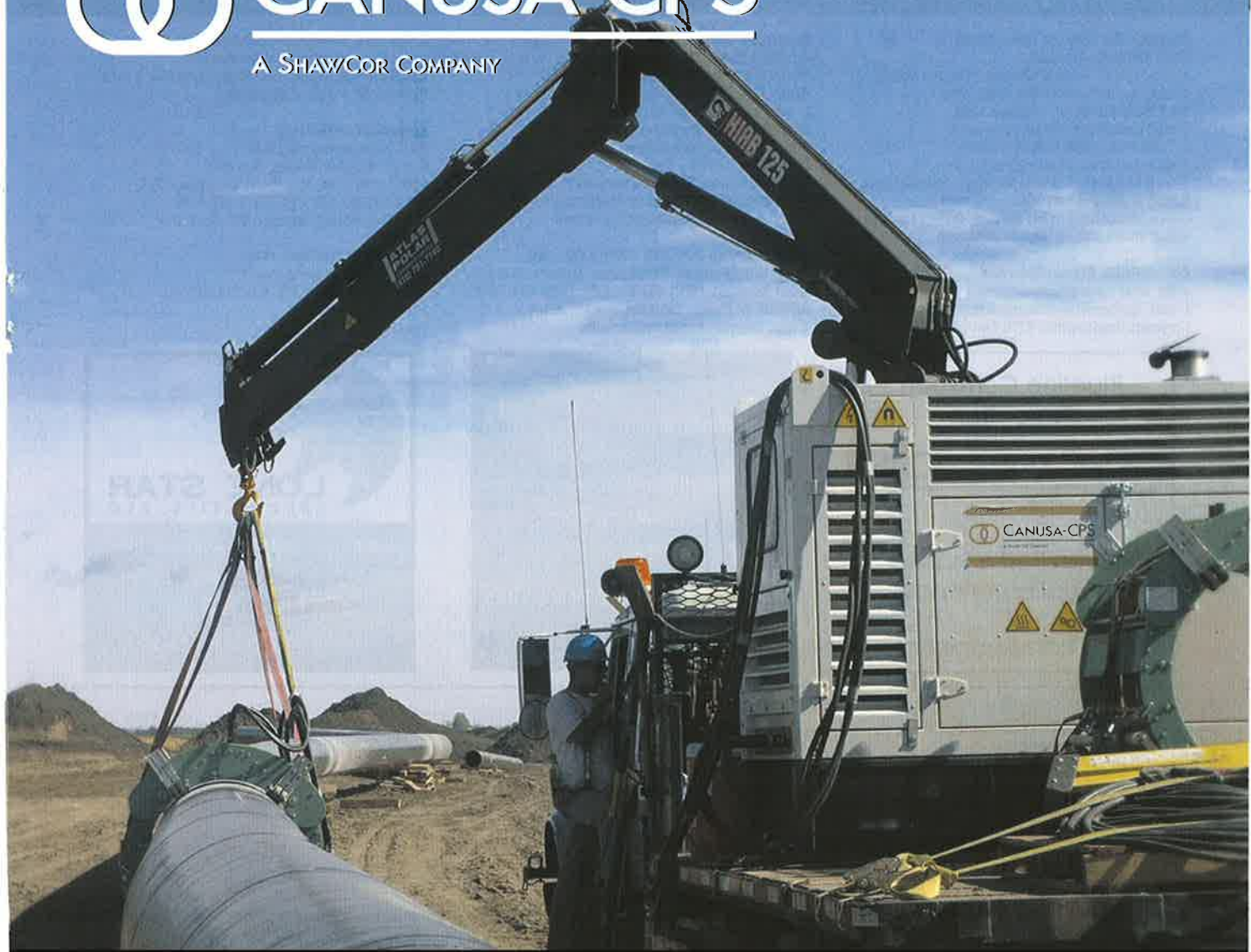
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A large-scale construction site for pipeline installation. In the foreground, several large, dark-colored pipes are stacked horizontally. In the background, a yellow excavator is positioned on a raised platform, working on a large pipe section. The sky is blue with some clouds.

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