



NAPCA

National Association of Pipe Coating Applicators



Aerial photograph of the Liberty Coating Company, LLC, plant in Morrisville, PA.

2008 Supplement to the March issue of *Pipeline & Gas Journal*



Don Barder
NAPCA President and
President and COO of
Liberty Coating Company, LLC,
Morrisville, PA.

ROLL WELD COAT STOCK SHIP DELIVER



We do it **ALL**

LaBarge Pipe & Steel is the premier source for domestic steel pipe and all related pipe services. With our extensive inventory, quality products, nationwide distribution locations, delivery options, Fusion Bond Epoxy (FBE) coating facility and the partnering advantages we have achieved throughout 50 years in the steel industry – why go anywhere else? At LaBarge Pipe & Steel...We Do It All.



500 North Broadway, Suite 1600 • St. Louis, MO 63102
1-800-LaBarge • www.labargepipe.com



NAPCA

National Association of Pipe Coating Applicators

2008 Supplement to Pipeline & Gas Journal

NAPCA 2008 Convention Program

Hyatt Regency Grand Cypress Resort ■ Orlando, FL, April 2-6, 2008

WEDNESDAY, APRIL 2

- 8:00 a.m. – 5:00 p.m. REGISTRATION – La Coquina (Courtesy Covalece Corrosion Protection Group (Polyken®, Powercrete®, AnodeFlex™ & Covalece Raychem Products))
- 8:30 a.m. BOARD MEETING AND BREAKFAST – Atrium Room 1436
- 6:00 p.m. – 6:45 p.m. INTERNATIONAL RECEPTION – Upper Pool Deck (Courtesy GBA Products Co LTD)
- 6:45 p.m. – 7:45 p.m. PRESIDENT'S RECEPTION – Upper Pool Deck (Courtesy Associate Members)

DINNER ON YOUR OWN

THURSDAY, APRIL 3

- 7:45 a.m. – 9:30 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Portico East (Courtesy CRC-Evans Pipeline International, Inc. and Caterpillar, Inc.)
- 7:45 a.m. – 8:45 a.m. COAL TAR COATINGS BREAKOUT SESSION AND BREAKFAST –
Leader – George D. Stoddard, President, Mobile Pipe Wrappers & Coaters, Inc., Adelanto, CA – Poinciana A & B
- 8:00 a.m. – 5:00 p.m. REGISTRATION – Area 2 Ballroom Level (Courtesy Covalece Corrosion Protection Group (Polyken®, Powercrete®, AnodeFlex™ & Covalece Raychem Products))
- 8:30 a.m. – 9:30 a.m. LINE PIPE MANUFACTURERS' CLOSED MEETING AND BREAKFAST –
Leader – Rusty Fisher, Chairman, Line Pipe Manufacturers Committee and Manager, Line Pipe Sales, US Steel Tubular Products, Dallas, TX – Magnolia A & B
- 8:50 a.m. – 9:50 a.m. PLURAL COMPONENT COATINGS BREAKOUT SESSION AND BREAKFAST – Leader – Thomas Ball, Partner, Ball Winch Pipeline Services, Willis, TX – Poinciana C & D
- 8:50 a.m. – 10:10 a.m. COFFEE BREAK – Prefunction A (Courtesy Akzo Nobel/Resicoat)
- 10:10 a.m. GENERAL SESSION – Grand Cypress Ballroom A, B & C
President's Report – Don Barder, President and Chief Operating Officer, Liberty Coating Company, LLC, Morrisville, PA
Managing Director's Report – Merritt B. Chastain, Jr.
Introduction of Speaker – George D. Stoddard, President, Mobile Pipe Wrappers & Coaters, Inc., Adelanto, CA and 2008 Business Program Chairman
"OUTLOOK FOR PIPELINE CONSTRUCTION IN NORTH AMERICA"
Speaker – Donald M. Wishart, Executive Vice President, Operations and Engineering, TransCanada Pipelines Limited, Calgary, Alta., Canada
- 11:45 p.m. LUNCHEON FOR EVERYONE – Portico East (Courtesy Denso North America Inc. and Wheelabrator Abrasives, Inc.)
- 12:45 p.m. GIN RUMMY TOURNAMENT – Orchid (Courtesy H.M.S. Corporation)
- 7:15 p.m. – 8:15 p.m. RECEPTION – Portico (Courtesy Hempel Coatings (USA), Inc. and Lone Star Specialty Products, LLC)
- 8:15 p.m. – 11:15 p.m. "NAPCA TROPICAL NIGHTS" – Grand Cypress Ballroom A, B & C – The ultimate beach party including refreshments, meal, great entertainment and dancing (Courtesy Pipeline Inspection Co., Ltd. and DuPont Pipeline Solutions as principal sponsors. Other sponsors Berg Steel Pipe Corp., Dura-Bond Pipe LLC, Evraz Oregon Steel Mills, Inc., IPSCO Inc./IPSCO Tubulars Inc., JSW Steel (USA) Inc., Stupp Corporation, Tenaris, Tex-Tube Company and US Steel Tubular Products)

FRIDAY, APRIL 4

- 7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Portico East (Courtesy Pettibone and Wheelabrator)
- 7:45 a.m. – 8:50 a.m. WATER AND SEWER PIPE BREAKOUT SESSION AND BREAKFAST –
Leader – Don Barder, President and Chief Operating Officer, Liberty Coating Company, LLC, Morrisville, PA – Poinciana A through D
- 9:30 a.m. – 3:00 p.m. "WINTER PARK TOUR AND LUNCH" (Bus will leave from front of hotel)
- SPOUSE EVENT**
- 9:00 a.m. GENERAL SESSION – Grand Cypress Ballroom A, B & C
"GAZING INTO THE CRYSTAL BALL: THE OUTLOOK FOR THE ECONOMY AND THE RECOVERY FROM KATRINA AND RITA"
Speaker – Dr. Loren C. Scott, President, Loren C. Scott & Associates Inc., Baton Rouge, LA
- 10:30 a.m. COFFEE BREAK – Prefunction A – (Courtesy Akzo Nobel/Resicoat)
- 10:45 a.m. "LARGE DIAMETER LINEPIPE MARKETS: UPDATE AND OUTLOOK"
Speaker – Kimberly H. Leppold, Metals Analyst, Metal Bulletin Research, London, UK
- 11:30 a.m. GOLF LUNCH AND GOLF TOURNAMENT –
New Course at Villas of Grand Cypress Golf Club (Lunch, green fees, carts, refreshments and prizes courtesy 3M Company and Specialty Polymer Coatings, Inc.)
- 7:15 p.m. – 8:15 p.m. RECEPTION – La Coquina and Alcove (Courtesy Nordson Corporation and CANUSA-CPS)

DINNER ON YOUR OWN

SATURDAY, APRIL 5

- 7:45 a.m. – 9:15 a.m. MEN'S AND LADIES' CONTINENTAL BREAKFAST – Portico East (Courtesy CRTS, Inc. and Rosler Metal Finishing)
- 8:00 a.m. – 9:00 a.m. FUSION BONDED EPOXY COATING BREAKOUT SESSION AND BREAKFAST
– Leader – Sean Haberer, Vice President, Global Marketing, Bredero Shaw, Toronto, ON, Canada – Magnolia A through C
- 8:30 a.m. – 12:30 p.m. "DISNEY ANIMAL KINGDOM SAFARI TOUR AND LUNCH" (Bus will leave from front of hotel)
- SPOUSE EVENT**
- 9:15 a.m. CLOSED SESSION - REGULAR MEMBERS – Grand Cypress A
- 9:15 a.m. CLOSED SESSION - ASSOCIATE MEMBERS – Grand Cypress B
- 10:15 a.m. BOARD OF TRUSTEES MEETING – Grand Cypress A
- 12:30 p.m. – 5:30 p.m. SPORTING CLAY SHOOT & LUNCH –
(Courtesy STP Energy Group, LLC, Ervin Industries, Inc. and Metal Parts and Equipment Co.) (Bus will leave from front of hotel)
- 1:00 p.m. – 5:00 p.m. TENNIS TOURNAMENT – Resort Tennis Courts
- 7:00 p.m. – 8:00 p.m. RECEPTION – Portico (Courtesy Jotun Powder Coatings A/S)
- 8:00 p.m. FINAL BANQUET – Grand Cypress Ballroom A, B & C (Entertainment and wine courtesy BASF NAFTA)

ALL CONVENTION TRANSPORTATION (Courtesy Dun Transportation & Stringing, Inc., T.G. Mercer Consulting Services, Inc., Montgomery Trucking, Co. and Pe Ben USA, Inc.)
ALL CONVENTION AUDIO-VISUAL EQUIPMENT AND SERVICES (Courtesy The Valspar Corporation)
SPEAKER FEES AND EXPENSES (Courtesy Universal Minerals International, Inc.)

The National Association Of Pipe Coating Applicators Is Vibrant

Association Composed Of In-Plant Pipe Coating Firms And Suppliers Is Strong Thanks To Its Tireless Focus On Encouraging The Use Of Permanent Coating Facilities, Standardized Application Specifications And High Standards of Workmanship And Ethics

By **Lew Bullion**, Senior Editor



Merritt B. Chastain III, Managing Director-Elect, and Merritt B. Chastain, Jr., Managing Director of NAPCA, pause while discussing the passing of the leadership baton which is to be effective on Jan. 1, 2009.

The National Association of Pipe Coating Applicators (NAPCA) observed its 42nd anniversary in 2007 in a style rarely matched by other industry associations. The association is at the peak of its vibrancy and has enjoyed continuity of leadership that is probably unprecedented among associations of its type.

While the association and its membership were at work delivering safety and reliability benefits to the worldwide pipeline and energy industries, NAPCA added 26 new members of all categories last year. At the same time, its influence was being beneficially extended worldwide by its members as they sought to produce exceptional work in safe and healthful environments while encouraging consensus in areas of general concern.

Objectives

The Association's objectives, business standards and ethics are: "The Association shall seek to promote the general welfare of the plant pipe coating application industry; to stimulate the use of plant-applied pipe coating and related materials; to standardize and improve specifications and materials; to aid consumers and manufacturers in their coating material research; to cooperate with other industries and organizations; to disseminate information to the members of the plant-applied pipe coating application industry, its customers and the public; and to encourage high standards of workmanship and business ethics in the plant pipe coating industry and particularly among its members, such busi-

ness standards and ethics to include, but not be limited to, the following:

- To conduct business using good business practices so as not to commit any misrepresentation to a customer or anyone else;
- To abide by the customer and/or NAPCA specifications applicable to each job;
- To conduct one's business with financial responsibility;
- To not deviate from the high standards of performance generally accepted in the plant pipe coating industry."

Current Officers

Officers this year are Don Barder, President; George D. Stoddard, Vice President; and Merry L. Brumbaugh, Secretary/Treasurer. Barder is president and chief operating officer, Liberty Coating Company, LLC, Morrisville, PA; Stoddard is president, Mobile Pipe Wrappers & Coaters, Inc., Adelanto, CA; and Brumbaugh is vice president, tubular products, L.B. Foster Company, Pittsburgh, PA.

Board Of Trustees

Trustees serving along with the officers are:

- Richard F. Brunst, Jr., president, Western Pipe Coaters & Engineers, Inc., Orem, UT;
- Jason Norris, sales manager, Dura-Bond Coating, Inc., Export, PA;
- James T. Shea, managing partner-operations, The Bayou Companies, L.L.C., New Iberia, LA; and
- John D. Tikkanen, president, ShawCor Pipe Protection LLC, Houston, TX. Advisory trustee and associate member

chairman is Joseph H. Hoffman, Hoffman Blast II By Circle R Industries, Inc., Wylie, TX, and chairman of the international members is Miguelangelo Thome, Deep Water Systems Manager, Socotherm Brazil, Rio de Janiero.

NAPCA Managing Director

L.B. Irish (now deceased) served as the Association's managing director from 1967 until April 1979 when Merritt B. Chastain, Jr., assumed the duties and will continue to serve until his announced retirement at the end of 2008. Chastain also has represented NAPCA as general counsel since 1971. Richard F. Johnston serves as executive secretary. As the result of actions by a search committee and the board of trustees, a new managing director has been elected. He is Merritt B. Chastain, III and will take office on Jan. 1, 2009 after a year working in tandem with the outgoing managing director.

Recommended Specifications

A complete list of current recommended NAPCA specifications covering a broad range of plant-applied coatings, a recommended practice for surface cleanliness of pipe received at the coating plant and other matters appears on the Association's Web page at www.napca.com/napca_specifications.cfm.

Membership Classes

NAPCA has seven membership classes. Qualifications for membership in each class are:

Regular member. Any business entity located in the U.S. primarily engaged in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is to be used for the construction of distribution and/or transmission pipe lines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and other hydrocarbons, including any business entity which applies concrete weight coatings.

Affiliate member. Any business entity located in the U.S. which would otherwise qualify for regular membership, in which at least a majority of ownership thereof is held by or is the same as a regular member. Companies qualifying for affiliate membership shall not be eligible for regular mem-

bership, except as provided for immediately below. Any company qualified to be an affiliate member may elect to be classed as a regular member and pay dues as such with all the rights and privileges thereof, except it shall have no vote in association affairs.

International member. Any business entity located outside the U.S. engaged in a substantial way in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is used for the construction of distribution and/or transmission pipelines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and other hydrocarbons, including any business

entity which applies concrete weight coatings or insulation coatings.

Associate member. Any business entity located in the U.S. engaged in the manufacture or sale of materials, supplies, equipment or services used by applicators of protective pipe coatings, any steel pipe manufacturer located in the U.S. which manufactures pipe coated by business entities qualified to be regular or foreign members and any distributor of new steel line pipe located in the U.S. which maintains a substantial inventory of such pipe in stock.

International associate member. Any business entity located outside the U.S. which otherwise meets the qualifications for associate membership set forth above and any registered agent of a foreign steel pipe manu-

facturer which meets the qualifications for international associate membership.

A listing of members is included in this issue. Other association member classes are industry member and honorary member.

Industry member. Any individual regularly employed as a consultant or as an employee, officer, director or elected official of any corporation, governmental unit, or other entity interested in the end use of coated pipe.

Honorary member. Any employee or former employee of a regular or associate member approved by the majority of the board of trustees for his or her contribution to the Association. Honorary members include I.H. Perry, John B. Wilson, R.J. Young and John H. Royston. **PE&G**

Hall of Fame Members

NAPCA's Hall of Fame award can be awarded to members or non-members, living or deceased. Annually, members may nominate individuals for this honor. Then, a select committee, consisting of the board of trustees, associate member chairman, managing director and all living recipients of the award, selects recipients of the Hall of Fame award, if any, by secret written ballot. Since its inception in 1965, NAPCA has honored the following with its Hall of Fame award:

R.E. Henry
W.C. Hall, Sr.
G.W. Abernathy
Robert P. White
W.W. Hay, Jr.
Joe Cunningham
E.R. Anderson

C.W. Pillow
W.E. Rowland
L.B. Irish
James D. Porter
William G. Creel
John M. Holliman, Jr.

Robert Nee
Tom Fauntleroy
John H. Royston
Robert C. (Bob) Stephens
Bob Theisen
Jerry E. Shea, Sr.

Ronald E. Carlson, Sr.
Robert W. Sigle
E.A. (Tony) Lawson
S.J. Gaido
John E. Pfeiffer
George B. Wren, Jr.

Joseph H. Hoffman
Merritt B. Chastain, Jr.
Mike Reizer
Wayne Norris
Steve O. Carlson
Chris Dunn

President's Message

At The Crossroads

By **Don Barder**, NAPCA President and President and Chief Operating Officer, **Liberty Coating Company, LLC, Morrisville, PA**



Don Barder

During my past year as president of NAPCA I have had the opportunity to experience what no other NAPCA president has experienced. It was only one day before I was elected by my peers to serve as president that NAPCA's current managing director, Merritt B. Chastain Jr., tendered his retirement intentions. At the time it really didn't register that this wasn't someone else's issue to manage. It was mine. When it finally sank in, I thought, "Why does this have to happen on my shift? I need him."

Merritt has been the association's driving force for the past 30 years. Each president that preceded me had an extremely strong, organized and stable individual to - so to speak - hand-carry the organization from year to year seamlessly. I would be remiss to forget mentioning that his wife, Virginia, also played an important role. In retrospect, I am beginning to realize that it is probably Virginia for

whom we actually need to find a replacement. I, too, enjoyed this leadership stability over the past year. However, I had a fiduciary responsibility to ensure that NAPCA and my successors had equal stability for the next 30 years while retaining the closeness and camaraderie that NAPCA provides.

Search Committee

Day one on the job, we established a search committee for the recommendation of a new managing director. The committee was made up of several past presidents and other members. Dick Brunst, a past president and the president of Western Pipe Coaters in Utah, chaired the committee. The process was conducted in a formal manner as follows:

- Committee members discussed and prepared a profile of the skills, attributes and requirements needed to manage the day-to-day affairs of NAPCA.
- Formal requests were sent to several individual candidates and industry association management firms.
- Selection committee members interviewed interested candidates.

- Selection committee reported to the board of directors their recommendation.
- Board of directors unanimously approved the selection committee recommendation.
- A formal offering letter was presented to and accepted by the recommended candidate.
- Transition-familiarization period will be 14 months.
- Effective date of assumption of the office is Jan. 1, 2009.

During the selection process, the committee had not only the responsibility of finding candidates, but finding the right one for the association. NAPCA is a very healthy organization with a tremendous roster of members. One of the most important aspects of our selection was maintaining and further increasing the bond that is evident between members of this organization while fulfilling the directives of the board for driving the organization to another level. Additional consideration was the transition needed to be effective on Jan. 1, 2009.

Merritt B. Chastain, III

The successful candidate to succeed Merritt

Chastain Jr. is his son Merritt Chastain III, a successful Houston attorney with all of the attributes we were seeking in our next managing director. My wife Kim and I have personally known Merritt and his wife Catherine for several years and there is absolutely no doubt in my mind — recommended by the search committee and unanimously approved by the board of directors — that this dynamic duo will transition into the managing director role without incident.

Please join me on behalf of the association in welcoming Merritt III and his wife Catherine to our family. We congratulate

and wish them the best of luck and feel very confident they will positively contribute to the success of the next 30 years by providing future association presidents and the organization with the stability and dependability NAPCA has enjoyed for the past 30 years.

Both he and his wife will be attending all functions from here forward, and I encourage you to introduce yourselves and share with them your thoughts and suggestions for making NAPCA a more dynamic organization.

In closing, NAPCA has come to a crossroad in its history. Although we have had several

paths to choose over the past year, we have committed to what we feel is the best direction and on Jan. 1, 2009 we will step off as prepared and as ready as we could possibly be.

Hopefully in 2039 most of us will look back and agree that decisions made by the current board of trustees were sound and have positively contributed to the organization. Who knows — if world technology expands as quickly as technology has been evolving in the pipe-coating industry — our 2039 annual convention may be held somewhere other than EARTH. **P&GJ**

Pipeline Corrosion Protection



**Proven Performance
Global Experience**

www.canusacps.com

Pioneers in 1859....

SOCOTHERM
SERVING THE ENERGY TRANSPORTATION INDUSTRY

...today leaders in deep water pipe coating and insulation!

www.socotherm.com

SAFETY • EXPERIENCE • LOCATION • FLEXIBILITY



THE BAYOU COMPANIES

Serving the Pipeline Industry
For Over 60 years

5200 Curtis Lane • New Iberia, Louisiana • 70560
www.bayoucompanies.com
337-369-3761

PIG TRACKING INSIDE & OUT

For over a decade SPV Pig Tracking Equipment has served the pipeline industry reliably and consistently. With a choice of four transmitters, detection options and tracking accessories contact the company who can handle your pig tracking requirements inside and out!.



SPV

www.picltd.com

PIPELINE INSPECTION COMPANY, LTD.
PH: (713)681-5837
FAX: (713) 681-4838



TRANSMITTERS LARGE & SMALL

- Pipeline sizes from 3"+
- Strongest Available Signal
- Pulse AND Continuous Signals
- 30-500 hours



HAND HELD RECEIVER & WAND

- Audio and Visual Outputs
- Reliable Signal Indication
- Sub-Sea to 10,000 feet

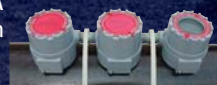
ACOUSTIC PIG TRACKER

- Similar to Geophone
- On-Pipe or In-Ground Sensor
- Auto kit permits listening from the comfort of your vehicle



NON-INTRUSIVE PIG SENSORS

- Hardwire or Battery Installation
- NEMA 7 Enclosures
- SCADA System Ready



L.B. FOSTER DELIVERS

L.B. Foster Coated Products plant-applies protective FBE and ARO coatings and internal linings to 10 3/4"-24" OD line pipe and pipe piling at our Birmingham, Alabama facility. We partner with American Steel Pipe to offer customers the convenience and savings of receiving manufactured and coated pipe from a single source.

ISO 9001:2000 Registered
800.566.0667
www.lbfoster.com

LB Foster
Coated Products

Changing Of The Guard – NAPCA Style

By **Merritt B. Chastain, Jr.**, Managing Director and General Counsel, National Association of Pipe Coating Applicators, Shreveport, LA



In May 1971 L.B. “Bert” Irish, NAPCA’s first Managing Director, who was also the first President of NAPCA and its founding father, called me, a 31 year old novice attorney,

to ask if I would attend a meeting of the Board of Trustees in Dallas, Texas. Mr. Irish advised that NAPCA was in need of a new general counsel and he wanted me to “try out” for the job. I attended the Board Meeting and, thank goodness, was not asked any questions. I knew nothing about the pipeline construction or pipe coating industries and did not understand much of what was said at the meeting. That evening the Board Members and I went out to eat and had a good time, after which Mr. Irish advised me the Board wanted to hire me as general counsel. I exclaimed “but Bert, I do not know anything about this business.” His quick response was “you are young, you will learn, do not worry about it.”

When Mr. Irish decided he did not have time to continue as Managing Director, in 1979 when I had just turned 39 years of age, I took on the additional role of Managing Director.

It is hard to believe that was 29 years ago. All told I have been involved with NAPCA for 37 years and, yes, Bert Irish was right. I have learned a little bit about the pipe coating industry during those years, and what wonderful years they have been.

Deciding to retire from NAPCA effective January 1, 2009 was a hard decision for me to make. Our industry is doing well; NAPCA has more members than it has ever had. Our financial condition is stronger than it has ever been, and I could have easily coasted several more years as Managing Director and General Counsel. However, I felt the time had come for me to step down and hand the baton to a younger person with new ideas, different strengths and the eagerness to make NAPCA a better organization, yet one who will continue the friendly family atmosphere my wife, Virginia, and I have worked so hard to engender in our membership throughout my tenure.

Though I have an active private practice of law which is vibrant and fulfilling, some of my best friendships have been developed through my association with NAPCA, and for that I am very thankful. Those friendships will continue many years after I retire.

NAPCA has come a long way since May 1979. Our membership in all categories is larger by far. In fact, our International Membership has grown by more than 400%. As mentioned earlier, our financial condition is the strongest it

has ever been with members’ equity being more than 800% of what it was in 1979, with high expectations for it to increase this year as well. In the early days our business programs were insignificant and without much meat. Today we have meaningful meetings at our conventions with outstanding speakers from the highest levels of management of gas transmission companies and other speakers of note from within and outside of our industry. Our summer workshops cover technical and other topics of interest to broaden the attendees’ knowledge. Our membership has broadened to include not only pipe coating applicators and providers of services, equipment and materials in this country and elsewhere, but also line pipe manufacturers, stocking pipe distributors and pipe transportation and stringing companies. We can truly say we represent every segment of the plant pipe coating industry from the manufacture of the pipe through the application of numerous types of interior and exterior pipe coatings to steel pipe used in the manufacture of pipelines for the transmission/transportation of natural gas, oil and related products.

Yes, NAPCA has grown in stature, membership, financial strength and otherwise beyond my wildest dreams and for that I thank all of those in our association with whom I have had the privilege of working who have helped NAPCA attain its current state of success. It would not have occurred without them.

When I told the Board of Trustees at the end of our first meeting at the 2007 Convention last April of my intention to retire at the end of 2008, I took them by surprise. However, as I was giving 21 months’ notice and the Board Members being the resourceful individuals they are, I knew they would find a more than acceptable replacement for me.

As stated in the message of Don Barder, NAPCA President, in this issue, a search committee consisting of NAPCA past Presidents and others was chosen to review and screen resumes, interview applicants and make its recommendation to the Board from the applicants. I was overwhelmed with joy and satisfaction, when I was advised that the Board unanimously approved the search committee’s recommendation of my son, Merritt B. Chastain, III, to succeed me. The selection process took several months, and I was not involved in it in any way. I have been hands on in virtually everything NAPCA has done in the past, but this was one time I felt it was imperative for NAPCA’s future that my successor be chosen on his or her individual merits and not be chosen simply because of that person’s personal relationship with me. Merritt will be ready for the challenge presented to him with the full backing of the Board of Trustees and me. It is coincidental that when he assumes the duties of Managing

Director and General Counsel in January 2009, he will be the same age I was, 39, when I became Managing Director of NAPCA 30 years before.

He is well qualified to assume the position of Managing Director and General Counsel of NAPCA. He is a partner in the employment litigation and labor section of the Dallas/Houston law firm of Gardere Wynne Sewell LLP. He has a very active and aggressive private law practice and, I believe, NAPCA will be very fortunate to have his services. Merritt represents management clients in all aspects of employment and labor law. He has an outstanding success record in trials in federal and state court and in arbitrations and has argued cases before the Texas Supreme Court, the Texas Court of Appeals and the U.S. Fifth Circuit Court of Appeals.

Merritt graduated Summa Cum Laude at the top of his law school class, ranked third out of 305 students and was an editor of the South Texas Law Review his junior and senior years in law school. He had the highest grade in twelve of his classes in law school. With all that said, Merritt is a very down to earth person with a great sense of humor, common sense and the desire to serve NAPCA to the best of his ability. He has written many published articles and given numerous speeches in his legal career regarding various aspects of labor and employment law. In 2005, 2006, 2007, and 2008 he was recognized as a *Texas Lawyer* Rising Star and twice has been recognized by *H Texas* magazine as a Top Professional on the Fast Track, most recently in 2007. Merritt III is active in civic affairs. To name a few, he is on the Lombardi Award Executive Committee, other committees of the Rotary Club of Houston, and is active in the charitable endeavors of the Houston Bar Association.

Merritt is married to Catherine Healy Chastain, who is uniquely suited to take over the meeting planning functions of NAPCA now handled by my wife, Virginia. Merritt and Catherine have three sons, Merritt IV, Daniel and William Chastain.

I know NAPCA will be in good hands with Merritt at the helm. In fact, he is far better qualified than I was when I became Managing Director years ago. I feel confident there will be a smooth transition from me to him. Furthermore, Virginia and I plan to continue coming to NAPCA conventions for a while, and I will always be available for advice, if called upon to give any.

It has been a great ride for Virginia and me since I became General Counsel in 1971 and a privilege to serve our great association. I know it will be the same for my son, Merritt, and his lovely wife, Catherine. Give them your counsel, suggestions and support as they embark on this new venture in their lives. **PE&GJ**

When it comes to boosting bending productivity, it's what's inside that counts.

One operator, one bending machine, one mandrel. That's all you need to accelerate productivity when using the Advantage Mandrel from CRC-Evans. The operator simply pushes a button on his control panel. Our self-powered mandrel automatically finds the center. The operator makes the pull. The pipe is advanced manually.

The Advantage Hydraulic Wedge Mandrel™.

Automatically finds the center die without a reach rod.

The process is quickly repeated, again and again. All this is done while reducing labor costs, guesswork and safety issues that go with manually moving the mandrel by a reach rod. You get shorter cycle times between pulls, more precise bends without wrinkles and buckles, a quicker pace ahead of the welding crews, and productivity gains. Put the Advantage inside your pipe, and safely speed up your project. Automatically.

Tulsa, Oklahoma

www.crc-evans.com

918-438-2100



Pipeline Equipment

Three Leaders Reflect On Their Pipe Coating Careers

Dolty Cheramie, III, President, Pipe Exchange, Inc., Houston, TX; Ram Kini, Managing Director, GBA Products Co., Ltd., Dubai, United Arab Emirates; and Ron Williamson, Vice President, Distributor Products, Berg Steel Pipe Corp., Panama City, FL, Discuss Their Careers With Lew Bullion, Senior Editor

Dolty Cheramie Is Busy And Grateful



Dolty Cheramie, III
President, Pipe Exchange, Inc.
Houston, TX

“Lord, please give us one more chance, and we promise we won’t screw it up”.

So many of us have read that line so many times over the years. We never thought for a minute He would answer us. But, here we are. Since 2004, we’ve all experienced some of the best years known in the oil patch. It wasn’t that way 26 years ago when I moved to Texas.

Having been born and raised in south Louisiana, the move to Houston in October 1981 was a very big move for me and my young family. “Honey, let’s go to Houston, make some bucks, then we can come back home to Louisiana.” That’s what I told my wife, CiCi. Well, that never happened. Four months after we arrived in Houston, the oil patch “crashed,” and I spent the next 10 years working, or should I say, trying to survive in the worst of times in the oil patch. So yes, I am truly enjoying this robust activity in the oil patch.

When I first met my wife, CiCi, we were only 14 years old. But I knew on that day she was going to be the love of my life. We dated all through high school, got married the summer after high school graduation, and embarked on what life had in store for us. The only thing we knew for sure was we were going to do it together. She went to work to support us and I went to college. Out of school, I started my working career with Industrial Finance & Thrift Corp. in the consumer finance business from 1970 through 1978.

In 1978, I went to work in the family marine-

towing business, National Tug Inc., as general office manager and controller. The three-year experience was not a fulfilling one so I resigned. A good friend was vice president-sales for Williams-Patterson, an OCTG distributor in Houston. They were looking for a credit manager and offered me the position. I accepted the job and we moved, starting my long journey in the oil patch. A year later I was promoted to vice president-administration/credit.

In early 1984, Williams-Patterson could not survive the downturn and closed its doors. Mitsui Tubular Products, the pipe division of the worldwide Japanese trading company, asked me to work as controller of the pipe department in Houston. This gave me exposure to international trade, imports, exports, documentation, etc. This period in my career was very educational and exposed me to many facets of the pipe and tubular business.

Spreads His Wings

After 10 years of service, I wanted to spread my wings further and accepted a partnership offer with Pipe Exchange Ltd. So, in October 1994, I started my current career with Pipe Exchange. Over the last 13 years, we’ve taken Pipe Exchange from a little local, small-diameter line pipe distributor to being one of the premiere carbon steel line pipe distributors in America. We have a narrow focus in that we solicit and service the natural gas gathering sector of the oil patch. We are a U.S. Steel distributor and also



Jotun Powder Coatings

Corro-Coat EP-F Fusion Bond Epoxy
for pipe protection.

Jotun Powder Coatings A.S.

P.O. Box 51033
Dubai, United Arab Emirates
Tel (971-4) 347-2515
Fax (971-4) 347-2815
www.jotun.com



GBA Products Co Ltd

Jebel Ali Free Zone
Dubai - U.A.E

Tel. (9714) 8815565
Fax (9714) 8816230

Email: navingba@emirates.net.ae
<http://www.gba-gulf.com>

DENSE AGGREGATE FOR PIPECOATING

MINELCO, INC.

2020 Scripps Center
312 Walnut Street
Cincinnati, OH 45202
Ph: 513-322-5530
Fax: 513-322-5531
www.minelco.com



minerals customized for industry



The Liberty Group
21 S. Steel Road
Morrisville, PA 19067

TEL: 215-736-1111
FAX: 215-736-1114
www.libertycoating.com



BREDERO SHAW

A SHAWCOR COMPANY

40 LEADING TECHNOLOGIES

To Better Protect Your Pipe

Bredero Shaw continues to invest and develop innovative products and technologies to meet your pipeline coating requirements. Bredero Shaw has been instrumental in introducing over 40 leading technologies for cold climates, rugged terrains, high operating temperatures, deep water environments and many other unique applications.

Bredero Shaw is the world leader in pipe coating solutions, with more than 75 years of experience, over 27 pipe coating facilities on 6 continents and the largest team of technical and service specialists in the business. Bredero Shaw offers technologically advanced solutions for anti-corrosion coatings, protective and weight coatings, thermal flow assurance coatings, internal coatings, custom coatings and field joints for both onshore and offshore applications.

the **GLOBAL LEADER** in *pipe coating solutions*.



www.brederoshaw.com

import material from Turkey, Taiwan, Korea, China and a few others. We currently stock pipe at four NAPCA coating member facilities. This year, Pipe Exchange will celebrate 25 years of service to the oil patch.

On the personal side, my two little girls are now married and we have three grandchildren: Kate, 12, West, 7 and Sean, 3. All three families live in Houston within six blocks of each other. It's a lot of fun. Our office is only eight miles from home, so my quality of life is very good and enjoyable. My wife, CiCi, still works at Cy Falls High School. She loves the interaction with the kids and I can't get her to

stop working for anything in the world.

I can say with all sincerity that I love this business and all that it entails. But most of all, I treasure the personal relationships built over the years. The pipe-coating industry is a small but vital part of the overall oil patch. Because we fight so hard to get a piece of the pie, we all become close friends, working together, helping each other out. NAPCA has been a very big and important part of that arena. It has kept us all together through some very hard times. It has allowed us to build upon our friendships. And, it has presented a forum for us to expand our knowledge of our piece of the market.

As you get older you realize that the fun part becomes more and more of value than anything else. I've always equated our day-to-day business to a football game. Two coaching staffs and two teams on game day going head to head against each other and knowing there will only be one winner. But when the game is over, you're still left with mutual admiration for each other because we all have to pay the same price to play the game.

I thank God for my blessings each and every day. For my life, my wife, my family, my friends and the opportunities that have been given to me through the years.

I can't wait for tomorrow. **P&GJ**

Ram Kini Makes Success Happen

POLYGUARD PRODUCTS

Ennis, TX 75120-0755
(972) 875-8421
1-800-541-4994
Fax: (972) 875-9425

www.polyguardproducts.com

*ISO 9001 Certified

Polyguard

Steel Pipe & Tube Consultants
has now become

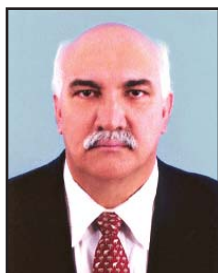


Corporate Office: 337-898-0909
Sales office: 281-931-5056
www.spt-energy.com

FASTER • SAFER • SMARTER

Toll Free: 866-664-3450
10105 E. 55th Place
Tulsa, OK 74146
www.vacuworx.com
Ph.: 918-259-3050
Fax: 918-259-3055

E-mail: requests@vacuworx.com

Ram Kini
Managing Director,
GBA Products
Co., Ltd.
Dubai,
United Arab Emirates

For Ram it all started way back in the mid '70s with an urge to pursue opportunities far beyond the Indian town where he grew up — with the added incentives of being young and having a “nothing to lose” attitude. Having finished his studies in the southern state of Karnataka, he made a quick decision to steer away from the usual route of trying to locate employment with an established local company. Instead, he bought a one-way ticket to the United Arab Emirates and arrived in Abu Dhabi. This move was somewhat facilitated by the fact that his elder brother — senior to him by almost 10 years — had moved to Abu Dhabi a few years earlier and was by then fairly well-settled.

Another contributing factor for Ram was an ever-present pull toward challenge and

adventure from a very early age, pushing him into things like an attempt to climb Mt. Everest before he was 20. Ram says this determination made him go up to a treacherous height of as much as 20,000 feet which in itself was a daring task.

A few months under the umbrella of his brother's trading company instilled sufficient confidence in Ram to risk moving to Dubai and starting a small business independently. Dubai was the driving force and engine of the infrastructural development activity in the newly formed United Arab Emirates which became a country with the joining of seven independent sheikhdoms in 1971. As Ram would go on to say, it was the streets of Dubai where he was seasoned, over the years, in the do's and don'ts of business.

Construction was the focal industry in the U.A.E during the '70s and GBA was started as a business in 1977 to distribute cement and bitumen in Dubai and the neighboring areas. Sourcing was locked in for bitumen through an agreement with Shell along with certain other refineries in the area and cement came from a local Norwegian-managed plant.

This initial activity in construction-related products expanded to include timber, plywood and aluminum. GBA today has a diversified range of products and services for the oil and gas downstream industry, marine, electric,

Made in the USA and Canada.
From the oil sands to the deepwater
Gulf of Mexico, Tenaris is serving
the North American energy industry.

**Tubular technology,
Innovative services.**



www.tenaris.com



**The Single Source Solution for
Pipeline Coatings.**

HOUSTON: 18211 Chisholm Trail, Houston, Texas U.S.A. 77060 Tel: 281-821-3355 Fax: 281-821-0304	TORONTO: 90 Ironside Crescent Unit 12, Toronto Ontario, Canada M1X1M3 Tel: 416-291-3435 Tel: 416-291-0898
--	---

e-mail: sales@densona.com • www.densona.com

1-888-821-2300



Pioneers in 1859...



**...today leader in the pipe insulation
system for the Deep Water Industry!**

We started business in Vicenza, Italy, in 1859, pioneering asphalt application for the civil industry. Today we are a Public Company and one of the world's largest operators in the pipe coating market. We have plants in Algeria, Angola, Argentina, Australia, Brazil, China, Italy, Malaysia, Nigeria, Qatar, Saudi Arabia, Spain, Venezuela.

SOCOTHERM

SERVING THE ENERGY INDUSTRY

SOCOTHERM is a Public Company listed on the Italian Stock Exchange STAR High Requirements Segment
www.socotherm.com

steel, desalination and utility sectors, bulk and packaged raw material sourcing and logistics handling for several large manufacturing companies.

Its customer base includes pipeline-coating contractors, refineries, petrochemical plants, power and desalination utility companies, port authorities, petroleum products receiving and distribution terminals and road construction project contractors. The geographical areas serviced by the company include the Middle East, India, Africa, Egypt, Far East and the Americas. GBA focuses on providing added value to the link between its principals and clients. It is this inherent understanding continuously inculcated into and demonstrated by every member of the company that has contributed to GBA's diversified growth. GBA's association with the pipe-coating segment of the oil and gas industry evolved from the company's philosophy of seeking growth by continuously finding ways and means to improve client and principal patronage.

GBA had some limited contact with the Bredero and NPCC coating plants in the U.A.E. during the '80s and early '90s through the supply of cement to these plants for concrete-coating projects. Cement was a small percentage of the total coating operation and GBA was an almost non-entity supplier to

the coating plants. On plant visits, however, it became evident there existed potential opportunities for several other critical and large-volume, high-value coating materials such as coal tar enamel, welded wire mesh, iron ore and others for which the coating plants were dependent on only one or two approved international suppliers with rigid terms not always to the liking of the coating industry.

Explore Alternative Sourcing

In 1993, GBA began exploring possible alternative sources of coating material supplies. Time, effort and expense was devoted to this pursuit over several years and it paid off. STP Limited (an Indian company) was the first to be introduced by GBA to the international coating industry for coal tar enamel, primer and outerwrap materials used as anti-corrosion top coats.

Bredero Far East and Middle East provided support in the client approvals through a long road of many coating trials, production audits, commitments for capacity increase - adoption of ISO standards etc. GBA became the international marketing arm for the STP Limited pipe-coating products and the first feather in the cap was the award of a 3,500-metric ton order for coal tar enamel from Bredero

Malaysia for a CNPC-China project. STP Limited has grown to be a market leader for enamel in the pipe-coating industry and has since ventured into larger capacity plants in India and a recently opened a facility in China.

The encouragement from the first success in introducing STP Limited as an alternative led GBA to develop other associations whereby Welded & Woven Reinforcement Mesh Metallurgica Abruzzese-Italy and Davis Wire-California were brought into the pipe-coating industry. Prior to this there was largely only one approved supplier for these products worldwide.

This competition benefited the pipe-coating plants by bringing the coal tar prices and wire mesh prices down.

The development of an alternative source for iron ore for the Middle East pipe coating companies (hitherto getting material from South Africa or Australia) was one of the most difficult tasks for GBA in its pipe-coating business activity. A workable supply line was established with Salgaocar Mining of India and GBA earned valuable experience in the challenging work of getting the material produced, inland transported, cleared for export, loaded in large vessels of up to 60,000 metric tons and shipped to coating plants. This effort,

TAKE OUR INSULATION TO NEW DEPTHS—WITH CONFIDENCE.



Patented cast-on-pipe technology ensures high performance insulation for risers.



C-THERM insulated pipe provides flow assurance to major deepwater projects.

Since 1996, our *C-THERM* syntactic foam insulation has continued to raise the bar for subsea applications. The reasons are many, including an R&D effort that anticipates evolving customer needs. The production capacity to provide on-time delivery for projects of major scope. And factory-trained installers who can bring their expertise anywhere on short notice. Contact us today to discuss your next challenge.





Made in the U.S.A



FASTER  **SAFER**  **SMARTER**

Vacuworx International manufactures, sells, leases and services vacuum lifting systems for any and all 'field' applications. Our products are proven to reduce labor costs, lower injuries and improve productivity.



Toll Free 866.664.3450

10105 E. 55th Place | Tulsa, OK. 74146

www.vacuworx.com | phone 918.259.3050 | fax 918.259.3055 | email: requests@vacuworx.com

On Time...On Budget

Bayou Flow Technologies promises the most cost-effective, rapid delivery of state-of-the-art flow assurance solutions for the offshore oil and gas market.



Bayou Flow Technologies, LLC

Ph. (281) 591-1001 Fax (281) 591-0284
info@bayouflow.com

500 North Broadway, Suite 1600
St. Louis, MO 63102
1-800-LaBarge
www.labarge.com



in fact, helped GBA develop a separate logistics handling portfolio as a profit center with other bulk products as well.

Over the years, GBA has worked with and helped expand the geographical work area for Stoppini-Italy (internal flow coats), Isover Saint Gobain-Italy (fiber glass reinforcement innerwrap), Power Marketing-U.S.A. for its Powercrete, outerwrap and innerwrap products, and SIT-Italy for industrial brushes used in coated pipe end-cleaning and stripping.

New Company

GBA has also progressed into the supply of coating plants and equipment through an association with a newly formed company in Holland. The new company has orders from India and Russia for full coating plants. An ongoing supply and installation of an internal-coating plant and certain other coating equipment is being carried out at a new pipe mill facility in Bay St. Louis, MS.

Over the last 15 years GBA has supplied coating materials to projects across the globe with repeat exposure to offshore projects in North and South America and a close working relationship with the Bredero

plants in Harvey, Mobile and Manatee in the U.S.; Calgary and Sable Island in Canada; Coatzacoalcos, Vera Cruz in Mexico; and Fortaceza in Brazil apart from their other locations in the Middle East, Africa and Far East. GBA also has worked with other coating plants in the U.S. and Canada such as The Bayou Companies, Womble, Compression Coat and Shaw.

GBA has been an international member of NAPCA for several years and has participated in every convention. The conventions have provided a great platform for interaction, building associations and learning about the pipe coating industry in the Americas and - to an extent - certain other parts of the world from which other international members attend. A unique feeling at the conventions is that - though in the marketplace the members may be engaged in intense competition - at the convention there is a general feeling of oneness which in turn makes everyone experience a proud sense of belonging to a fraternity. How this is brought about is a Merritt B. Chastain, Jr., secret mastered over the many years that he has presided over and set the direction for the convention. GBA is also a member of IPLOCA. *P&GJ*

Need Pipe Coating Experience?

38 Years of Pipe Coating Experience

28 FBE Coating Plants Engineered and Constructed in 11 Countries

15 Patents Awarded for Coating Innovations



Enough pipe coated to circle the globe - one joint at a time!



Commercial Resins
CORROSION COATING TECHNOLOGY AND SERVICES

Phone: (918) 438-6522
www.commercialresins.com
Plant Sites: Sidney, Nebraska • Henderson, Colorado

Denso®

Leaders in Corrosion Prevention



In business for over 120 years and with manufacturing plants worldwide, Denso is recognized as the global leader in corrosion prevention. For additional information and/or technical assistance call Denso at 1-888-821-2300.



Denso Product Training Video

For a free DVD, please call 1-888-821-2300

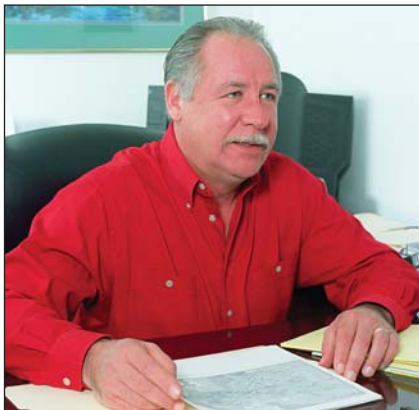
- Protal Liquid Coatings
- Petrolatum Tape Systems
- Bitumen and Butyl Tapes
- SeaShield Marine Systems

Denso®

A Member of Winn & Coales International

www.densona.com • 1-888-821-2300 • info@densona.com

Ron Williamson Expects The Best



Ron Williamson
Vice President-Distributor Products,
Berg Steel Pipe Corp.
Panama City, FL

Ron Williamson is responsible for distributor sales, production planning, plate purchasing and transportation. He also is execu-

tive vice president of eb Pipe Coating in Panama City. He lives with his wife Sharron in Panama City.

What are Ron's industry beginnings? "I moved from Jerseyville, IL where I grew up to Houston in 1977 in search of a warmer climate and hopes of a better job," says Ron.

"My first job in Houston was with AMF Tuboscope training as a pipe inspector in the oil fields. After a week of working 16 hours a day, I quickly realized that this was not the job for a young single guy and quit. I heard U.S. Steel in Baytown was hiring and went to apply. After an interview with the personnel manager and the fact that I had "experience" in pipe he wanted me to start that afternoon in the newly completed 48-inch pipe mill that was just at the beginning of their start up. Within six months I was promoted to finishing supervisor, a position I held until 1980. One night, while working the 3-11 shift, the plant superintendent — who just happened to be NAPCA member Bob Wise — showed up unannounced

and asked to talk with me. He asked what my goals were at U.S. Steel, how I felt about the pipe manufacturing business and so on. I mentioned that I did not want to be a finishing supervisor for the rest of my life and had hopes to move up the corporate ladder. He told me of a new pipe mill being constructed in Panama City and said it would be a great opportunity if I was willing to relocate and assist in the start-up of which he was the plant manager. I was in Florida two weeks later.

"I started work at Berg in 1980 as plant supervisor, a position I held for about a year, and was then promoted to production planning manager. After about a year in this position, I was approached by yet another current NAPCA member who was about to change my career again. Hermann Buschor was president of Berg Pipe Sales Inc. He said his desire was to hire someone from within Berg with technical experience to assist in sales. Although I was somewhat hesitant, Hermann — being the great salesman that he

"On Time ...On Budget"



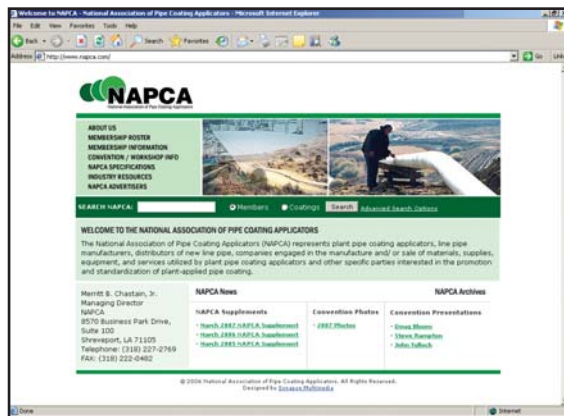
Bayou Flow Technologies, LLC

Bayou Flow Technologies promises the most cost-effective, rapid delivery of state-of-the-art flow assurance solutions for the offshore oil and gas market. Look to BFT as your sole source for:

- Insulations and Flow Assurance
- Corrosion Protection
- Fabrication and Testing
- Buoyant Insulation
- Engineering Services

BFT combines the considerable capabilities and experience of three industry leaders, The Bayou Companies, Perma-Pipe, Inc., and Cuming Insulation Corporation to provide integrated flow assurance solutions for offshore thermal insulation of flow lines, risers and subsea assemblies.

To find out more, contact us at:
Phone: (281) 591-1001
Fax: (281) 591-0284
info@bayouflow.com



Visit www.napca.com

For Bulletins, History, Complete Membership Information, Member ads, and Other News.

8570 Business Park Drive, Suite 100,
Shreveport, Louisiana 71105
Ph.: (318) 227-2769
Fax: (318) 222-0482

Is CP worthless?

What kind of question is this?

Most in the pipeline industry agree that cathodic protection (CP) is the smart way to provide backup corrosion protection on underground pipelines.

But consider: If you use solid film backed corrosion coatings, you may be wasting money by adding CP to the pipeline.

There is a common sense reason for this statement. CP systems protect pipelines by delivering electrical current to the steel surface. Solid film back corrosion coatings have the property of *resistivity*, which means they *block* electrical current. This blocking effect is called *cathodic shielding*.

The phenomenon of *cathodic shielding*, or blocking of protective CP current, has been the subject of dozens of technical papers since the mid 1980's. You can review a cross section of these papers on Polyguard's website. You can also

view a 10 minute explanation of the cathodic shielding process.

Worldwide, we estimate that over half of pipelines are being coated with solid film back coatings, such as shrink sleeves, tapes, and 2 or 3 layer systems. Most of these lines have CP systems. These are the operators who may be wasting their money on CP. Moreover, many install shielding coatings on girth welds, the most vulnerable area for corrosion.

Two corrosion coatings are proven to be non-shielding, and allow passage of protective CP currents. One of these coatings is FBE. The other is Polyguard RD-6.

NACE SP0169-2007 states: "*Materials ... that create electrical shielding should not be used on the pipeline*"¹.

49 CFR §192.461 states: "*External protective coating ... must ... have properties compatible with any supplemental cathodic protection.*"²

If you are concerned that your organization is behind this curve, we recommend:

1. Visit

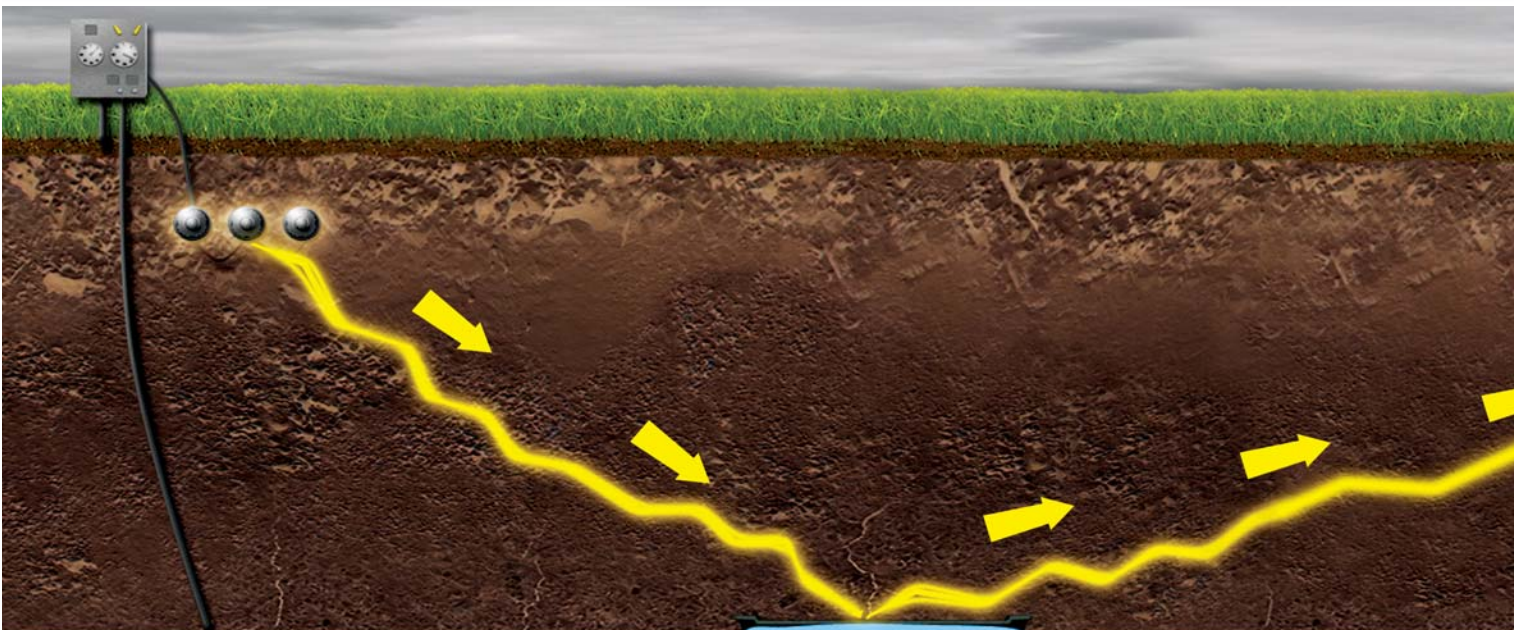
polyguardproducts.com/failsafecoating.htm and review the large body of information about shielding problems.

2. Talk to operators who have used Polyguard's RD-6 system. (There are many) Ask them if they know of any serious corrosion or SCC ever found under RD-6. (We don't, even after 19 years and thousands of installations).

3. Have someone in your organization attend the NACE course "Coatings in Conjunction with Cathodic Protection".

1. NACE SP0169-2007 "Control of External Corrosion on Underground or Submerged Metallic Piping Systems".

2. 49 CFR Ch.1 (§192.461 see also §195.559)



Polyguard

Phone: (1) 214.515.5000

www.polyguardproducts.com

ISO 9001

BUREAU VERITAS
Certification



N° 180576

Polyguard has been ISO 9000 certified since 1996.
Current certifications are:
- American Natl. Standards Institute
- Dutch Council for Certification
- Deutscher Akkreditierungs Rat

WE'VE GOT YOU COVERED

CCSI Commercial Coating Services International, Ltd.
A BAYOU COMPANY

Offering a variety of field joint coating options as well as custom coating facilities

Tel: (936) 539-3294 • Fax: (936) 539-3073
www.commercialcoating.com

A BFT PARTICIPANT

CUMING CORPORATION

NAPCA MEMBER SINCE 1999

www.cumingcorp.com



LONE STAR SPECIALTIES, LLC

LONESTARSPECIALTIES.NET

physical | 6412 U.S. Hwy 259 South Lone Star, TX 75668-3102

toll | 800.256.2032
main | 903.656.2536

is — told me that a sales career would afford me employment opportunities the rest of my life. Further, he asked if I really wanted to spend a career on the mill floor. I have been involved with sales now for about 25 years, all with Berg Pipe.

“When I think about what NAPCA means to me, I think about the wealth of experience involved in the association. The many members who have changed and improved the pipeline and coating industry as well as

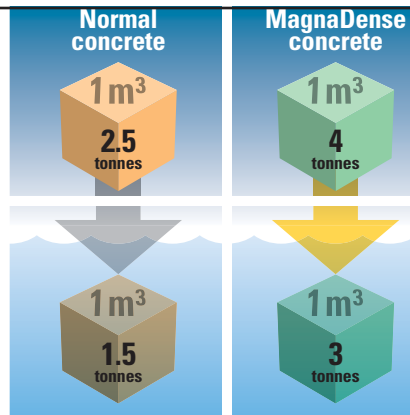
my own life. People who are dedicated to the industry and have stayed with it through all the bad times that we have seen.

“What a great opportunity the association provides to get together with old friends and talk about ‘remember when,’ discussing problems that affect us all, as well as meeting the new generation of players that will further change and improve the industry that we all support.”

Berg Steel Pipe produces longitudinally welded line pipe in sizes 24 through 64 inches OD, grades B through X80. It is a wholly owned subsidiary of the Europipe Group. Berg owns and operates eb Pipe Coating and is constructing a new company — Berg Spiral — in Mobile AL. In addition, Berg has recently formed a sales organization in conjunction with Europipe called Berg Europipe Corporation (BEC) which will be responsible for project sales for Berg Panama City and Berg Mobile as well as the Europipe family of pipe mills. Ron serves on the board of BEC. *PE&GJ*

MagnaDense

Negative Buoyancy,
Impact Resistance,
Reduced Volume



MagnaDense is used as loose ballast material or as dense aggregate to produce high quality, high density concrete. This dense concrete is some 60% heavier than normal concrete and offers savings through reduced volumes especially for under water applications.

MagnaDense is used in off-shore applications, break water installations and civil engineering projects.

MagnaDense – a natural and environmentally friendly dense aggregate.

Call us for further information!



minerals customized for industry

+1 (513) 322 5530, www.minelco.com



JOTUN

Jotun Powder Coatings

The background of the lower half of the page is a blue-tinted image of industrial machinery. A large circular component, possibly a tank or a large wheel, is the central focus. It has a yellow ring around its edge. The machinery is complex, with many pipes and structural elements. The overall color scheme is blue and yellow.

Jetrac
Tough Resilient Anti-Corrosion Coating



Commercial Resins Co.
CORROSION COATING SERVICES
FOR THE PIPELINE AND
CONSTRUCTION INDUSTRIES

P.O. Box 1187 • Claremore, Oklahoma
74018 • Phone: (918) 438-6522
E-Mail: corporate@commercialresins.com
www.commercialresins.com
Plant Sites:
Sidney, Nebraska • Henderson, Colorado



A SHAWCOR COMPANY

the GLOBAL LEADER in pipe coating solutions.

3838 N. Sam Houston Pkwy E.
Suite 300
Houston, Texas, 77032-3400
Tel: +1-281-886-2350
Fax: +1-281-886-2353
usa@brederoshaw.com

www.brederoshaw.com

CONVENIENT
SOUTHEAST
U.S. LOCATION

Plant Applied
Pipe Coatings & Linings

ISO 9001:2000 Registered

800.566.0667
www.lbfoster.com

LB Foster
Coated Products

Visit www.napca.com

For Bulletins, History,
Complete Membership
Information, Member ads, and
Other News.

8570 Business Park Dr.,
Suite. 100,
Shreveport, Louisiana 71105
Ph.: (318) 227-2769
Fax: (318) 222-0482

2008 NAPCA Member Roster

Regular Members

A & A COATING, INC.

P. O. Box 476, Lone Star, Texas 75668
Ph: (903) 656-2581, (903) 639-2595, Fax: (903) 639-2421
CHUCK COLEMAN - President
JOE BAKER - Executive Vice President
CARL OLIVER - Operations Manager
GARY TURNER - Shipping and Inventory Manager

BALL WINCH PIPELINE SERVICES

Website: www.ballwinch.com
Email: tom.ball@ballwinch.com
P.O. Box 1255, Willis, Texas 77378
Ph: (936) 228-0077, Fax: (936) 856-9964
THOMAS BALL - Partner
LUTHER WINCH - Partner

THE BAYOU COMPANIES, L.L.C.

Website: www.bayoucompanies.com
5200 Curtis Lane, New Iberia, Louisiana 70560
Ph: (337) 369-3761, Fax: Main Office (337) 365-9747
STEWART SHEA - Managing Partner - Administration
JERRY E. SHEA, JR. - Managing Partner - Business Development
JIMMY SHEA - Managing Partner - Operations
DAVID BOULET - Director of Business Development
CAMILLE LOPEZ - Comptroller
DEBBIE CHAMPAGNE - Office Manager
DANNY HEBERT - Vice President Commercial
MIKE VIATOR - Inside Sales
POLLY BROUSSARD - Inside Sales
KOREY KIMBALL - Sales & Marketing

BAYOU FLOW TECHNOLOGIES, LLC

Website: www.bayouflow.com, Email: reuserh@bayouflow.com
515 N. Sam Houston Pkwy. E., Ste. 630, Houston, Texas 77060
Ph: (281) 591-1001, Fax: (281) 591-0284
HANK REUSER - Vice President and General Manager
ELMER HERSHEY - Vice President Technical

BENNETT-ROGERS PIPE COATING, INC.

900 Kindelberger Rd., Fairfax District, Kansas City, Kansas 66115
Ph: (913) 371-3880, Fax: (913) 371-1706
G. G. BENNETT, JR. - President
G. G. BENNETT, III - Vice President
CHAMP C. BENNETT - Secretary
M. J. (BAM) SMITH - General Superintendent
MERLE G. VOGTS - Fleet Superintendent

COMMERCIAL COATING SERVICES INTERNATIONAL, LTD.

Website: www.commercialcoating.com
Email: ccsi@commercialcoating.com
10655 Jefferson Chemical Rd., Conroe, Texas 77301
P.O. Box 3296, Conroe, Texas 77305-3296
Ph: (936) 539-3294, Fax: (936) 539-3073
GARY BROWN - President
PAUL SCARBOROUGH - General Manager - Custom Coating
MITCH PFEIFFER - VP Operations

COMMERCIAL RESINS COMPANY

Website: www.commercialresins.com
Email: carlson@commercialresins.com
Corporate Office: P.O. Box 1187, Claremore, Oklahoma 74018
Ph: (918) 342-5708, Fax: (918) 438-5764
RONALD E. CARLSON - Chairman and CEO
RONALD E. CARLSON, JR. - President
CHRISTINE CANDY - Controller
LEON WILLIAMS - Equipment Manager

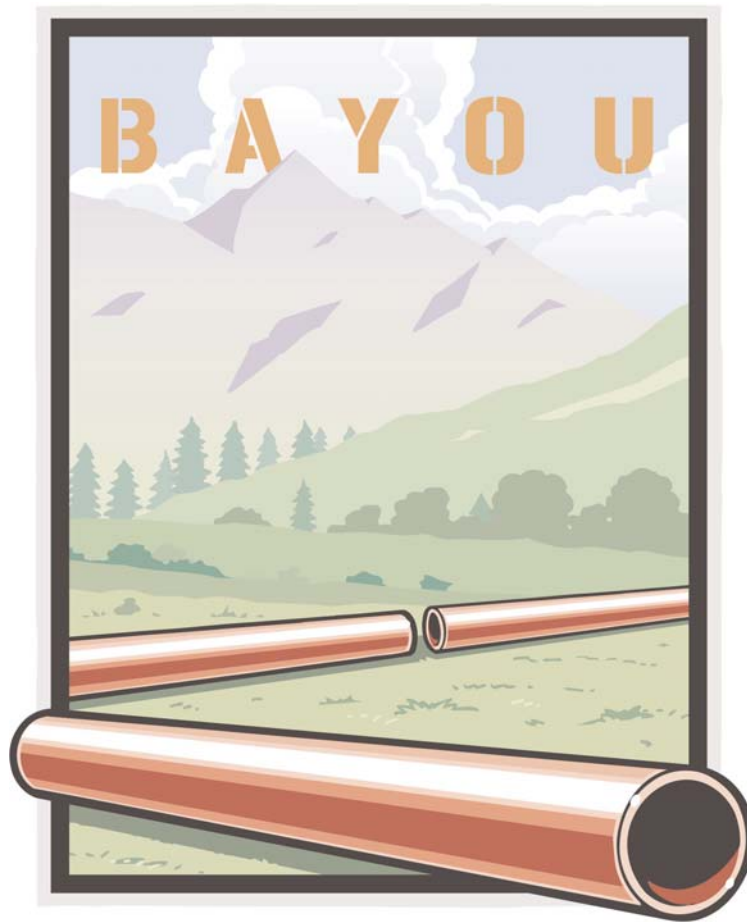
Steel Pipe & Tube Consultants
has now become



same quality inspection services,
same qualified professionals.

Corporate Office: 337.898.0909
Sales Office: 281.931.5056

www.spt-energy.com



TO DELIVER GAS FROM HIGH IN THE MOUNTAINS, GO WITH THE ONE HAVING THE DEEPEST EXPERIENCE.

BRINGING AMERICA'S GAS TO MARKET FROM THE ROCKIES TO THE GULF TAKES REAL EXPERIENCE. THE BAYOU COMPANIES HAVE OVER 65 YEARS OF IT. OWNER-COMPANIES TRUST US ON EVERYTHING FROM CORROSION, FLOW-EFFICIENCY, CONCRETE-WEIGHT, AND FIELD-JOINT COATINGS TO OUR INSULATION, PREFABRICATION AND MULTI-JOINTING WORK. WE GO TO EXTREMES. AND WE DO THE JOB RIGHT.



BAYOU WELDING WORKS, LLC



THE BAYOU COMPANIES

5200 CURTIS LANE, NEW IBERIA, LA 70560
 TEL 337.369.3761 FAX 337.365.9747
 WWW.BAYOUCOMPANIES.COM

© 2007 THE BAYOU COMPANIES

CONSOLIDATED PIPE AND SUPPLY CO., INC.

1205 Hilltop Pkwy., Birmingham, Alabama 35204
 Ph: (205) 323-7261, (800) 467-7261, Fax: (205) 251-7838
 ROBERT W. KERR - Executive Vice President
 DANNY DUNN - Line Pipe Sales Manager
 CHARLES E. HAMRICK - Sales Representative
 PAT JOHNSON - Branch Manager - Houston

CUMING CORPORATION

Website: www.cumingcorp.com
 Email: ehershey@cumingcorp.com
 4401 Curtis Lane, New Iberia, Louisiana 70560
 Ph: (337) 367-8383, Fax: (337) 367-8349
 ELMER HERSHEY Manager, Gulf Coast Division
 SEAN BRENNAN Project Engineer

CUSTOM PIPE COATING, INC.

(Subsidiary of Brock Enterprises)

P. O. Box 3274, Houston, Texas 77253-3274
 Ph: (713) 675-2324, Fax: (713) 675-8071
 JERRY BROCK - Chairman of the Board
 BRYAN RABON - President
 DIANE IVINS - Sales Manager
 JAMES HEBERT - Superintendent
 DENNIS M. SAVAGE - Outside Sales

DURA-BOND COATING, INC.

Website: www.dura-bond.com, jwn@dura-bond.com
 2568 Puckety Drive, P.O. Box 518, Export, Pennsylvania 15632
 Ph: (724) 327-0280, Fax: (724) 327-0113
 WAYNE NORRIS - President
 BRADLEY NORRIS - Vice President
 JAMES NORRIS - Treasurer
 JASON NORRIS - Sales Manager
 CHUCK KAWANA - Outside Sales
 RYAN NORRIS - Inside Sales

eb PIPE COATING, INC.

ebsales@bergpipe.com
 P.O. Box 59770, Panama City, FL 32412-0770
 Ph: (850) 763-0244, Fax: (850) 769-5381
 DAVID J. DELIE - President/CEO
 RON WILLIAMSON - Vice President
 DAN ETTER - Plant Superintendent
 JOHN GARDEN - Production Superintendent

FLOWLINE ALASKA

Website: www.flowlinealaska.com
 1881 Livengood Way, Fairbanks, Alaska 99701
 Ph: (907) 456-4911, Fax: (907) 456-1194
 RICK SCHOK SR. - Owner
 RICHARD SCHOK - President
 JIM KEEGAN - Engineering Manager
 DAN SCHOK - Project Manager
 MELANIE SCHOK - CPA - Special Products
 SALLY ZUNDEL - CPA

L.B. FOSTER COMPANY

Website: www.lbfoster.com
 415 Holiday Drive, Pittsburgh, Pennsylvania 15220
 Ph: (412) 928-3444, Fax: (412) 928-5696
 STAN L. HASSELBUSCH, SR. - President and COO
 MERRY L. BRUMBAUGH - Vice President, Tubular Products
 TIM CHIASSON - Operations Manager
 GARY FOERSTER - Sales Manager, Coated Products

LABARGE COATING, LLC

Website: www.labargepipe.com
 Hdqtrs.: 500 N. Broadway, Ste. 1600, St. Louis, Missouri 63102
 Ph: (800) 522-2743, Fax: (314) 982-9285
 Sales Office: 400 South Sheldon Rd., Channelview, Texas 77530
 Ph: (281) 457-0200, Telefax (281) 457-5568
 DAVE KERSTING - Vice President - Sales/Operations
 GREG DENTON - General Manager

LIBERTY COATING COMPANY, LLC

Website: www.libertycoating.com, tbeck@liberty-grp.com, dbarder@liberty-grp.com
 21 S. Steel Rd., Morrisville, Pennsylvania 19067
 Ph: (215) 736-1111, Fax: (215) 736-1114
 BILL BURKE, Chairman
 DON BARDER President & Chief Operating Officer
 TRACEY BECK Manager of Sales and Marketing
 WALLY ARMSTRONG Regional Sales Mgr. - New England States
 GEORGE ROCCHINO Regional Sales Mgr. - Mid Atlantic States
 CHAD CUVO Inside Sales Coordinator, Environmental

DAVE COONS Manager Carbon Steel Pipe
 JOSEPH BARDER, Mgr. Ductile Iron Pipe, Safety & Environmental
 BILLY MATCHETT Yard and Pipe Handling
 JOANN CONRAD A/P, A/R, Payroll, Shipping & Receiving,
 Pipe Inventory, ALAN PERCHALSKI Purchasing, Production,
 Scheduling, Labor Coordination and Safety

MIDWEST PIPE COATING, INC.

Website: www.midwestpipebar.com
 925 Kennedy Ave., Schererville, Indiana 46375
 Ph: (219) 322-4564, Fax: (219) 322-2761,
 CHARLES McCROSSAN - President
 JOEL CHERMAK - General Manager
 RANDY VAN KLEY - Plant Manager
 NANCY EATON - Sales Representative
 JACKIE MARTIN - Sales Representative

MIDWESTERN PIPELINE SERVICES, INC.

P.O. Box 330356, San Francisco, California 94133
 Ph: (415) 392-2031, Fax: (415) 392-2744
 T. MICHAEL HARRISON - President
 STANLEY J. BRADY - Vice President
 MICHAEL T. WILHITE - Vice President, Welding Operations
 CHRIS S. HARRISON - Vice President, Finance
 JESS HERNANDEZ - Plant Superintendent
 JOHN L. POYAS - Senior Vice President

MOBILE PIPE WRAPPERS & COATERS, INC.

E-mail: mobile@mscomm.com
 12766 Violet Rd., Adelanto, California 92301
 Ph: (760) 246-4707, (800) 245-9727, (800) 338-9727, Fax: (760) 246-4348,
 GEORGE D. STODDARD - President
 JIM HARVEY - Vice President and General Manager

SHAWCOR PIPE PROTECTION LLC (A ShawCor Company)

Website: www.BrederoShaw.com
 DIVISION HEADQUARTERS:
 3838 N. Sam Houston Pkwy. E., Ste. 300, Houston, Texas 77032-3400
 Ph: (281) 886-2350, Main Fax (281) 886-2351, Sales Fax: (281) 886-2353.
 JOHN TIKKANEN - President
 LEE EVANS - Vice President Onshore US and Latin America
 DAVID MANSFIELD - Vice President - Controller
 PAUL M. BRANCH - US Business Manager
 CARLOS ESCOBAR - Latin America Manager
 BETTY FRIEDMAN - Offshore/CCI Proposals
 MARK SOLOMONKA - Western US & Water Transmission Market
 DAVE KEYS - Sales Representative
 MARIA COOK - Sales Representative
 RANDY BARTON - Sales Representative
 TRAVIS WHITEHURST - Quality Manager - North America
 HARRY STOLLMACK - Health, Safety, Environmental

WESTERN PIPE COATERS & ENGINEERS, INC.

P. O. Box 157, Orem, Utah 84057
 Ph: (801) 225-5168, Fax: (801) 225-5366
 RICHARD F. BRUNST, JR. - President
 MIKE BURGESS - Business Manager

WOMBLE COMPANY, INC.

Website: www.wombleco.com
 5875 Kelley St., Houston, Texas 77026
 Ph: (713) 635-8300, Fax: (713) 635-5209
 ALICE F. WOMBLE - President
 LARRY McKINNEY - General Manager
 ANDREA WOMBLE - Sales
 TODD WOMBLE - Sales
 CAROL MADDOX - Sales
 JENEE WOMBLE STEFANAKAS - Sales

Associate Members

AA PIPELINE CONTRACTORS

Email: aapipeline@sbcglobal.net
 3199 Pinewood Drive, New Waterford, Ohio 44445,
 Ph: (330) 457-0110, Fax: (330) 457-0131
 TOM DILLON - President
 SHAWN DILLON - Operations Manager
 BRENT DILLON - Field Supervision
 BOB DILLON - Field Supervision

AIRTECH SPRAY SYSTEMS, INC.

4303 Pinemont, Houston, Texas 77018 Ph: (713) 681-0013,
 Main Fax: (713) 681-7222 Counter Fax: (713) 681-6813
 JOE ACOSTA - President

JOHN WEEMS - Executive Vice President
 RONALD CRADIT - Vice President, Sales

AJAX TOCCO MAGNETHERMIC CORPORATION

1745 Overland Ave., Warren, Ohio 44482-0991
 Ph: (330) 372-8511, (800) 547-1527, Fax: (330) 372-8608
 GERALD JACKSON - Manager - Application Engineering
 WANDA STANKEWICH - Manager - Bar and Tube Products

AKZO NOBEL COATINGS INC.

20 Culvert St., Nashville, Tennessee 37210,
 Ph.: (615) 259-2430, Toll Free (800) 543-0280,
 Websites: www.resicoat.com, www.interpon.com,
 Email: dieter.schemberger@resicoat.com
 DIETER SCHEMBERGER - Sales Manager
 FRITZ HERRMANN - Sales Representative
 PAULO CAMPOS - Technical Sales Representative South America
 JEAN-PAUL BUQUET - Market Mgr. Functional Coatings Asia
 STEVE DREW - Business Development Director

ALLAN EDWARDS, INC.

Website: www.allanedwards.com, aedwards@allanedwards.com
 P.O. Box 9457, Tulsa, Oklahoma 74157,
 Ph: (918) 583-7184, Fax: (918) 583-8423
 ALLAN J. EDWARDS, III - President
 JOHN L. DISHER - Vice President
 SABRA R. STEELE - Administrative

AMERICAN STEEL PIPE DIVISION OF AMERICAN CAST IRON PIPE COMPANY

P. O. Box 2727, Birmingham, Alabama 35202-2727
 2930 16th St. North, Birmingham, Alabama 35207
 Ph: (205) 325-7742, Fax: (205) 325-8194
 J.D. (JON) NOLAND - Manager, Field Sales
 CAROL SPARKS - Customer Service Manager
 D.M. (MARC) CURLS - Birmingham District Sales Manager
 A.G. (ANGELO) RUSSO - Houston District Sales Manager
 E.J. (JASPER) TREES - Chicago District Sales Manager
 H.C. (HERB) WILLIAMS - Atlanta District Sales Manager

AMPACET CORPORATION

Website: www.ampacet.com Email: jserbaroli@ampacet.com
 660 White Plains Rd., Tarrytown, New York 10591-5130,
 Ph: (914) 631-6600, Fax: (914) 631-7278
 JOSEPH A. SERBAROLI, JR. - Strategic Business Manager

BASELL POLYOLEFINS

Website: www.basell.com, hans.videler@basell.com;
 RICK LINDSAY - Business Mgr., North America (Lansing, MI),
 SEAN COMERFORD - Global Customer Projects & Technical Svcs. Manager (Carrington, England)
 HEINZ VOGT - Product & Application Development Manager (Frankfurt, Germany)
 HANS VIDELER - Global Business Mgr. Anti-Corrosion Coating (Moerdijk, The Netherlands)

BASF CANADA

Website: www.basf-corp.com
 100 Milverton Dr., 5th Floor, Mississauga, Ontario L5R 4H1
 Ph: (416) 675-3611, Fax: (416) 674-2588
 KERRY BOWMAN - Canadian Business Manager
 BASF NAFTA
 1216 Trend Drive, Carrollton, Texas 75006,
 Ph: (972) 416-2554, Fax: (972) 416 8674
 JOHN WILLIAMS - Pipe Coating Specialist/USA

BEKAERT CORPORATION

Website: www.bekaert.com/na
 Email: john.holland@us.bekaert.com
 1395 S. Marietta Pkwy., Bdg. 500, Ste. 100, Marietta, GA 30067
 Ph: (800) 241-4126 & (770) 421-8520, Fax: (770) 421-8521
 JOHN D. HOLLAND - Market Manager; Industrial & Cage Mesh

BERG STEEL PIPE CORP.

Website: www.bergpipe.com
 P.O. Box 59209, Panama City, Florida 32412-0209
 Ph: (850) 769-2273, Fax: (850) 763-9683
 DAVID J. DELIE - President & CEO
 RON WILLIAMSON - Vice President, Distributor Products
 ALAN HODGSON - Vice President, Technical Sales & Q.A.
 WAYNE C. LOPER - Vice President, Finance & Accounting
 L. JOHN BURTON - Vice President, Operations

BERRY PLASTICS CORROSION PROTECTION GROUP (Covalence Raychem, Polyken®, Powercrete® & AnodeFlex™)

Website: www.tycocpg.com, Email: CPG@tycoadhesives.com

In the Americas:

Tyco Adhesives Corp., 25 Forge Pkwy., Franklin, Mass. 02038,
Ph: (800) 248-0149, Fax: (508) 918-1910
SAM THOMAS - Vice President
BOB HAYES - Sales Manager
AARON SCHIFLETT - Sales Manager
GROVER MARSHALL - Sales Manager
ROBIN JOHN - Sales Director
OSVALDO D'ALBUQUERQUE - Sales Manager

CANUSA-CPS

Website: www.canusacps.com
Corporate Office
25 Bethridge Rd., Toronto, Ontario, Canada M9W 1M7,
Ph: (416) 743-7111, Fax: (416)743-5927,
E-mail: info@canusacps.com
RON DUNN - Vice President & General manager
WAYNE HODGINS - Vice President, Marketing
JIM BRONSON - Vice President, Business Development
FRED WUTSCHERT - Manager, Asia Pacific
Americas Region Office
2408 Timberloch Place, Building C-8, The Woodlands, TX 77380,
Ph.: (281) 367-8866, Fax: (281) 292-8571
RICHARD LEWELLEN - Manager, Americas
RON DUBLIN - Sales Manager USA, Northern Latin America
CARL GUDME - Sales Manager, Southern Latin America
SCOTT SMITH - Sales manager, Western USA
JEFF BERTSCHE - Sales Manager, Eastern USA

CATERPILLAR INC.

Website: www.cat.com
Email: Macholan_Daniel_R@cat.com
13105 Northwest Frwy., Ste. 1010, Houston, Texas, 77040-6354,
Ph: (713) 329-2207, Fax: (713) 329-2260
DAN R. MACHOLAN - Global Pipeline General Manager
MARCO JANNUZZI - CAT SARL Pipeline Market Mgr., 76
Route de Frontenex, P.O. Box 6000 CH-1211, Geneva 6 Switzerland

CCI INSPECTION SERVICES, INC.

Website: www.cciinspection.com
Email: jonell@cci-inspection.com
2210 North Frazier, Ste. 200, Conroe, Texas 77303,
Ph: (936) 760-1760, Fax: (936) 441-4974
JONELL A. NIXON - President
JACK WOOLFORD - Comptroller
TERRY YEAMAN - QA Manager
TOM SWAN - Equipment Sales

CELTIC MARINE CORPORATION

Website: www.celticmarine.com
Email: info@celticmarine.com
3888 S. Sherwood Forest Blvd., Baton Rouge, Louisiana 70816,
Ph: (225) 752-2490, Fax: (225) 752 2582
MICHAEL O'CONNOR - President/COO
MONA PHEGLEY - Assistant Vice President Sales and Marketing

CHEMLINE INCORPORATED

Website: www.chemline.net Email: JohnP@chemline.net
5151 Natural Bridge, St. Louis, MO 63115,
Ph: (314) 664-2230, Fax: (314) 664-1355
JOHN PANTANELLA - President
STEVE JACOBS - Sales
ALAN CAIN - Research

CRC-EVANS PIPELINE INTERNATIONAL, INC.

P. O. Box 50368, Tulsa, Oklahoma 74150
Ph: (918) 438-2100, Fax: (918) 438-6237
CHRIS DUNN - Chief Engineer, E-mail: cdunn@crc-evans.com
ED STANTON - Sales Engineering Manager,
E-mail: estanton@crc-evans.com
HOLLAND: CRC-Evans BV, Galvanistraat 6, 3861 NJ Nijkerk,
The Netherlands Ph: +31-33-253-4369, Fax: +31-33-253-5709
GUS MEIJER - Vice President International Sales,
E-mail: gmeijer@crc-evans.nl
PIETER VAN DER JAGT - Project Engineer,
E-mail: p.jagt@crc-evans.nl
ENGLAND: Field Joint Coating Services:
Pipelines, Contract Sales & Service Center: Unit 12, Farrington Rd.,
Burnley BB11 5SW United Kingdom,
Ph: +44-1282-415323, Fax: +44-1282-415326, E-mail:
sales@pih.co.uk
PHIL BOND - Managing Director

CREST INDUSTRIAL CHEMICALS, INC.

Email: crest@crestchemical.com
1737 County Rd. 57, Rosharon, Texas 77583,
Ph: (713) 780-1828, Fax: (713) 583-9957

BERNARD CORRELA - President
J.D. BENNETT - Vice President Sales

CRTS, INC.

Website: www.coatingrobotics.com
Email: jhuggins@coatingrobotics.com
1807 N. 170th E. Ave., Tulsa, Oklahoma 74116,
Ph: (918) 877-5210, Fax: (918) 877-5211
E-mail: rlangley@coatingrobotics.com
JAMES A. HUGGINS - President
RUSSELL M. LANGLEY - Executive Vice President

J. DAVID CARTER - Field Services General Manager
DAVID PAULLEY - International Projects Manager

CSI TUBULAR PRODUCTS, INC.

P. O. Box 5075, Fontana, California 92335
Ph: (800) 426-4171, Fax: (909) 350-6210
RAY DUBREUIL - Sales Manager
RICK CRONHOLM - Account Manager
MARTHA MARTINEZ - Customer Service Manager



We've Got You Covered

CCSI is the tested and proven industry leader for innovative coating solutions, with more than 2 million field joints coated worldwide. We have designed and operated the world's largest fleet of coating systems for 20 years, continuously adapting to industry demands.

Ongoing technological development in response to customer priorities and environmental demands results in our extensive variety of field joint coating options, including: FBE, Dual-Layer FBE, ARO, TSA, PUF Joint Infill, GatorBack™ Joint Infill, SPU, Multi Component Liquid, Flame Spray PP/PE, and WideSheet™ PE/PP. Put our expertise to work on your project. We've got you covered!



CCSI
A BAYOU COMPANY

Commercial Coating
Services International, Ltd.

Tel: 936-539-3294
www.commercialcoating.com

Fax: 936-539-3073
info@commercialcoating.com

DENSO NORTH AMERICA INC.

Website: www.densona.com
 Email: lwilliams@densona.com
 9747 Whithorn Drive, Houston, Texas 77095,
 Ph: (281) 821-3355
 LUCIAN WILLIAMS - General Manager

DUN TRANSPORTATION STRINGING, INC.

Website: www.duntrans.com
 Email: gene@duntrans.com
 304 Reynolds Lane, Sherman, Texas 75092,
 Ph: (903) 891-9660, Fax: (903) 891-9665
 GENE JOHNSON - President
 MATT MUIRHEAD - Vice President
 MIKE NUNNENKAMP - Secretary/Treasurer

DUPONT PIPELINE SOLUTIONS

grauer@dupontpowder.com
 9800 Genard St., Houston, Texas 77041,
 Ph: (713) 939-4000, Customer Service: (800) 247-3886,
 Fax: (713) 939-4027
 DAVID J. LAZZERI - President
 BILL RISING - Regional Mgr. - Finance/Planning, Powder Americas
 TOM GRAUER - Sales Manager - Functional Coatings
 KURUVILA VARUGHESE - Engineering Services Manager
 JOHN HAKKINEN - Sales Representative
 CRAIG DIETZ - National Product Manager
 GLORIA VILLAFRANCA - Product Management Assistant

DURA-BOND PIPE LLC

Website: www.dura-bond.com
 rwatkins@dura-bond.com
 2716 South Front St., Steelton, PA 17113
 Ph: (717) 986-1100, Fax: (717) 986-1104
 WAYNE NORRIS - President

ENCASE CORPORATION

info@encasecorp.com
 10503 East 59th St., Indianapolis, Indiana 46236
 P. O. Box 26052, Indianapolis, Indiana 46226-0052
 Ph: (317) 823-4426, Fax: (317) 823-0046
 CHARLES R. THATCHER - Chairman of the Board ALICE F.
 THATCHER - President AMY F. THATCHER - Vice President
 ANDREW E. REEDER - Vice President Engineering
 JENNIFER M. CHELF - Office Manager

ERVIN INDUSTRIES, INC.

3893 Research Park Drive, P. O. Box 1168, Ann Arbor, Michigan
 48106 Ph: (734) 769-4600, (800) 748-0055, Fax: (734) 663-0136
 WILLIAM RHODABERGER - Vice President Sales and Marketing
 JACK POLITZ - Sales Manager

EVRAZ OREGON STEEL MILLS, INC.

Website: www.osm.com Email: coffind@osm.com
 1000 Southwest BRD.way, Ste. 2200, Portland Oregon, 97205,
 Ph: (503) 978-6075, Fax: (503) 240-5291
 LARRY R. LAWRENCE - Vice President
 DAVID COFFIN - Regional Sales Manager

FAREMOUTH COMPANY

Website: www.faremouth.com Email: faremouth@sbcglobal.net
 10565 Katy #215, Houston, Texas 77024, Ph: (713) 895-7772
 MARY ANN FAREMOUTH-SANDLAND
 KIM EGYED - Assistant

FOREST LINES, LCI SHIPHOLDINGS, INC.

Website: www.forest-lines.com
 Email: baldwjm@intship.com
 650 Poydras St., Ste. 1700, New Orleans, Louisiana 70130,
 Ph: (504) 593-8210, Fax: (504) 593-2532
 JAMES M. BALDWIN, JR. - Executive Vice President
 RON ACKERMAN - Assistant Vice President

H.M.S. CORPORATION

651 North Shepherd, Ste. 440, Houston, Texas 77007
 Ph: (713) 869-3944, Fax: (713) 869-2759
 W.C. (BILL) SANDLAND - President
 KELLY VALE - Office Manager

HEMPEL COATINGS (USA), INC.

600 Conroe Park North Drive, Conroe, Texas 77303
 Ph: (800) 678-6641, Fax: (936) 523-6073
 PETER TRELAVERN - Special Projects Mgr., (713) 859-6002
 MIKE BARBADO
 DANNY WELLS
 WAYNE KAUTZ

HOFFMAN BLAST II BY CIRCLE R INDUSTRIES, INC.

Website: www.hoffmanblastii.com,
 jhoffmanblast@aol.com
 940 Hensley Lane, Wylie, Texas 75098
 Ph: (972) 941-8915, Fax: (972) 941-8916
 DICKEY RAY - President
 DALE RAY - Vice President
 JOSEPH H. HOFFMAN

**INTERNATIONAL LOGISTICS COMPANY, INC.
 (A Cooper Group Company)**

Website: www.coopertsmith.com
 curt.gauthe@coopertsmith.com
 P.O. Box 53, 3027 Highway 75, Darrow, Louisiana 70725
 Ph: (225) 474-8195, Fax: (225)474-5946
 CURT G. GAUTHE' - Managing Director

IPSCO TUBULARS INC.

Website: www.ipsco.com
 IPSCO Enterprises Inc., 650 Warrenville Rd.,
 Ste. 500, Lisle, Illinois 60532,
 Ph: (630) 810-4800,(877) 594-7726, Fax: (630) 810-4600
 DAVID BRITTEN - President
 MIKE BRODA - Sales Service, Tubular Products
 NAPCA Contact: Todd Phillips - National Sales Mgr. Project Line Pipe,
 (281) 445-5355,tphillips@ipsco.com

ITW GEMA

Website: www.itwgema.com
 Email: Chaislip@itwgema.com
 P. O. Box 88220, Indianapolis, Indiana 46208-0511
 Ph: (317) 298-5143, Fax: (317) 298-5010
 CHRISTOPHER MERRITT - General Manager
 CHARLES A. HAISLIP - Director, Aftermarket Products

**JOHN DEERE WORLD WIDE
 CONSTRUCTION FORESTRY DIVISION**

1515 5th Ave., P.O. Box 8806, Moline, Illinois, 61266-8806,
 Ph: (309) 781-7937
 DAVID ALTHAUS - Events and Promotions Mgr.

JOTUN POWDER COATINGS A/S

Website: www.jotun.com
 Email: richard.cowl@jotun.com
 Jotun Powder Coatings U.A.E., P.O. Box 51033,
 Dubai, United Arab Emirates
 Ph: 971 4 3472 515, Fax: 971 4 3472 815
 KNUT ØIVIND MALMIN - President
 DENIS GRIMSHAW - Segment Manager
 RICHARD COWL - Global Sales Manager

JSW STEEL (USA) INC.

Website: www.jindalusa.com
 5200 E. McKinney Rd., Baytown, Texas 77520
 Ph: (281) 383-5265, Fax: (281) 383-4900
 VIVEK KASHYAP - Pipe Sales Manager

KELLY PIPE CO., LLC

Website: www.kellypipe.com
 Email: gchilds@kellypipe.com
 11680 Bloomfield Ave., Santa Fe Springs, California 90670
 Telephone (562) 868-0456, Fax: (562) 863-4821
 EARLE COHEN - President
 JOHN WOLFSON - Vice President, Western Region
 STEVE LIVINGSTON - Vice President, Central Region
 GARY CHILDS - Manager Marketing

KEN-MAR INDUSTRIES

Email: kenmarindustries@yahoo.com
 P.O. Box 40444, 436 Hurst Drive, Bay Village, Ohio 44140
 Ph: (440) 835-1627, Fax: (440)899-1076
 MR. SCOTT T. WILSON - President, E-Mail: biscoty@aol.com
 MRS. JACKIE SCHAFER - Vice President, Operations
 MRS. TERRY WILSON - Vice President, Finance
 MR. DEREK SCHAFER - Field Operation Manager

LONE STAR SPECIALTY PRODUCTS, LLC

Website: www.lonestarspecialties.net
 Email: chris@lonestarspecialties.net
 P.O. Box 247, Lone Star, Texas 75668
 Ph: (903) 656-2536, Fax: (903) 656-2151
 CHRIS O. SMITH - President

LONE STAR STEEL COMPANY

P.O. Box 803546, Dallas, Texas 75380-3546

Ph: (972) 386-3981, Fax: (972) 770-6409
 GEORGE THOMPSON - Senior Vice President - Sales and Mktg.
 RUSTY FISHER - Vice President - Line Pipe Sales

LS INDUSTRIES

Website: www.lindustries.com Email: sales@lindustries.com
 710 E. 17th St. N., Wichita, Kansas 67214
 Ph: (316) 265-7997, Fax: (316) 265-0013
 BRITTON HARPER - Marketing Director
 MIKE HAMLIN - Sales Manager, Pipe Specialist

3 M COMPANY

Website: www.3M.com/corrosion, hhernandez@mmm.com,
 jakehr@mmm.com, tgvaughan1@mmm.com
 6801 River Place Boulevard, Austin, Texas 78726-9000
 Ph: (800) 722-6721, Fax: (512) 984-4871
 RICHARD SCOTT - VP & General Mgr. - Corrosion Protection Prod.
 HENRY HERNANDEZ - Marketing Manager/Pipe
 ALAN KEHR - Pipe Sales/Marketing Manager
 TOM VAUGHAN - Pipe/Rebar Sales Manager
 JEFF JOHNSON - International Marketing Manager
 JEFF WILKINS - Liquids Marketing Manager

T.G. MERCER CONSULTING SERVICES, INC.

Website: www.tgmerc.com, george@tgmerc.com
 2300 Tin Top Rd., Weatherford, Texas 76087
 Ph: (817) 596-7367, Fax: (817) 596-7301
 GEORGE MERCER - President
 BRUCE MUNRO - Executive Vice President

METAL PARTS EQUIPMENT CO.

16365 Park Ten Boulevard, Ste. 185, Houston, Texas 77084
 Ph: (281) 398-1191, Fax: (281) 398-1174
 JAMES J. O'SULLIVAN, JR. - President
 DARREN BOWDEN - Manufacturer's Representative
 BRIAN BERGNER - Manufacturer's Representative
 KEN MONTI - Manufacturer's Representative

MINELCO, INC.

Website: www.minelco.com
 Email: minelco.inc@minelco.com
 2020 Scripps Center, 312 Walnut St., Cincinnati, Ohio 45202
 Ph: (513) 322-5530, Fax: (513) 322-5531
 MATS DRUGGE - President
 ERIC BOSLER - Business Development Manager

MONTGOMERY TRUCKING, CO.

Website: www.mtllogistics.com
 Email: jimmy@mtlogistics.com
 6300 Schurmier, Houston, Texas 77048-5801
 Ph: (713) 592-6766, Toll Free: (877) 787-4644,
 Fax: (713) 592-6769
 JIM MONTGOMERY - President
 DAVID MONTGOMERY - General Manager

NORDSON CORPORATION

Email: ballsop@nordson.com; dczech@nordson.com
 Powder Systems Group
 300 Nordson Drive, Amherst Ohio 44001
 Ph: (800) 626-8303, (440) 985-4000, Fax: (440) 985-1102
 KEN KREEGER - Director of North American Powder Sales
 HERB TURNER - Vice President
 BOB ALLSOP - Marketing Manager
 ERNIE FENA - Vice President Liquid Systems Group
 DAVE CZECH - Global Sales & Marketing Mgr. Liquid Sys. Group

OFFSHORE JOINT SERVICES, INC.

Website: www.ojs.com
 1621 Primewest Pkwy., Katy, Texas 77449
 Ph: (281) 578-6523, Telefax (281) 492-8340
 PAUL L. POOL - President
 WILLIAM H. GOWAN - Executive Vice President
 M. ALLAN PRIMROSE - Chief Financial Officer
 DENNIS LEE - Vice President Marketing
 ANDREW J. PAUL - Vice President Coatings
 DONALD A. BENSON - Vice President Operations

OSBORN INTERNATIONAL

Website: www.osborn.com
 Email: avarvoutis@osborn.com
 5401 Hamilton Ave., Cleveland, Ohio 44114
 Ph: (216) 361-1900, Fax: (216) 361-1913
 CHUCK SHULTZ - President
 DOUG TRASATT - Vice President, Sales
 ART VARVOUTIS - Business Development Mgr., North America



LONE STAR
SPECIALTIES, LLC

PIPELINE **COATING** SYSTEM

STEP **1**

PIPE PREPARATION

Steel pipe is shot/grit blasted to a commercial finish with a 2-3 ml anchor profile pattern.

STEP **2**

PRIMER APPLICATION

Synthetic primers, Low VOC primers and Epoxy primers that provide excellent adhesion to pipe and enhance enamel bond are available depending upon specific application.

STEP **3**

FIBERGLASS REINFORCEMENT

Inner and outer fiberglass reinforcement wraps provide mechanical strength to the enamel system.

STEP **4**

COAL TAR ENAMEL TOPCOAT

Various grades of enamel are available depending on the specific application. Continuous operating temperatures up to 230° F (110° C) can be achieved.

STEP **5**

UV BARRIER KRAFT PAPER

A protective paper that covers the coal tar enamel preventing ultraviolet exposure.



APPLICATIONS



NATURAL GAS

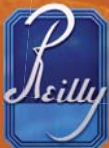


WATER



OIL

FORMERLY:



toll | 800.256.2032
main | 903.656.2536

LONESTARSPECIALTIES.NET
physical | 6412 U.S. Hwy 259 South Lone Star, TX 75668-3102

PE BEN USA, INC.

Website: www.pebenusa.com, Email: dmykyte@pebenusa.com
411 Bayou Drive, Channelview, Texas, 77530
Ph: (281) 452-4204, Fax: (281) 452-5915
DALE MYKYTE - President
KIM BRYCE - Executive Assistant

PEARSON INDUSTRIES INC.

Website: www.pearsonindustries.com
Email: bpearson@pearsonindustries.com
P.O. Box 681360, Prattville, Alabama 36068
811 County Rd. 4 East, Prattville, Alabama 36067,
Ph: (334) 365-5416, Fax: (334) 365-5729
BILL PEARSON - President
DANIEL PRICE - Plant Manager

PETTIBONE

Website: www.gopettibone.com
Email: sales@pettiboneusa.com
1100 Superior Ave., P.O. Box 368, Baraga, MI 49908
Ph: (906) 353-6611, Fax: (906) 353-6325
KEVIN WALSH - President
PETE NEGRO - Controller
PETE HAIKIO - Vice President of Sales and Marketing
ANDREW KEMPPAINEN - Cary-Lift and Speedswing Prod. Spec.
SANDRA LYTIKAINEN - Customer Service Manager
DAVE DOMPIER - Service Manager

PIPE EXCHANGE, INC.

Website: www.pipexch.com
Email: dolty@pipexch.com
13831 Northwest Freeway, Ste. 525, Houston, TX 77040
Ph: (713) 934-9480, Fax: (713) 934-9490
DOLTY CHERAMIE III - President

PIPELINE INSPECTION CO., LTD.

Website: www.picltd.com Email: sales@picltd.com
P. O. Box 55648, Houston, Texas 77255-5648
Ph: (713) 681-5837, Fax: (713) 681-4838
B. I. WREN - Chairwoman of the Board
G. N. MILLER - Managing Director & CEO
B. C. MILLER - Secretary
JOHN GRAHAM - Chief Operating Officer
DON GRUBB - Sales
DAVE MOORE - Inside Sales
RICHARD WOMACK - Engineer
P. O. WRIGHT - Consultant
J.L. SPERANDIO - Consultant

POLYGUARD PRODUCTS, INC.

P. O. Box 755, Ennis, Texas 75119
Ph: (972) 875-8421, Fax: (972) 875-9425
JOHN W. MUNCASTER - President
R. D. HOBBS Senior - Vice President
RODNEY BRINKMAN - Vice President, Technical Services
JANINE MURCHISON - Sales
CHIC HUGHES - Vice President, Pipeline Products Div.,
(713) 681-1743

RED MAN PIPE & SUPPLY CO.

Website: www.red-man.com
P.O. Box 35632, Tulsa, Oklahoma 74153-0632
Ph: (918) 250-8541, Fax: (918) 461-5376
CRAIG KETCHUM - President & CEO
KEN HAYES - Director Standard & Line Pipe

**ROHM AND HAAS CHEMICALS, LLC,
DBA ROHM AND HAAS POWDER COATINGS**

Website: www.rohmhaaspowdercoating.com
Email: pbechtold@rohmhaas.com
150 Columbia Drive, Reading, PA 19601
Ph: (610) 775-6600, Fax: (610) 775-6691
VOLKAN GOREN - Segment Dir. Consumer & Industrial Goods
PHIL BECHTOLD - Sales Mgr. Consumer & Industrial Goods Seg.
STEVE KIEFER - New Business Development Manager
GLENN CORRELL - N. American Reg. Research & Dev. Manager

ROSLER METAL FINISHING

Website: www.rosler.us Email: info@rosler.us
1551 Denso Rd., Battle Creek, Michigan 49015
Telephone (269) 441-3000, Fax: (269) 441-3001
EUGEN HOLZKNECHT - General Manager
Ph: (269) 441-3611, E-mail: eholtzknecht@rosler.us
TIMOTHY GIBSON - General Sales manager
RICK ROTH - Equipment Production Division Manager

SPECIALTY POLYMER COATINGS, INC.

Website: www.spc-net.com
Unit #104, 20529 62nd Ave., Langley, B.C.,
Canada V3A 9R4
Ph: (604) 514-9711, Fax: (604) 514-9722
BOB ALLISTON - CEO
CHRISTOPHER ALLISTON - VP and CFO
J. TRACY MENARD - General Manager-USA
SCOTT NEWCOMER - Technical Sales and Service
RONNIE HANKINS - Technical Sales Representative
PHILIP J. CLEMENTS - Sales
O.B. "SONNY" DAWSON - Plant Manager

SPT ENERGY GROUP, LLC

Website: www.spt-energy.com
Email: info@spt-energy.com
ROBERT J. AGUILAR - Executive Managing Partner
MARTY MARTIN - General Manager
BRODY MEAUX - Operations Manager
TANYA MEDLEY - Sales & Project Manager

STUPP CORPORATION

12555 Ronaldson Rd., Baton Rouge, Louisiana 70807
Ph: (225) 775-8800, (800) 933-7473, Fax: (225) 775-7610
JOHN STUPP - Chairman of the Board
ED SCRAM - President, E-mail: escram@stupp.com
D.L. EFFERSON - Senior Vice President-Commercial,
E-mail: defferson@stupp.com

TAYLOR NORTHEAST, INC.

Website: www.taylornortheast.com
Email: kkoach@taylornortheast.com
931 Hemlock Rd., Morgantown, Pennsylvania 19543
Ph: (610) 286-8080, Fax: (610) 286-8099
JIM MCCORMACK - V.P./G.M.
KEVIN A. KOCH - Taylor Product Sales Manager

TEK-RAP, INC.

P. O. Box 96407, Houston, Texas 77213
Ph: (281) 459-2491, Fax: (281) 458-5114
MURIEL ZUCKERBERG - President
JOHN C. DEMORE - Executive Vice President
GEORGE CLARK - Plant Manager
DR. RICHARD W. GEARY, PH.D. - Technical Director
CINDY SMITH - Inside Sales Coordinator
MIKE SECHESKI - National Accounts Manager
JAMES (Jimmy) E. SHUKANES, JR. - Field Service Technician

TENARIS

Website: www.tenaris.com
2200 West Loop South, Ste. 800, Houston, Texas 77027
Ph: (713) 767-4400, Fax: (713) 767-4455
MAURICIO LACOUTURE - General Manager Line Pipe Proj. USA,
mlacouture@tenaris.com
ANDRE UCHOA - General Manager Offshore Line Pipe USA,
auchoa@tenaris.com

TEXAS PIPE SUPPLY CO., INC.

Website: www.texaspipe.com
Email: arts@texaspipe.com
2330 Holmes Rd., Houston, Texas 77051
Ph: (713) 799-9235, Fax: (713) 799-8701
JERRY RUBENSTEIN - Chairman
ART SHELTON - President
KEITH RUBENSTEIN - Executive Vice President - Operations
EDDIE BRELAND - Executive Vice President - Sales
BERNIE WEBER - Director of Purchasing

TEX-TUBE COMPANY

Website: www.tex-tube.com
Email: rdavila@tex-tube.com
1503 North Post Oak Rd., Houston, Texas 77055
Ph: (713) 685-3204, Fax: (713) 681-5256
ISIDRO CANTO - General Manager
RAYMOND DAVILA - Vice President Sales

TUBULAR SYNERGY GROUP, LP

Email: fisher@tubulargroup.com
5055 Keller Springs Rd., Addison, TX 75001
Ph: 214-623-5071
STEVE FOWLER - Principal
RUSTY FISHER - Vice President Line Pipe Sales

TURNKEY ANTICORROSION

11931 Lois Lane, Pinehurst, Texas 77362
Ph: (281) 252-6175, Fax: (281) 252-4157

TIM YOCKEY - President
WENDY YOCKEY - Secretary Treasurer

UNIVERSAL MINERALS INTERNATIONAL, INC.

Website: www.umint.com Email: jordye@umint.com
4620 South Coach Drive, Tucson, Arizona 85714
Ph: (520) 917-0661, (866) 286-6311, Fax: (520) 917-0664
JORDY ENSIO - President

US STEEL TUBULAR PRODUCTS

600 Grant St., Rm. 2001, Pittsburgh, Pennsylvania 15219-2749
Ph: (800) 553-3842, (412) 433-3842, Fax: (412) 433-3878
SCOTT ROBERTSON - Business Manager - ERW Products

VACUWORX INTERNATIONAL

Website: www.vacuworx.com
Email: bsolomon@vacuworx.com
10105 E. 55th Pl., Tulsa, Oklahoma 74146
Ph: (918) 259-3050, (866) 664-3450, Fax: (918) 259-3055
BILL SOLOMON - President
DARRELL HOCUTT - Shop Manager
RAY PLANK - Parts Manager

THE VALSPAR CORPORATION

1101 S. Third St., Minneapolis, Minnesota 55415
Ph: (612) 332-7371, Fax: (612) 375-7723
MIKE ADAMS - Mktg. Mgr. Protective Coatings Functional Group,
Ph: (281) 370-6164
RICK PARK - Sales Mgr. Protective Coatings Functional Group,
Ph: (918) 625-6690
MARVIN WILLIAMS - Technical Service and Sales Protective
Coatings Functional Group, Ph: (281) 658-5118

VOLVO CONSTRUCTION EQUIPMENT

Website: www.volvoce.com
One Volvo Drive, Asheville, North Carolina, 28803
Ph: (828) 650-2000, Telefax (828) 650-2513
THOMAS CASTER - Wheel Loader Vice President

WHEELABRATOR ABRASIVES, INC.

Website: www.wheelabr.com
Email: christy.travis@waenam.com
1691 Phoenix Blvd. #390, Atlanta, Georgia 30349
Ph: (770) 991-7404, Fax: (770) 991-7407
BOB SCHMIDT - Vice President of Sales

WHEELABRATOR GROUP

Website: www.surfacepreparation.com
1606 Executive Drive, LaGrange Georgia 30240
Ph: (706) 884-6884, Fax: (706) 884-9918
LINDSEY SPRATLEY - General Manager
RICK ROTH - Sales Manager - Equipment
GREG BOWERS - Sales Manager - Aftermarket

E.A. WILCOX COMPANY

Website: www.eawilcox.com Email: john@eawilcox.com
6436 E. Corvette St., Los Angeles, CA 90040
173 Utah Ave., So. San Francisco, CA 94080-6712
Ph: (323) 728-1221, Fax: (323) 888-6150
JOHN MUNSON - President
JIM SPAULDING - SLS Engineer

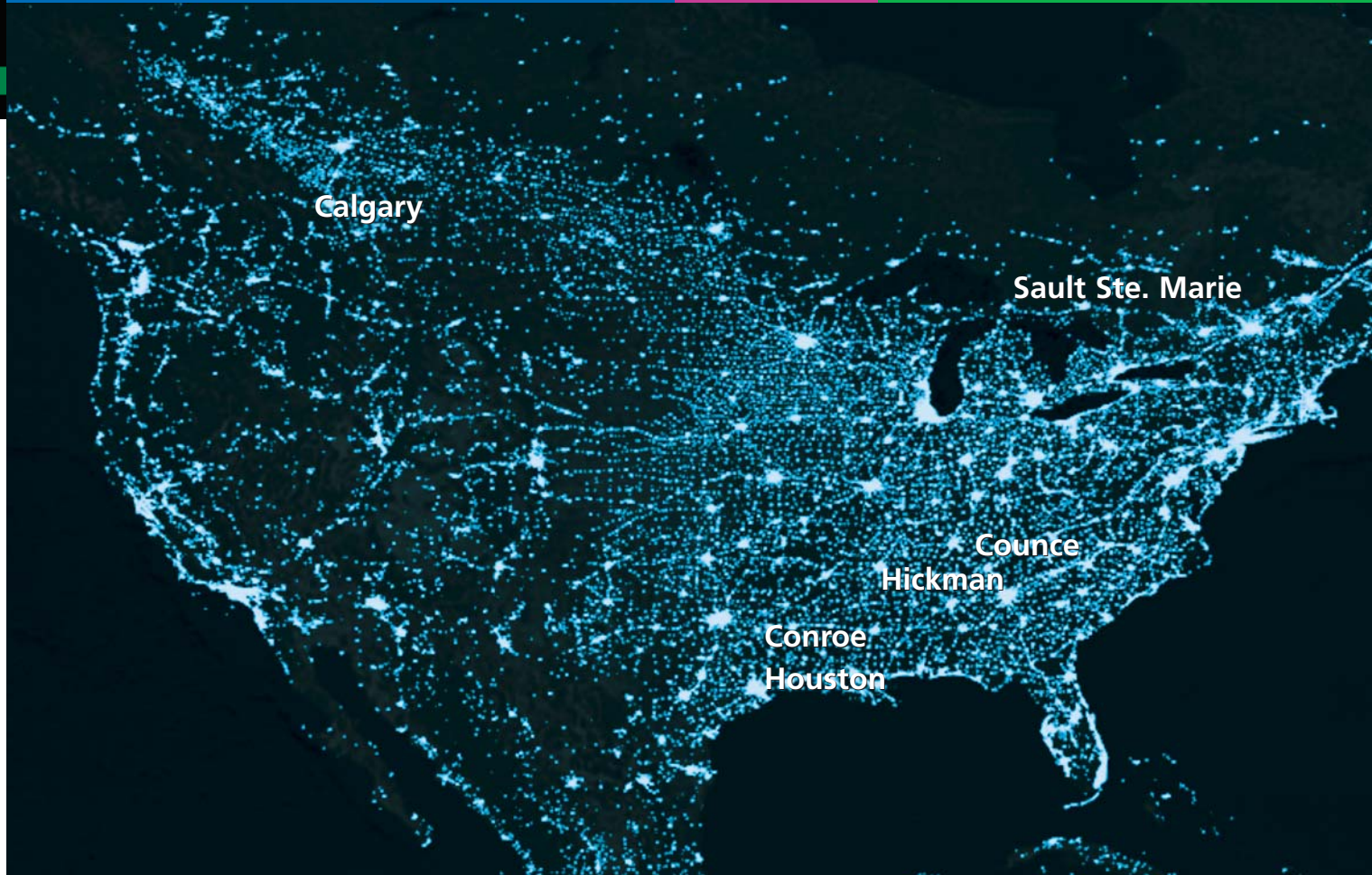
WILSON

Website: www.iwilson.com
Email: lperrin@iwilson.com
P.O. Box 1492, Houston, Texas 77251
1301 Conti, Houston, Texas 77002
Ph: (713) 237-3700, Fax: (713) 237-3774
LYNN PERRIN - Vice President Supply Chain Management
JIM OWSLEY - Vice President Material Sourcing
SHAUN BROCK - Manager Line Pipe Department

International Members

AL QAHTANI PIPE COATING TERMINAL

info@aqpct.com
Tariq A.H. Al Qahtani & Bros,
P.O. Box 20, Dammam 31411, Kingdom of Saudi Arabia,
Ph: 966-3-857-4150, Fax: 966-3-826-9894
TARIQ A.H. AL QAHTANI - Chairman of the Board
SALAH A.H. AL QAHTANI - Executive Vice President
Huzefa Abbas - Manager - Sales & Marketing, Saudi Arabia
Johnny Matthews - Project Development,
(713) 781-0366, jmatthews@saosi.com
Adel S. Botros - Director of Technical Services,
Research & Development, 966-3-856-2733



Made in the USA and Canada.
From the oil sands to the deepwater Gulf of Mexico,
Tenaris is serving the North American energy industry.

At our mills in North America, we produce a broad range of welded and seamless OCTG and line pipe. And in Houston, we manufacture advanced downhole and subsea coiled tubing. At all these facilities we're investing to streamline production processes and set new standards in product quality. We're building an integrated supply chain to make our products and services readily available with the support of a distributor network. Combined with our global capability in seamless tubes and premium connections, Tenaris is serving all your needs, from shallow wells to the most complex offshore environments.

Tubular technologies. Innovative services.

ARABIAN PIPECOATING COMPANY LTD.

P.O. Box 106, Al Khobar, Saudi Arabia 31952
Ph: 966 3 895 3552, Fax: 966 3 894 9157
Donald C. Warren - General Manager
Graham Wells - Operations Manager

ATLANTIDA INTERNACIONAL, C.A.

Email: atlaint@telcel.net.ve
MCO 2006, P.O. Box 025233, Miami, Florida 33102-5233
Ph: 58-65-29555, 58-65-29522, 58-65-25504,
Fax: 58-65-29747
GUSTAVO DE LA ROSA - General Manager

BREDERO SHAW LTD.

GROUP EXECUTIVES
JOHN WILSON - Vice President - Finance
LEE EVANS - Vice President U.S.A./Mexico/Latin America
ROBERT DICK - Vice President - Far East and Middle East
JON T. KING, SR. - Vice President - Europe, Africa, FSJ
AFFILIATES: NORTH AND SOUTH AMERICA
SHAWCOR PIPE PROTECTION, LLC
(See Regular Membership Listing)
CANADA
SHAW PIPE PROTECTION LIMITED 1200, 630-Third Ave.
SW Calgary, Alberta, T2P 4L4, Canada
Ph: (403) 218-8237, Fax: (403) 264-2368
D. GOODRICH - President
K. JOHNSTON - Vice President - Sales

CORINTH PIPEWORKS S.A.

www.cpw.gr, info@cpw.gr
57B, Ethnikis Antistasseos Str.,
152 31 Halandri Athens, Greece, Ph:
30-210-678-7111, Fax: 30-210-678-7510, U.S.- 281-752-7300
CHRISTOPHOROS CATSAMBAS - CEO
ANDREAS KONTOPOULOS - Plant Director
TAXIARCHIS KRIKAS - Commercial Director
VASSILIS GOTSIS - Quality Manager
SARANTIS VINIOS - Coating and Lining Director
U.S. Office: CPW America Company,
14800 St. Mary's Lane, Ste. 140, Houston, Texas 77079,
USA, Ph: 001-, Fax: 001-281-752-7303
Dianne Burger - President, E-mail: DBurger@cpwamerica.com
Mike Musslewhite - Sr. Sales Manager Pipeline Projects, E-mail:
MMusslewhite@cpwamerica.com

CSI COATING SYSTEMS INC.

Website: www.csicoating.com
Email: csi@csicoating.com
2102-5 St., Nisku, Alberta T9E 7X3, Canada,
Ph: (780) 955-2856, Fax: (780) 955-7215
WAYNE DUNCAN - President

GARNEAU INC.

Email: reception@garneau-inc.com
2003 5th St., Nisku, Alberta T9E 7X4 Canada
Ph: (780) 955-2398, Fax: (780) 955-7715
GLEN GARNEAU - President & C.E.O.
CHRIS GARNEAU - VP, Manufacturing
FRANK DEYS - CFO
DOUG COLVILLE - Domestic Sales Manager
RANDY ZILLI - Production Manager
ROSY JOHNSTON - QA & QC Manager

LOGSTOR A/S

Website: www.logstor.com
Email: nwa@logstor.com
Treldevej 191, 7000 Fredericia, Denmark,
Ph: +45 76 23 30 00, +45 99 66 15 82 (direct),
Fax: +45 76 23 32 01
NIELS E. WALTORP - Business Development Manager
JAKOB JESPERSEN - Director - Oil & Gas Division

MÜLHEIM PIPECOATINGS GMBH

Website: www.muelheim-pipecoatings.com
Email: info@muelheim-pipecoatings.com
Pilgerstr. 2, 45473 Mülheim an der Ruhr, Germany
Ph: 011-49-208-4596-0 Fax: 011-49-208-4596-201
INGO RIEMER - Managing Director
OLIVER PERREY - Sales

PROFOUND INNOVATIONS CO., LTD.

Email: stephani@loxinfo.co.th
83/8 Moo 3, Tambol Huay Yai, Amphoe Banglamung,
Changwat Chonburi 20150, Thailand,

Ph: 66-01-902-3936, 66-01-902-3937, Fax: 66-01-826-6178
CLIVE STEPHEN ROBINSON - Vice President & Dir. of Ops.
KEE SOK WAI - Vice President

PSL LIMITED

Email: psind@del2.vsnl.net.in
B-96, Greater Kailash Part I,
New Delhi - 110 048, INDIA,
Ph: 91-11-6434712, 011-6428290,
Fax: 91-11-6435745, 91-11-6476753
M. M. MATHUR - Director
ASHOK PUNJ - Managing Director

SOCOTHERM

EXECUTIVE OFFICE
Via Risorgimento n.62, 45011 Adria (RO), ITALY
Tel: +39-0426-941000, Fax: +39-0426-901055
E-mail: socotherm@socotherm.com,
Website: www.socotherm.com
Z. SOAVE - Chairman & CEO
F. CULZONI - Duty Chairman and R&D Advisor
G. TOCCHIO - Chief Operating Officer
M. LAZZARI - Internal Auditor
M. FRANZOSO - EMEA Area Manager
M. FAVORETTO - West Africa Sales Area Manager
M. THOME - Deep Water Systems Manager
N. CALVO - Business Development & External Relations Mgr.
L. SOAVE - External Relations Dept.
G. GUIDETTI - Research & Development Manager
C.PELLIZZARI - Technical and Sales Advisor
G. ZANELLATO - Estimating Manager

STP LIMITED

Website: www.stpltd.com
Email: pipeprotect@stpltd.com
CORPORATE OFFICE:
3rd Floor 14-15, Farm Bhawan, Nehru Place,
New Delhi - 110 019, India, Ph: 91-11-46561359,
Fax: 91-11-46561358
K. P. SHRIVASTAV - Executive Director & CEO

TUBERIA LAGUNA S.A. DE C.V.

Website: www.tuberialaguna.com.mx
Valle del Guadiana No. 355, Parque Industrial Lagunero,
Gomez Palacio, Dgo. Mexico,
Ph: (871) 759-0271, Fax: (871) 759-0271
JOSE LUIS DIAZ MARQUEZ - Coating Plant Manager
ERNESTO CISNEROS - Operation Manager
JULIO RIVERA - Technical Department

WASCO ENERGY COATERS

Website: www.ppsc.com.my
Email: martyn.wilmott@ppsc.com.my
59-9, 9th Floor, The Boulevard,
Mid Valley City, Lingkaran Syed Putra, 59200 Kuala Lumpur,
Malaysia,
Ph: +603-2287-8990, Fax: +603-2287-8992
FRANK TWYNAM - CEO
GRAHAM COWAN - COO
ALBERTO RUSSO - Commercial Manager
DR. MARTYN WILMOTT - Director of Technology

WELSPUN GUJARAT STAHL ROHREN LIMITED

Website: www.welspunpipes.com
sales_wgsrl@welspun.com
9/B, Tradeworld, Kamala Mills Compound,
Senapati Bapat Marg, Lower Parel, Mumbai - 400 013
(India), Ph: 91-22-56612600/24908000
BRAJA MISHRA - CEO
VIKAS GUPTA - Senior Manager-Marketing

ZARAMELLA PAVAN CONSTRUCTION COMPANY, S.A.

Apartado 44, Lagunillas, Zulia, Venezuela
Ph: (58-65) 24 022, Fax: (58-65) 23 022
PIERLUIGI GIURILOLO - President
MIRCO FUSARO - Vice-President
JORGE BRICENO - Quality Control
U. S. Liaison and Purchasing Office: Z&P Construction Co., S.A.
P.O. Box 260037, Miami, Florida 33126-0037
Ph: (305) 261-3012
LUIS J. CITELLI - Project Manager

International Associate Members

AKZO NOBEL POWDER COATINGS GmbH
Markwiesenstrasse 50, D-72770

Reutlingen, Germany Ph: +49 7121 519 191,
Fax: +49 7121 519 199
DIETER SCHEMBERGER - E-mail: info@resicoat.com
Akzo Nobel China Representative
Office 86 21 627 933 99 ext. 3301
JEAN-PAUL BUQUET - E-mail: info@resicoat.com
Akzo Nobel Coatings Inc., 20 Culvert St.,
Nashville, Tennessee 37210, (615) 259 2430

BAUHUIS INTERNATIONAL

Website: www.bauhuis.com
Email: bauhuis@bauhuis.com
Bauhuis International, PO Box 172, 7470 AD Goor, Netherlands,
Ph: 31-547-272258, Fax: 31-547-272699
LEX BAUHUIS - Managing Director (Production)
JAN OONK - Chief Engineer
HENK BOSWINKEL - Financial Manager

GBA PRODUCTS CO LTD

P.O. Box 4116, Dubai, United Arab Emirates
Ph: 9714 8815565, Fax: 9714 8816230
RAM KINI - Managing Director

HYPERION TECHNOLOGIES INC.

Website: www.hyperiontechnologies.com
Email: mike@hyperiontechnologies.com
6732 - 8th St. NE, Calgary, Alberta, Canada T2E 7H7,
Ph: (403) 221-1410, Fax: (403) 221-1411
LARRY GLENESK - President
MIKE SULLIVAN - Chief Strategy Officer

HYPERLAST LIMITED

Website: www.hyperlast.com
Email: help@hyperlast.com
Station Rd., Birch Vale, High Peak, Derbyshire SK 22 1BR, UK
Ph: 44 (0) 1663 746518, Fax: 44 (0) 1663 746605,
MATTHEW K. MILLER - Managing Director
STUART B. CARLYLE - Business Manager - Offshore Eng.
MARK A. PERRY - Business Development Director
GORDON ALDERLEY - Technical Director

INDUSTRIE POLIECO MPB S.R.L.

Website: www.mpb.it
Email: commerciale@mpb.it
Via Enrico Mattei, n° 49 - 25046 Cazzago S. Martino Brescia, Italy,
Ph: +39 030 7241521, Fax: +39 030 7721928
LOREDANA PERNICI -
Commercial & Marketing Director Steel Pipe Coating
FRANK MUFFELS - Steel Pipe Coating Technology Director

RADYNE

Website: www.radyne.co.uk
Email: sales@radyne.co.uk
Inductotherm Heating and Welding Technologies Ltd,
Thermatool House, Crockford Lane, Basingstoke, Hampshire
RG24 8NA, England, UK,
Ph: 44-118-978-3333, Fax: 44-118-978-3008
STEVE BASKERVILLE - Manager Director, Radyne, UK
MICHAEL LEE - Product Manager Radyne Corporation US,
(414) 481-8360, Fax: (414) 481-8303
RICH GALLIK - General Manager, Fort Worth, Texas

SAINT-GOBAIN TECHNICAL FABRICS EUROPE

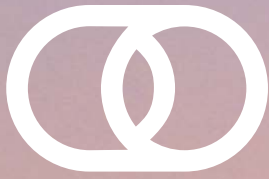
Website: www.sgtf.eu
Email: mathieu.thomas@saint-gobain.com
130 Ave. des Follaz / BP 928, 73009 Chambery Cedex, France,
Ph: +33 (0) 4 79 96 85 56, Fax: +33 (0) 4 79 96 84 95
MATHIEU THOMAS - Marketing Manager
FRANCOIS DUPOUY - Marketing Director

SHAIC INTERNATIONAL CO.

Website: www.shaic.com, davekim@shaic.com
883-3, Bonsan, Jinyoung, Kimhae, Kyungnam, Korea,
Ph: 82-55-342-0401/0402, Fax: 82-55-342-0403
SANG TAE, KIM - President
DAVE KIM - Overseas Business Department

Industry Member

ROBERT F. GUISE
Email: rguise@entergy.com
Entergy Corporation
3700 Tulane Ave., Mail Unit: L-Tul-105
New Orleans, Louisiana 70119
Ph: (504) 593-3449, Fax: (504) 593-3440



CANUSA-CPS

A SHAWCOR COMPANY

Pipeline Corrosion Protection

Canusa-CPS supplies a wide variety of products and systems used for onshore and offshore pipeline corrosion and thermal protection, specifically at the weld area. Products and systems are available for applications that range from ambient to extremely high temperatures, small to very large diameters and for a wide variety of pipeline coatings.

Canusa's products have been used on thousands of kilometres of pipelines worldwide. Our state-of-the-art GTS products are leading the industry in applicator ease of use and in-service performance.

Proven Performance • Global Experience





The National Association of Pipe Coating Applicators is committed to promote the growth of its industry and to provide its members, their customers and the international public with the high standards of quality and workmanship necessary to protect the world's pipeline infrastructure.

**NAPCA is committed to advance
the following Core Values:**

- Member cooperation
 - Ethical business standards
 - Quality workmanship and materials
 - Accurate representation of information
 - Adherence to NAPCA specifications
 - The public's protection

Visit: www.napca.com

*For Bulletins, History, Complete Membership Information,
Member Ads and Other News.*

8570 Business Park Drive, Suite 100, Shreveport, Louisiana 71105
Ph: (318) 227-2769 • Fax: (318) 222-0482