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NAPCA 2010 Convention Program
Renaissance Esmeralda Resort & Spa, Indian Wells, California — APRIL 7-11, 2010

WEDNESDAY, APRIL 7
8:00 a.m. – 5:00 p.m. REGISTRATION – Lobby Court (Courtesy Berry Plastics Corrosion Protection Group (Covalence Raychem®, Powercrete®, Polyken® & AnodeFlex™)
8:30 a.m. BOARD MEETING AND BREAKFAST (NAPCA Board Members Only) – Monaco Room
6:00 p.m. – 6:45 p.m. INTERNATIONAL RECEPTION – Fountain Court Area (Courtesy GBA Products Co LTD)
6:45 p.m. – 7:45 p.m. PRESIDENT’S RECEPTION – Fountain Court Area (Courtesy Associate Members)
DINNER ON YOUR OWN

THURSDAY, APRIL 8
7:45 a.m. – 9:15 a.m. MEN’S AND LADIES’ CONTINENTAL BREAKFAST – Valenc...
The National Association Of Pipe Coating Applicators Aims To Spark A Search For Technical Solutions

In-Plant Pipe Coating Firms And Their Suppliers Beneficially Cooperate To Encourage The Use Of Fixed Coating Plants To Perform Honest Work With The Best Materials Using Standardized Application Specifications

By Lew Bullion, Senior Editor, Pipeline & Gas Journal, Houston, Texas

The National Association of Pipe Coating Applicators (NAPCA) stepped up the pace of its activities during 2009 as it concentrated its attention on technical information development and delivery. The association grew by several measures at a deliberate pace as its leaders laid the groundwork for its future success.

While delivering benefits to the worldwide pipeline and energy industries, NAPCA extended its influence by continuing to encourage the better instincts of its members as they sought to produce exceptional work in safe and healthful environments while encouraging consensus in areas of general concern.

Objectives

The Association’s objectives, business standards and ethics are: “The Association shall seek to promote the general welfare of the plant pipe coating industry; to stimulate the use of plant-applied pipe coating and related materials; to standardize and improve specifications and materials; to aid consumers and manufacturers in their coating material research; to cooperate with other industries and organizations; to disseminate information to the members of the plant-applied pipe coating industry, its customers and the public; and to encourage high standards of workmanship and business ethics in the plant pipe coating industry and particularly among its members, such business standards and ethics to include, but not be limited to, the following:

- To conduct one’s business with financial responsibility;
- To not deviate from the high standards of performance generally accepted in the plant pipe coating industry.”

Current Officers

Officers are Merritt L. Brumbaugh, President; Brendan Ryan, Vice President; and Ryan Norris, Secretary/Treasurer. Merritt B. Chastain, III, is Managing Director and General Counsel. Brumbaugh is Vice President, Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania; Ryan is Vice President/General Manager USA, Bredero Shaw (a ShawCor Company), Calgary, Alberta, Canada; and Norris manages Inside Sales for Dura-Bond Coating, Inc., Export, Pennsylvania.

Board Of Trustees

Trustees serving along with the officers are:
- Don Barder, President and Chief Operating Officer, Liberty Coating Company, LLC, Morrisville, Pennsylvania;
- Richard F. Bunst, Jr., President, Western Pipe Coaters & Engineers, Inc., Orem, Utah;
- Gary Brown, President, Commercial Coating Services International, Ltd., Conroe, Texas;
- George D. Stoddard, President, Mobile Pipe Wrappers & Coaters, Inc., Adelante, California.

Advisory Trustees

Advisory Trustee and Associate Member Chairman is Joseph Hoffman, Hoffman Blast II by Circle R Industries, Inc., Wylie, Texas. An Advisory Trustee and International Member Chairman is Giovanni Portesas, Soothamer Americas, Buenos Aires, Argentina.

Managing Director

L.B. Irish (now deceased) served as the Association’s managing director from 1967 until April 1979 when Merritt B. Chastain, Jr., assumed the duties and served until his retirement at the end of 2008. Chastain also represented NAPCA as its General Counsel from 1971 to the end of 2008.

The new Managing Director and General Counsel is Merritt B. Chastain, III. He took office on January 1, 2009, following a year of working in tandem with the outgoing Managing Director. Merritt B. Chastain, III is Partner - Labor and Employment, Gardere Wynne Sewell LLP, Houston, Texas.

Recommended Specifications

A complete list of current recommended NAPCA specifications, covering a broad range of plant-applied coatings, a recommended practice for surface cleanliness of pipe received at the coating plant and other matters appears on the Association’s web page at www.napca.com/napca_specifications.cfm.

Membership Classes

NAPCA has seven membership classes. Qualifications for membership in each class are:
- Regular Member. Any business entity located in the U.S. primarily engaged in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is to be used for the construction of distribution and/or transmission pipe lines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and other hydrocarbons, including any business entity which applies concrete weight coatings.
- Affiliate Member. Any business entity located in the U.S. which would otherwise qualify for regular membership, in which at least a majority of ownership thereof is held by or is the same as a regular member. Companies qualifying for affiliate membership shall not be eligible for regular membership, except as provided for immediately below. Any company qualified to be an affiliate member may elect to be classed as a regular member and pay dues as such with all the rights and privileges thereof, except it shall have no vote in association affairs.
- International Member. Any business entity located outside the U.S. engaged in a substantial way in the application of protective pipe coatings to steel pipe at permanently established facilities employing permanently located equipment, which pipe is used for the construction of distribution and/or transmission pipelines (as those terms are customarily defined in the oil and gas industry) for crude oil, natural gas and associated products and
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other hydrocarbons, including any business entity which applies concrete weight coatings or insulation coatings.

Associate Member. Any business entity located in the U.S. engaged in the manufacture or sale of materials, supplies, equipment or services used by applicators of protective pipe coatings, any steel pipe manufacturer located in the U.S. which manufactures pipe coated by business entities qualified to be regular or foreign members and any distributor of new steel line pipe located in the U.S. which maintains a substantial inventory of such pipe in stock.

International Associate Member. Any business entity located outside the U.S. which otherwise meets the qualifications for associate membership set forth above and any registered agent of a foreign steel pipe manufacturer which meets the qualifications for foreign associate membership.

A listing of members is included in this issue. Other association member classes are Industry Member and Honorary Member.

Industry Member. Any individual regularly employed as a consultant or as an employee, officer, director or elected official of any corporation, governmental unit, or other entity interested in the end use of coated pipe.

Honorary Member. Any employee or former employee of a regular or associate member approved by the majority of the board of trustees for his or her contribution to the Association. Honorary members include I.H. Perry, John B. Wilson, R.J. Young and John H. Royston.

NAPCA’s Hall of Fame award can be awarded to members or non-members, living or deceased. Annually, members may nominate individuals for this honor. Then, a select committee, consisting of the board of trustees, associate member chairman, managing director and all living recipients of the award, selects recipients of the Hall of Fame award, if any, by secret written ballot. Since its inception in 1965, NAPCA has honored the following with its Hall of Fame award:

R.E. Henry
W.C. Hall, Sr.
G.W. Abernathy
Robert W. Sigle
W.W. Hay, Jr.
Joe Cunningham
E.R. Anderson
C.W. Pillow
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L.B. Irish
James D. Porter
William G. Creel
John M. Holliman, Jr.
Robert Neer
Tom Fauntleroy
John H. Royston
Robert C. (Bob) Stephens
Bob Theisen

Jerry E. Shea, Sr.
Ronald E. Carlson, Sr.
Robert W. Sigle
E.A. (Tony) Lawson
S.J. Gaido
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President’s Message —
Taking Stock

By Merry L. Brumbaugh, NAPCA President and Vice President,
Tubular Products, L.B. Foster Company, Pittsburgh, Pennsylvania

This mid-point in my term as NAPCA President is an ideal time to take stock of the last 12 months and look forward to the important work that remains to be completed.

In 2009, the NAPCA Strategic Planning Committee commissioned a detailed survey of members to help assess the state of our association and determine future concerns. While the results were positive and revealed a high approval rating, a prominent finding of this study was the need for more relevancy within the organization. The committee resolved to develop programs to meet member recommendations to improve NAPCA’s agenda.

A primary concern was the need for a repository of important technical data that can be easily accessed by members through an online presence. Toward this end, planning is under way to further develop our website, “napca.com,” to add information critical to technical, market and regulation issues. We anticipate that our updated association website will be available for viewing online during the spring convention in April, 2010. We have also worked hard to improve the quality of our technical workshops and enlisted speakers who will better address the state of our industry with timely and pertinent information. Our efforts thus far were validated by the record attendance at the NAPCA Summer Workshop in Houston in August 2009.

Another recommendation was for the addition of new membership among international companies. We will encourage this expansion and sustain our worldwide members in their efforts to positively influence issues abroad that affect our industry as a whole. The NAPCA Board of Trustees also recently appointed a new International Member Chairman, Giovanni Portesan of Socotherm
Pipe Coating Industry Leaders Share Their Goals And Perspectives

Brendan Ryan, Jeff Fargerson, And Mike Musslewhite Discuss Their Careers, Their Insights And Their Expectations For NAPCA With Lew Bullion, Senior Editor, Pipeline & Gas Journal

Brendan Ryan
Vice President/Gen. Manager USA
Bredero Shaw (a ShawCor Company)
Calgary, Alberta, Canada

Brendan Ryan has enjoyed the opportunity to serve on the NAPCA board of trustees since 2008. He is Vice President and General Manager of Bredero Shaw’s North American region, which operates from eight locations in Canada and the United States. Bredero Shaw is a division of ShawCor. Brendan has been active in the Oil and Gas Transmission industry since 1982. His career started in Saudi Arabia working with a steel fabrication company that manufactured refinery storage tanks and flow measurement systems. He held engineering and product management roles in Saudi and the UK before moving to the United States in 1991 to join Smith Meter Inc., (subsequently acquired by FMC). At Smith he progressed through positions in engineering, project management and marketing. He managed the After Sales Service Group prior to moving to ShawCor in 2000 as Business Development Manager, and — subsequently — Assistant General Manager, for Shaw Pipeline Services. Shaw Pipeline Services provides specialized ultrasonic and radiographic girth weld inspection services to the onshore and offshore pipeline construction industry. In 2006 Brendan transferred to ShawCor’s pipe coating division as Vice President and General Manager, Bredero Shaw, US. He says “experiencing the broad spectrum of pipeline activities from seabed to refinery and on to market has provided an exciting career full of challenges, unique experiences and the opportunity to work with great people — there’s never a dull moment!”

Brendan assesses that being the global leader requires a clear vision and focus on two of the company’s greatest partners — its customers and its employees. His North America group has adopted the simple motto — “Doing the best with the best.” By aspiring to flawless execution, Brendan is proud to provide leadership to a workforce that embraces an Incident and Injury Free

Doing The Best With The Best

Brendan Ryan

Jeff Fargerson

Mike Musslewhite

I also want to recognize the outstanding work of the outgoing Board and offer my appreciation for their counsel and generosity of time. These fellow members brought a wide range of practical experiences to the management of our association and demonstrated their resolve to achieve positive change.

Lastly, I want to thank NAPCA’s Managing Director and General Counsel, Merritt B. Chastain, III, for helping to move our association beyond yesterday’s status quo. Merritt recognized that NAPCA had reached an impasse and he has worked hard during his short tenure to bring more relevancy to our organization.

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Continuous Innovation Is The Rule

Jeff Fargerson joined the 3M Companies in 1985 as a sales representative for the Pipeline and Rebar Coatings Department in Houston, Texas. During his career at 3M he has been located in Houston while having sales and technical service responsibilities for fusion bonded liquid epoxy products in the Rocky Mountain and Central Gulf Coast Regions. Jeff, his wife, Vicki, and their three children reside in Houston.

Jeff and Vicki were born in Houston and feel fortunate to have been able to maintain their residence in this dynamic energy capital. Jeff moved back to Houston in 1979 after receiving a Bachelor's degree in Business Administration from Sam Houston State University, Huntsville, Texas.

He began his oil and gas career in the nondestructive testing of exploration and production products group with Magnaflux, Inc. During this period he relocated to Colorado and then to Oklahoma. He later joined Red Man Supply and returned to Houston as their sales representative in the Gulf Coast Area before joining the 3M Companies.

In the late 1950s, 3M introduced fusion bonded epoxy powders to encapsulate and coat pipelines for corrosion protection. The first pipeline coated with what later became known as ScotchKote fusion bonded epoxy (FBE) was in 1960. 3M has since taken this technology and developed many new fusion bonded and plural component liquid products for corrosion protection, as well as products required for chemical, damage or slip resistance. ScotchKote corrosion protection products are currently being applied worldwide to protect the exterior, interior and the welded joints of onshore and offshore pipelines. ScotchKote products may also be used for custom coating and flow enhancement.

In the mid 1970s, 3M introduced ScotchKote FBE products for use in the coating of rebar, dowel bar and similar structural steel products related to highway, bridge deck and concrete building construction. In his earlier years with 3M, Jeff was involved with these products and their use on projects such as the Corpus Christi Causeway and the Fred Hartman Bridge in Baytown, Texas.

Based on continuous innovation by 3M, Jeff is looking forward to the "second half" of his career with 3M and is enthusiastic about the products that 3M is adding in the water and wastewater markets.

During his years in the industry Jeff has been active with several organizations, including the Southern Gas Association (SGA), the National Association of Corrosion Engineers (NACE), The Pipeliners Association of Houston, the Concrete Reinforcing Steel Institute (CRSI), and the National Association of Pipe Coating Applicators (NAPCA). Through NAPCA, Jeff is able to maintain contact with his customers and prospects, network, and keep abreast of new products and techniques for corrosion protection, as well as potential problems to avoid. Based on his dedication to NAPCA, he was recently elected by his member peers to the position of Associate Member Chairman of NAPCA, which post he will assume at NAPCA's convention in April 2010. Jeff looks forward to many years of service to and with NAPCA and its Board of Trustees.

Staying On Top Of The Issues

Mike Musslewhite is the Vice President of Pipeline Projects for CPW America Co., Houston, Texas. He has been active in the United States Pipe and Steel markets for over 30 years, serving primarily the Oil and Gas industry. Mike has served on numerous committees in the industry, including Spiralweld Line Pipe (offshore construction) JIP/DNV. Beginning with Gaido Lingle Pipecoating in 1978, he has focused on the coating industry for most of his career.

CPW America's President, Dianne Burger, likewise has extensive experience in the United States Pipe and Steel markets. Dianne is the immediate past President of the National Association of Steel Pipe Distributors and current Vice President of the Texas Chapter of the Association of Women in the Metal Industry.

CPW America represents Corinth Pipeworks S.A. (Corinth) in the United States. Corinth has been an active NAPCA member since 2001 and is a major international supplier to the Oil and Gas, Water and Construction Industries. Founded in 1969, Corinth's primary objective is to deliver comprehensive and safe pipe solutions through a well-organized and cost-effective project management system.

Corinth has steadily grown and today operates four plants just outside of Athens in Thessi, Vioa, Greece with 700,000 tons capacity. All told, Corinth operates two pipe mills and two coating plants, which supply a wide range of high quality products and reliable services to customers throughout the world. These plants are located adjacent to a private port, which gives Corinth the advantage of importing raw materials and exporting its products with low freight rates, well organized load out and minimum delays.
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Dianne Burger’s stated mission for CPW America and Corinth is to strive for excellence in everything they do. The combined goal is to deliver value-added energy solutions that comply with customer requirements, to produce quality products, to provide the highest level of services, and to ensure that their customers benefit from the maximum value of these products and services.

Toward this end, Corinth’s membership in NAPCA affords it the opportunity to share and receive information about developments affecting the association membership and the oil and gas industry. Although engaged in daily competition with other NAPCA members, relationships developed through membership in the association enable Corinth and CPW to address issues to the benefit of their customers and clients. Corinth and CPW consider their membership in NAPCA as being an important part of fulfilling their mission.
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The extremely tight timelines of one recent project
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We can coat pipe in one location and ship it anywhere in the world; we can coordinate the resources of multiple facilities; or we can bring a plant to you. The extremely tight timelines of one recent project required ten different products to be coated at three plants on two continents – and we still completed all work ahead of schedule. When it comes to making your pipeline safer and more efficient, we do whatever it takes, wherever you need it.

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